

Listed Investment Companies (LICs)

Analyst

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Disclosure

The author owns no shares in any of the mentioned companies.

Sector Report

September 2018 Performance Review and Update

Top picks: Our top picks refer to preferred exposures within each sector based on numerous quantitative and qualitative factors. They should not be treated as official stock recommendations but merely as a guide to where we would apportion funds at this point in time. The table on page 4 provides an update of the overall sector, as at 31 October 2018, with our estimated current net tangible assets (NTAs) derived from our model portfolios for the LICs.

Traditional LICs: On average, traditional LICs slightly underperformed the All Ordinaries Accumulation Index (XAOAI -1.1%) on an NTA and a Total Shareholder Return (TSR) basis by 0.1% and 0.2 respectively during September 2018. Market volatility in Oct-18 has increased significantly with the XAOAI down 6.5%. Traditional LICs have significantly outperformed the XAOAI, down on average by 3.5%. We believe traditional LICs can outperform during periods of significant volatility due to: 1) the diversified and defensive nature of LICs; and 2) the delayed NTA monthly updates (up to 14 days post month end). We estimate underlying NTA performance is in line with the broader market falls in October. Consequently, we estimate AFIC (AFI) is now trading at a 4.1% premium to NTA. We believe investors can capture some of this outperformance by switching out of AFI and into an ETF (SPDR S&P/ASX200) which holds a similar basket of underlying securities and trades at NTA. Our current top picks include Milton Corp (MLT) and Diversified United Investments (DUI), trading at estimated 2.9% and 5.8% discounts to NTA respectively.

Large capitalisation: Currently trading at an estimated 2.3% discount to NTA, WAM Leaders (WLE) remains a top pick within the large cap space. WLE's underlying portfolio composition is weighted towards the ASX Top 20 (~50%) and we note the flexibility within WLE's investment strategy to hold cash during times of volatility. Elsewhere, Perpetual Equity Investments (PIC) is another top pick, trading at an estimated 2.1% discount to NTA, post trading ex-dividend (Oct-18) and a \$100m raise in Sept-18. PIC has progressively increased its dividend yield since inception (currently yielding 5.8%) and has the ability to invest up to 25% of the portfolio offshore.

Small/Micro capitalisation: Acorn Capital (ACQ) is our top pick and was a top performing LIC for the year ending 30-Sept – TSR and NTA growth were up 32.5% and 27.0%. Currently yielding 5.3%, ACQ has progressively increased its dividend yield and we note the size of its dividend reserve (~5 years of dividends at current levels/capital structure). ACQ's unlisted investments (20), which equate to 30% of the portfolio, have been a key performance driver (weighted average uplift of 43% from 15 investments to reach a liquidity event). For investors seeking exposure to mid-small cap resources companies, Westoz Investment Co (WIC) is managed by a Perth based specialist LIC manager. WIC has been a top performing small cap LIC for the year ending 30-Sept, and we believe the 9.8% discount to NTA provides an attractive entry point.

International: The MSCI World Index (AUD adjusted) fell by 6.7% in Oct-18. Our top picks remain MFF Capital Investments (MFF), PM Capital Global Opportunities Fund (PGF) and Templeton Global Growth (TGG). For investors seeking US exposure, MFF is our top pick. MFF was the top performing LIC for the year ending 30-Sept (TSR and NTA growth of 51.4% and 36.4% respectively) and we believe the 4.8% discount provides an attractive entry point. Elsewhere, PGF, which provides a broader exposure to global securities, is trading at an estimated 8.5% discount to NTA. Our top value pick remains TGG (overweight European exposure), trading at an estimated 8.9% discount to NTA.

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Performance Review

- Due to the number of recently listed LICs, we reclassify our previously named “mid-cap LICs” to “large cap LICs” to better reflect the underlying portfolio composition of the respective LICs. We continue to break out the traditional LICs (i.e. AFI, ARG, MLT) due to the unique trading patterns surrounding ex-dividend dates.
- The All Ordinaries Accumulation Index (XAOAI) returned 14.7% for the year ending 30 September 2018, whilst the MSCI World Index (AUD adjusted) – a benchmark for LICs with an international focus – returned 21.2% as global markets outperformed local equities and the Australian dollar depreciated 7.9% against the US dollar.

Traditional LICs

- Diversified United Investment (DUI) & AFIC (AFI) were the strongest performers for the year ending 30 September 2018 with TSRs of 12.3% and 11.8% respectively and active returns of -2.4% and -2.9%.
- Diversified United Investment (DUI) was at the largest discount to net tangible assets at 5.2%. Djerriwarrh (DJW) is currently trading at a 5.9% premium to NTA.
- DJW has the highest dividend yield at 6.2%.

Large capitalisation LICs

- Future Generation Fund (FGX) & Clime Capital (CAM) were the strongest performers for the year with TSRs of 24.4% and 17.9% respectively and active returns of 9.5% and 3.2% respectively.
- CBG Capital (CBC) was at the largest discount to net tangible assets at -14.2%. WAM Capital (WAM) continues to trade at a significant 20.7% premium to NTA.
- Contango Income Generator (CIE) has the highest dividend yield at 7.4% (partially franked).

Small capitalisation LICs

- Acorn Capital (ACQ) and Westoz (WIC) were the strongest performers for the year with TSRs of 32.5% and 21.7% respectively and active returns of 17.8% and 7.0%.
- OZgrowth Ltd (OZG) was at the largest discount to net tangible assets at 20.3%. WAM Research (WAX) continues to trade at a significant 23.5% premium to NTA.
- WAX has the highest dividend yield at 5.9%.

International

- MFF Capital Investments (MFF) & Platinum Capital (PMC) were the strongest performers for the year with TSRs of 38.8% and 31.2% respectively and active returns of 16.0% and 12.3%.
- Argo Global Infrastructure (ALI) was at the largest discount to net tangible assets at 15.0%. PMC continues to trade at a significant 8.6% premium to NTA.
- Pengana International Equities (PIA) has the highest dividend yield at 6.0%.

Specialist

- NAOS Ex-50 Opportunities (NAC) was the strongest performer for the year with a TSR of 8.4% and an active return of -6.3%
- Bailador Tech (BTI) was at the largest discount to net tangible assets at 23.3%. WAM Active (WAA) trades at a 4.5% premium to NTA.
- WAM Active (WAA) has the highest dividend yield at 5.3%.

Updated Sector Snapshot

BAILLIEU - EQUITY RESEARCH Listed Investment Companies Coverage by Sector

Figures as at: 31 October 2018

Traditional LICs	Code	Share Price	Market Cap. (\$m)	Dividend (cents)	Dividend Yield	Grossed Up Yield	TSR since Oct1	Current Est. NTA	Current Estimated Disc/Prem	Sept NTA	Sept Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	MER
Australian Foundat.	AFI	6.06	7223.7	24.0	4.0%	5.7%	-2.9%	5.82	4.1%	6.20	0.6%	0.5%	1.6%	0.14%
Argo Investments	ARG	7.73	5503.4	31.5	4.1%	5.8%	-2.6%	7.60	1.7%	8.06	-1.5%	0.6%	1.9%	0.17%
Australian United In	AUI	8.33	1034.3	35.0	4.2%	6.0%	-2.0%	8.71	-4.3%	9.23	-7.9%	-3.8%	-4.9%	0.10%
BKI Investment Ltd	BKI	1.54	1116.8	7.3	4.8%	6.8%	0.3%	1.54	0.0%	1.63	-6.1%	-0.2%	1.8%	0.15%
Djeriwarh	DJW	3.23	716.4	20.0	6.2%	8.8%	-5.8%	3.04	6.4%	3.26	5.2%	5.9%	16.9%	0.46%
Diversified United	DUI	4.01	843.9	15.0	3.7%	5.3%	-3.1%	4.26	-5.8%	4.49	-7.8%	-5.2%	-5.9%	0.13%
Milton Corporation	MLT	4.41	2932.4	19.0	4.3%	6.2%	-4.8%	4.54	-2.9%	4.77	-2.9%	-1.2%	-0.5%	0.12%
Large Capitalisation	Code	Share Price	Market Cap. (\$m)	Dividend (cents)	Dividend Yield	Grossed Up Yield	TSR since Oct1	Current Est. NTA	Current Estimated Disc/Prem	Sept NTA	Sept Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	MER
Australian Leaders	ALF	1.00	271.2	2.0	2.0%	2.9%	-5.2%	n.a	n.a	1.20	-12.5%	-12.9%	-0.9%	1.00%
Concentrated Leaders	CLF	1.20	71.3	5.8	4.8%	6.8%	-6.4%	1.30	-7.8%	1.37	-5.5%	-6.1%	-8.2%	0.75%
AMCIL Limited	AMH	0.87	231.2	4.3	4.9%	7.0%	-7.0%	0.91	-4.7%	0.99	-6.1%	-6.2%	-2.9%	0.65%
Clime Capital	CAM	0.88	80.5	5.0	5.7%	8.1%	-5.6%	0.90	-2.6%	0.98	-3.6%	-8.6%	-8.6%	0.83%
CBG Capital	CBC	1.00	26.1	3.1	3.1%	4.4%	3.6%	1.01	-0.5%	1.08	-10.7%	-14.2%	-11.4%	1.00%
Cadence Capital	CDM	1.08	345.9	8.0	7.4%	10.6%	-10.4%	1.07	0.7%	1.16	4.1%	5.4%	8.8%	1.00%
Contango Inc Gen Ltd	CIE	0.89	92.5	6.6	7.4%	10.6%	-3.3%	0.96	-7.6%	1.03	-10.7%	-5.8%	-4.7%	0.95%
Carlton Investments	CIN	31.50	834.0	121.0	3.8%	5.5%	-6.2%	35.41	-11.0%	35.41	-5.2%	-11.6%	-12.1%	0.09%
Future Gen Ltd	FGX	1.25	438.5	4.5	3.6%	5.2%	-5.1%	n.a	n.a	1.27	5.0%	-2.3%	-2.2%	0.00%
Mirrabooka Invest.	MIR	2.65	421.4	12.0	4.5%	6.5%	-0.4%	2.34	13.4%	2.56	3.9%	7.0%	12.7%	0.65%
Perpetual Equity Ltd	PIC	1.09	375.9	6.3	5.8%	8.3%	-3.2%	1.11	-2.1%	1.17	-0.7%	-0.6%	-5.3%	1.00%
Plato Income Max.	PL8	1.00	295.1	5.8	5.8%	8.3%	-2.4%	n.a	n.a	1.09	-6.0%	-1.4%	0.1%	0.80%
Qv Equities Limited	QVE	1.06	292.1	5.2	4.9%	7.0%	-6.9%	1.14	-7.0%	1.22	-4.1%	0.2%	1.8%	0.90%
WAM Capital Limited	WAM	2.43	1624.1	15.3	6.3%	9.0%	-2.0%	n.a	n.a	2.06	20.2%	20.7%	18.2%	1.00%
WAM Leaders Limited	WLE	1.11	781.6	5.0	4.5%	6.4%	-5.8%	1.14	-2.3%	1.21	-0.3%	-2.9%	-1.6%	1.00%
Wealth Def Equ Ltd	WDE	0.93	116.6	4.0	4.3%	6.2%	-1.1%	0.89	3.4%	0.97	-3.8%	-8.0%	-9.8%	1.25%
Whitefield Ltd	WHF	4.50	393.7	17.8	3.9%	5.6%	-4.5%	4.79	-6.1%	5.09	-7.5%	-7.0%	-8.0%	0.25%
Small Capitalisation	Code	Share Price	Market Cap. (\$m)	Dividend (cents)	Dividend Yield	Grossed Up Yield	TSR since Oct1	Current Est. NTA	Current Estimated Disc/Prem	Sept NTA	Sept Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	MER
Acorn Cap Inv Fund	ACQ	1.18	61.9	6.2	5.3%	6.2%	-3.6%	1.30	-9.3%	1.36	-7.5%	-13.1%	-14.1%	0.95%
Barrack St Invest	BST	0.91	16.7	3.3	3.6%	4.2%	-11.7%	1.12	-18.8%	1.25	-17.5%	-18.9%	-17.3%	1.00%
Naos Small Cap Opp	NSC	0.73	123.4	5.5	7.5%	8.9%	-8.2%	n.a	n.a	0.93	-14.5%	-10.3%	-9.8%	1.25%
Forager Aust. Shares	FOR	1.53	174.2	21.3	13.9%	13.9%	-7.3%	1.45	5.5%	1.54	7.1%	11.3%	11.6%	1.00%
Glennon SML Co Ltd	GC1	0.94	44.7	4.0	4.3%	5.0%	-6.0%	n.a	n.a	1.19	-16.0%	-14.5%	-9.0%	1.00%
Naos Emerg Opp	NCC	1.21	72.2	7.3	6.0%	8.6%	-4.1%	n.a	n.a	1.30	-0.8%	2.6%	-2.7%	1.25%
Ozgrowth Limited	OZG	0.18	62.4	0.5	2.9%	4.1%	0.0%	0.21	-15.9%	0.23	-22.6%	-20.2%	-19.7%	1.00%
Spheria Emerging Co	SEC	1.77	117.1	4.0	2.3%	3.2%	-3.8%	1.94	-9.1%	2.11	-13.0%	-5.9%	na	1.00%
WAM Research Ltd	WAX	1.49	281.5	9.5	6.4%	9.1%	-9.7%	n.a	n.a	1.33	27.8%	23.5%	19.9%	1.00%
Westoz Inv Ltd	WIC	1.08	143.9	6.0	5.6%	7.9%	-6.1%	1.20	-9.8%	1.28	-10.4%	-10.1%	-12.3%	1.00%
8lp Emerg Co Ltd	8EC	0.75	30.8	4.0	5.3%	7.6%	-8.6%	n.a	n.a	0.91	-6.1%	-14.3%	-12.1%	1.25%
International	Code	Share Price	Market Cap. (\$m)	Dividend (cents)	Dividend Yield	Grossed Up Yield	TSR since Oct1	Current Est. NTA	Current Estimated Disc/Prem	Sept NTA	Sept Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	MER
Argo Global Ltd	ALI	1.89	267.3	3.8	2.0%	2.0%	-2.1%	2.19	-13.9%	2.21	-12.9%	-14.5%	-11.3%	1.25%
Antipodes Global	APL	1.09	525.6	5.0	4.6%	4.6%	-0.4%	1.21	-10.4%	1.27	-10.4%	-4.4%	-2.6%	1.10%
Ellerston Asian	EAI	0.96	105.3	1.0	n.a	n.a	-9.0%	1.03	-6.4%	1.10	-3.7%	-7.5%	-8.9%	0.75%
Ellerston Global Inv	EGI	0.96	105.6	4.0	4.2%	6.0%	-11.5%	1.10	-13.1%	1.18	-8.4%	-8.7%	-9.7%	0.75%
Future Glb Invest Co	FGG	1.34	525.0	1.0	0.7%	1.1%	-2.5%	n.a	n.a	1.39	-0.1%	-1.1%	-0.4%	0.00%
Global Value Fnd Ltd	GVF	1.04	153.2	6.3	6.1%	8.7%	-4.1%	1.10	-5.5%	1.09	-0.7%	0.7%	-1.8%	1.50%
Pengana International	PIA	1.09	275.7	7.0	6.4%	9.2%	-5.6%	1.15	-4.9%	1.21	-4.4%	-5.2%	-7.0%	1.50%
MFF Capital Invest.	MFF	2.67	1444.5	3.0	1.1%	1.6%	-6.1%	2.80	-4.8%	3.06	-6.6%	-9.6%	-9.5%	1.25%
Magellan Global Trust	MGG	1.68	1772.4	6.0	3.6%	5.1%	-3.4%	1.66	1.5%	1.73	0.5%	-0.5%	na	1.35%
Pm Capital Asian Ops	PAF	1.05	59.4	4.5	4.3%	6.1%	-9.5%	1.04	1.3%	1.16	0.3%	1.3%	-6.0%	1.00%
Platinum Asia Ltd	PAI	1.06	381.4	10.0	9.5%	13.5%	-11.7%	1.01	4.8%	1.08	10.5%	3.1%	-0.3%	1.10%
Pm Capital Fund	PGF	1.19	416.1	3.6	3.0%	4.3%	-8.5%	1.27	-6.9%	1.36	-4.9%	-4.3%	-8.9%	1.00%
Platinum Capital Ltd	PMC	1.79	514.0	10.0	5.6%	8.0%	-4.0%	1.55	15.5%	1.58	18.0%	10.6%	8.6%	1.10%
Templeton Global	TGG	1.28	282.7	8.0	6.3%	8.9%	-9.2%	1.41	-8.9%	1.53	-8.0%	-9.1%	-10.3%	1.20%
VGI Partners Global	VG1	2.37	658.0	0.0	n.a	n.a	-5.2%	2.25	5.4%	2.26	10.6%	5.2%	4.8%	1.50%
Specialist	Code	Share Price	Market Cap. (\$m)	Dividend (cents)	Dividend Yield	Grossed Up Yield	TSR since Oct1	Current Est. NTA	Current Estimated Disc/Prem	Sept NTA	Sept Disc/Prem	1 Yr Ave Disc/Prem	3 Yr Ave Disc/Prem	MER
Blue Sky Alt Access	BAF	0.84	174.5	5.0	6.0%	8.5%	-5.6%	1.10	-23.9%	1.10	-19.4%	-8.6%	-2.1%	1.20%
Bailador Tech Inv	BTI	0.79	95.0	0.0	n.a	n.a	-12.2%	1.16	-31.9%	1.16	-22.4%	-23.3%	-16.3%	1.75%
Lowell Resource Fund	LRT	4.90	13.7	0.0	n.a	n.a	-11.7%	6.09	-19.5%	6.86	-19.1%	-7.1%	na	2.16%
Lion Selection Grp	LSX	0.28	42.0	0.0	n.a	n.a	-6.7%	n.a	n.a	0.29	3.4%	2.6%	-8.8%	1.50%
Monash Absolute	MA1	0.80	35.4	1.0	n.a	n.a	-5.9%	n.a	n.a	1.01	-16.0%	-14.7%	-9.2%	1.50%
NAOS ex-50 Opport.	NAC	0.95	49.6	5.3	5.6%	7.9%	-6.4%	n.a	n.a	1.13	-10.6%	-11.3%	-6.9%	1.75%
Sandon Capital Ltd	SNC	0.92	44.3	7.0	7.7%	10.9%	-2.1%	n.a	n.a	1.05	-7.6%	-7.8%	-4.7%	1.25%
Thorney Opp Ltd	TOP	0.63	128.3	1.5	2.4%	3.4%	-13.1%	n.a	n.a	0.84	-13.6%	-12.5%	-8.8%	0.75%
URB Investments	URB	0.98	71.5	1.5	1.5%	2.2%	-1.5%	n.a	n.a	1.09	-9.2%	-5.5%	-3.3%	0.50%
WAM Active Limited	WAA	1.08	49.6	5.7	5.3%	7.5%	-4.1%	n.a	n.a	1.10	4.6%	4.5%	3.4%	1.00%
Watermark Fund Ltd	WMK	0.82	71.4	2.5	3.1%	4.4%	-1.8%	n.a	n.a	0.95	-12.6%	-11.5%	-5.2%	1.0%

Source: Company releases, Bloomberg, Baillieu estimates

LIC Basics

What is a LIC?

- A LIC has characteristics of both managed funds and stock exchange-listed companies.
- Essentially a LIC is a company that invests in other companies, with the purpose of giving its shareholders exposure to a variety of shares via its investment portfolio.
- LICs may also invest in cash or fixed income instruments, although in many cases this will form only a relatively small proportion of their investment portfolio.
- Income from LICs takes the form of semi-annual dividend payments that are linked to the profitability of the portfolio. Capital gains can arise where the investor sells the shares in the LIC for more than they originally bought them for.

Benefits of investing in LICs

Diversification

- Investment in just one LIC can potentially give an investor exposure to more than 100 different companies in a range of industries.
- This therefore reduces the risk to capital losses as losses connected to one company may be offset by gains by others in the portfolio.
- A LIC is a cost-effective method of achieving such a degree of diversification.

LICs are managed by investment professionals

- Each LIC is managed by full-time investment professionals whose goal it is to optimise returns on the investment portfolio for shareholders within strictly enforced risk parameters.
- In this respect, LICs are passive investments. Once the shares in the LIC have been purchased, the investor leaves investment decisions to the managers of the LIC.
- Some LICs have operated for more than 50 years while others, although only recently listed, are operated and managed by investment firms that have built strong reputations over many years.

Transparent investment philosophy

- All LICs are transparent as to how they invest their funds. Investors can choose the relevant LIC based on their own investment goals and risk preferences.
- Some LICs focus on specific geographic areas (such as Australia or overseas), may invest in a range of industries or focus on just one (such as resources), or are geared towards providing investors with annual income streams or longer-term capital gains (or a combination of both).
- In this document, we briefly describe each of the 51 selected LICs as well as list the main investments of each and their recent performance.

Ease of investment

- Investing in a LIC is done in exactly the same manner as any other company on the ASX, by placing an order with your stockbroker to buy shares in it.
- Exiting the investment is just as straightforward: the investor sells the shares on-market during trading hours through their stockbroker.
- The majority of LICs are highly 'liquid', meaning that there are a relatively large number of willing buyers and sellers on the ASX ready to allow the investor to enter or exit the investment at any time they want and without having to buy in at a premium or sell at a discount to "market price".

Costs involved in investing in a LIC

Entry costs

- Investing in the ASX via a LIC is highly cost-effective relative to other methods of investing in a 'portfolio' of investments.
- The initial cost comes in the form of brokerage paid to acquire the shares. Investing in a LIC allows the investor to effectively buy shares in more than 50 companies (depending on the LIC), but only pay brokerage to invest in one (the LIC). A LIC is therefore an efficient method of diversification.
- The entry costs to LIC investments are generally lower than retail managed funds, which utilise a "front-end load" charge that can be up to 4% of the market value of the units in the fund at the date of purchase.

Investing in the ASX via a LIC is highly cost-effective relative to other methods of investing in a "portfolio" of investments

Ongoing costs

- There are two types of fees that the manager of the LIC charges during the investment period: management fees and performance fees.
- The LIC uses management fees to cover costs incurred in running the portfolio. These fees are taken out of the profits of the LIC, which are a function of the performance of the investment portfolio of the company (including dividends paid and capital gains/losses on shares that are sold). They are paid regardless of the profitability of the investment portfolio.
- These fees range from 0.0%-1.75% of assets per year. This is much lower than average fees charged for retail managed funds, which are approximately 1.5-3.0%. The effect of this cost-saving on a longer-term investment, where returns compound over a number of years, can be quite substantial. One reason for this lower cost is that LICs do not incur back-office or distribution costs, reducing their cost of operation. The fees (calculated as a "management expense ratio" or MER) of our selected LICs are shown in the graph below.
- Unlike management fees, performance fees are paid only if the LIC's investment portfolio outperforms a predetermined benchmark and is linked to the size of this outperformance. Not all LICs charge performance fees.
- These fees provide an incentive for the manager of the fund to optimise returns for shareholders of the LIC. They are generally paid not just if the fund is profitable, but when it is more profitable than the market as a whole. Unlike management fees, they will generally not deteriorate low returns or worsen investment losses.
- Performance fees for our selected LICs are shown in the table overleaf. The benchmark index is the S&P/ASX All Ordinaries Accumulation Index unless otherwise stated below.

NTA Performance calculation methodology

**NTA performance is calculated on pre-tax NTA basis which refers to net tangible assets after tax paid but before tax on unrealised gains as well as cash dividends paid during the relevant period. *TSR performance figures from Bloomberg and calculated with re-invested dividends. *Active return refers to TSR relative to that of the comparative index.

Disclaimer: LIC performance measurements reflect performance after all operating expenses and taxation. Using index benchmarks often understates performance as the indices used are before all operating expenses and tax. Total Shareholder Returns are often negatively impacted by capital events such as options, DRPs, Share Purchase Plans and placements. Dividend yields contained within are historical and are not an indication of future dividend payments.

Fig.1: Performance fees of selected LICs

ACQ	20% of outperformance of S&P/ASX Small Ords Acc Index
AFI	None
ALF	20% above All Ordinaries Accumulation Index
ALI	None
ALR	None
AMH	None
APL	15% of net return in excess of MSCI World Index (\$AUD)
ARG	None
AUI	None
BKI	None
BST	20% of annual outperformance over 8.0%
BTI	On sale, a fee of 17.5% of the increase in value, subject to a compound 8% hurdle
CAM	20% of outperformance in excess of the All Ords Accum. Index
CBC	20% (exclusive of GST) in excess of the S&P/ASX200 Accum. Index
CDM	20% of returns above index or of portfolio return
CIE	None
CIN	None
DJW	None
DUI	None
EAI	15% of outperformance in excess of the MSCI AC Asia Ex Japan Index (\$AUD)
EGI	15% of outperformance in excess of MSCI World Index (Local)
FGG	None
FGX	None
FOR	10% of the net return in excess of 8% p.a. benchmark
GC1	20% of outperformance over the Small Ordinaries Accumulation Index
GVF	15% of outperformance in excess of a hurdle return being 4% above the 1 year swap rate
HHV	15% above MSCI World Index
LRT	NTA change over a hurdle rate of 10% (calculated bi-annually)
LSX	15% of outperformance above benchmark
MA1	20% of outperformance over the RBA cash rate, inclusive of a high watermark
MFF	\$1m pa if TSR exceeds 10% compounded annually over a three year period
MGG	10% of excess performance above the higher of MSCI World Index (AUD)/Yield of 10 Yr Aust Govt Bonds
MIR	None
MLT	None
NAC	20% of performance in excess of the RBA cash rate + 250bps
NCC	15% of performance in excess of Small Ordinaries Accumulation Index
OZG	20% where performance exceeds 7% over 12 month period
PAF	15% of performance in excess of MSCI Asia (ex Japan) Index (AUD)
PAI	15% of performance in excess of MSCI Asia (ex Japan) Index (AUD)
PGF	15% of performance in excess of MSCI World Index (AUD)
PIC	None
PMC	15% of performance in excess of MSCI World Index (AUD)
QVE	None
SEC	20% of returns above ASX Small Ordinaries Accumulation Index
SNC	20% of outperformance over the Benchmark Reference Rate (BBSW)
TGG	None
TOP	Greater of zero and 20% of the increase in asset value in each financial year
VG1	15% of the portfolio's performance
WAA	20% of portfolio growth over a high watermark
WHF	None
WAM & WAX	20% of returns above All Ordinaries Accumulation Index if index increased, or where the 20% of the index decreased over the period, 20% of positive portfolio perf (0% if negative)
WIC	20% where performance exceeds 10% over 12 month period
WDE	15% of outperformance over the S&P/ASX300 Accumulation Index
WLE	20% outperformance over the S&P/ASX200 Accumulation Index
WMK	20% of returns above the RBA cash rate
8EC	20% of outperformance over the RBA cash rate plus 2%

Source: Company reports, IRESS, Baillieu Estimates

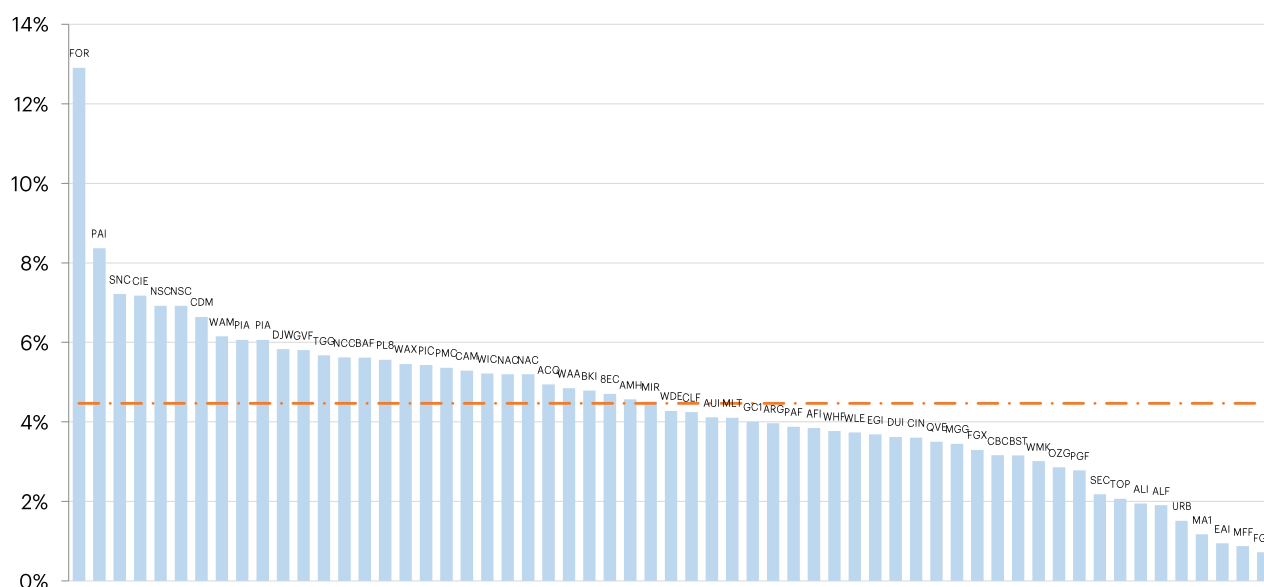
Exit costs

- Exit costs from LICs are generally limited to the brokerage paid on selling the shares. This is unlike retail managed funds, which can generally be exited at no charge.
- Exiting a LIC investment can have tax consequences.

What income do investors receive from a LIC?

- Annual investor income from a “buy-and-hold” investment strategy in a LIC takes the form of dividends, just like other share investments.
- However, because LICs utilise a company structure, payment of dividends is at the discretion of the management of the LIC. In other words, just because the investment portfolio of the LIC has made a profit in a given year, it does not mean that all, or even any, of that profit will be paid to shareholders in that year. This is unlike managers of retail managed funds, which are required to pay out the income to unitholders in the particular tax year that it is earned. Generally, LICs will pay out a high proportion of earnings as dividends.
- Most of our selected LICs focus on blue chip stocks and pay out a high proportion of earnings as a dividend. Accordingly, they have healthy dividend yields (as shown in the following graph).

Fig.2: Dividend yield for selected LICs



Source: Company reports, Bloomberg, IRESS, Baillieu

Taxation issues

- The returns of the LIC are generally taxed at the company tax rate of 30%. Accordingly, when dividends are paid to shareholders of the LIC, they attach franking credits. These are a tax benefit for shareholders, as they receive a “credit” for the company tax already paid on the LIC income when the shareholder’s ordinary income is assessed.
- Capital gains are managed by the manager of the LIC. Where the dividend paid to a shareholder of a LIC contains income derived from a capital gain of the LIC, it will be treated as a capital gain, not ordinary income, in the hands of the shareholder. Under current tax rules, only 50% of this amount is taxable for many investors.
- This tax treatment contrasts with that of unlisted retail managed funds, where investors incur an annual tax liability on interest and capital gains that the fund earns each year.

LICs versus managed funds

- LICs are listed on the stock exchange so entry and exit costs are limited to brokerage. This means that diversification is achieved at little cost. LICs also offer a tax-effective structure, whereby dividends are fully franked and assessed as a capital gain in the hands of the shareholder. Therefore, only 50% of this amount is taxable for many investors. Contrast this with managed funds where investors incur an annual tax liability on the interest and capital gains that the funds earn each year.
- The fee structures of LICs are also favourable in comparison with managed funds. Our selected LICs have management expense ratios ranging from 0.12% to 1.5%, whereas managed funds often charge at least 1.5%. The difference in fees can have a substantial effect on long-term investments. For example, from an initial investment of \$50,000 invested at identical returns for a decade, the LIC investment could be worth up to \$6,000 more than the managed fund.

Our selected LICs have management expense ratios ranging from 0.0%-1.75%, whereas managed funds often charge at least 1.5%

LICs versus exchange traded funds (ETFs)

- LICs and ETFs both have low management fees and efficient tax structures compared with managed funds. However, ETFs have an open-ended structure, where units on offer can increase or decrease based on supply and demand, and trade at or close to their net asset value. ETFs are generally passive investment products and hence do not aim to outperform the market in the same way many of the LICs do.
- ETFs are required to distribute any surplus income to security holders, whereas LICs have the ability to conserve surplus income and take advantage of market opportunities as they see fit. This added flexibility is beneficial to the shareholder.
- Despite speculation that LICs will face increased competition from ETFs, we feel that for the majority of our clients LICs provide a superior investment vehicle with the added possibility of returns above that of the underlying asset.

Fig. 3: LIC PERFORMANCE TABLE (SEPT 2018)

Code	Company	1 Year			3 Year (annualised)			5 Year (annualised)		
		NTA	TSR	Avg.	NTA	TSR	Avg.	NTA	TSR	Avg.
		performance	Performance	Prem/Disc	performance	Performance	Prem/Disc	performance	Performance	Prem/Disc
AFI	Australian Foundat.	12.4%	11.8%	0.5%	9.2%	7.3%	1.6%	5.9%	5.7%	2.4%
ARG	Argo Investments	10.9%	6.1%	0.6%	9.3%	5.6%	1.9%	6.3%	6.8%	2.1%
AUI	Australian United In	13.5%	7.1%	-3.8%	11.7%	9.7%	-4.9%	6.4%	7.0%	-4.8%
BKI	BKI Investment Ltd	8.5%	-2.6%	-0.2%	6.9%	3.1%	1.8%	4.4%	4.5%	0.6%
DJW	Djerriwarrh	10.5%	2.6%	5.9%	8.4%	-0.4%	16.9%	3.8%	0.6%	20.4%
DUI	Diversified United	17.5%	12.3%	-5.2%	14.2%	12.4%	-5.9%	9.0%	9.4%	-5.8%
MLT	Milton Corporation	11.5%	7.4%	-1.2%	9.2%	7.1%	-0.5%	6.5%	7.7%	0.2%
Code		1 Year			3 Year (annualised)			5 Year (annualised)		
		NTA	TSR	Avg.	NTA	TSR	Avg.	NTA	TSR	Avg.
		Performance	Performance	Prem/Disc	Performance	Performance	Prem/Disc	Performance	Performance	Prem/Disc
ALF	Australian Leaders	0.8%	-3.6%	-12.9%	-0.2%	-4.2%	-0.9%	1.1%	-3.3%	3.0%
CLF	Concentrated Leaders	14.0%	16.3%	-6.1%	11.5%	12.8%	-8.2%	7.1%	4.2%	-4.8%
AMH	AMCIL Limited	14.7%	11.8%	-6.2%	8.2%	8.7%	-2.9%	6.1%	5.6%	-1.9%
CAM	Clime Capital	15.7%	17.9%	-8.6%	6.6%	9.8%	-8.6%	0.8%	3.2%	-8.6%
CBC	CBG Capital Limited	14.9%	12.2%	-14.2%	6.7%	5.5%	-7.8%	na	na	na
CDM	Cadence Capital	6.9%	-1.3%	5.4%	2.3%	0.8%	8.8%	4.3%	4.3%	6.1%
CIE	Contango Inc Gen Ltd	9.8%	1.2%	-5.8%	8.5%	4.9%	na	na	na	na
CIN	Carlton Investments	11.5%	13.8%	-11.6%	8.3%	8.9%	-12.1%	9.6%	11.1%	-11.5%
FGX	Future Gen Ltd	12.7%	24.4%	-2.3%	7.5%	11.3%	-2.2%	na	na	na
MIR	Mirrabooka Invest.	16.5%	8.2%	7.0%	10.2%	7.7%	12.7%	8.8%	7.0%	13.8%
PIC	Perpetual Equity Ltd	10.7%	13.0%	-0.6%	9.7%	10.7%	-5.3%	na	na	na
PL8	Plato Inc Max Ltd.	11.8%	-1.7%	-1.4%	na	na	na	na	na	na
QVE	Qv Equities Limited	6.0%	-5.5%	0.2%	8.9%	7.8%	1.8%	na	na	na
WAM	WAM Capital Limited	12.9%	4.8%	20.7%	10.9%	14.5%	18.2%	9.8%	12.2%	14.1%
WLE	WAM Leaders Limited	10.5%	14.0%	-2.9%	na	na	na	na	na	na
WDE	Wealth Def Equ Ltd	11.1%	15.0%	-8.0%	6.0%	4.9%	-9.8%	na	na	na
WHF	Whitefield Ltd	8.8%	8.5%	-7.0%	8.4%	8.4%	-8.0%	7.5%	8.0%	-7.2%
Code		1 Year			3 Year (annualised)			5 Year (annualised)		
		NTA	TSR	Avg.	NTA	TSR	Avg.	NTA	TSR	Avg.
		Performance	Performance	Prem/Disc	Performance	Performance	Prem/Disc	Performance	Performance	Prem/Disc
ACQ	Acorn Cap Inv Fund	27.0%	32.5%	-13.1%	16.9%	23.2%	-14.1%	na	na	na
BST	Barrack St Invest	23.0%	18.3%	-18.9%	8.1%	3.2%	-17.3%	na	na	na
NSC	Naos Smlcap Com Ltd	-3.7%	-8.6%	-10.3%	3.4%	1.6%	-9.8%	0.9%	1.7%	-9.8%
FOR	Forager Aust Shs Fnd	-2.1%	-9.3%	11.3%	na	na	na	na	na	na
GC1	Glennon SML Co Ltd	22.5%	18.6%	-14.5%	9.5%	4.0%	-9.0%	na	na	na
NCC	Naos Emerg Opp	0.9%	-5.0%	2.6%	12.7%	17.6%	-2.7%	5.1%	9.6%	-5.8%
OZG	Ozgrowth Limited	8.1%	9.0%	-20.2%	16.3%	14.0%	-19.7%	2.0%	4.2%	-17.0%
SEC	Spheria Emerging Co	7.5%	-6.4%	-5.9%	na	na	na	na	na	na
WAX	WAM Research Ltd	15.9%	11.0%	23.5%	11.9%	17.3%	19.9%	11.5%	14.9%	14.2%
WIC	Westoz Inv Ltd	15.0%	21.7%	-10.1%	15.4%	19.2%	-12.3%	3.7%	6.8%	-10.7%
8EC	8lp Emerg Co Ltd	-2.6%	-14.1%	-14.3%	na	na	na	na	na	na
Code		1 Year			3 Year (annualised)			5 Year (annualised)		
		NTA	TSR	Avg.	NTA	TSR	Avg.	NTA	TSR	Avg.
		Performance	Performance	Prem/Disc	Performance	Performance	Prem/Disc	Performance	Performance	Prem/Disc
ALI	Argo Global Ltd	9.6%	12.9%	-14.5%	5.7%	1.1%	-11.3%	na	na	na
APL	Antipodes Global Inv	6.7%	-5.8%	-4.4%	na	na	na	na	na	na
EAI	Ellerston Asian	2.0%	9.8%	-7.5%	4.4%	2.3%	-8.9%	na	na	na
EGI	Ellerston Global Inv	3.1%	13.1%	-8.7%	2.4%	2.6%	-9.7%	na	na	na
FGG	Future Glb Invest Co	18.8%	27.0%	-1.1%	9.6%	9.0%	na	na	na	na
GVF	Global Value Fnd Ltd	4.3%	2.7%	0.7%	3.3%	8.5%	-1.8%	na	na	na
PIA	Pengana Int Equ Ltd	9.0%	8.5%	-5.2%	3.5%	8.0%	-7.0%	7.1%	11.3%	-8.9%
MFF	MFF Capital Inv Ltd	36.4%	51.4%	-9.6%	17.9%	16.5%	-9.5%	20.6%	17.1%	-6.2%
MGG	Magellan Glob Trust	19.4%	20.4%	-0.5%	na	na	na	na	na	na
PAF	Pm Capital Asian Ops	-1.4%	10.4%	1.3%	6.2%	14.0%	-6.0%	na	na	na
PAI	Platinum Asia Ltd	5.8%	19.7%	3.1%	7.5%	9.7%	-0.3%	na	na	na
PGF	Pm Capital Fund	12.5%	21.1%	-4.3%	7.9%	12.9%	-8.9%	na	na	na
PMC	Platinum Capital Ltd	4.8%	10.9%	10.6%	6.5%	5.5%	8.6%	7.0%	9.3%	8.3%
TGG	Templeton Global	8.5%	12.0%	-9.1%	6.8%	7.2%	-10.3%	7.9%	8.2%	-7.9%
VG1	Vgi Partners Global	13.0%	25.3%	5.2%	na	na	4.8%	na	na	na
Code		1 Year			3 Year (annualised)			5 Year (annualised)		
		NTA	TSR	Avg.	NTA	TSR	Avg.	NTA	TSR	Avg.
		Performance	Performance	Prem/Disc	Performance	Performance	Prem/Disc	Performance	Performance	Prem/Disc
BAF	Blue Sky Alt Access	3.1%	-22.7%	-8.6%	5.6%	1.0%	-2.1%	na	na	na
BTI	Bailador Tech Inv	9.4%	8.4%	-23.3%	2.1%	0.4%	-16.3%	na	na	na
LRT	Lowell Res Fund	-17.6%	-33.5%	-7.1%	na	na	na	na	na	na
LSX	Lion Selection Grp	-19.4%	-20.0%	2.6%	1.2%	17.5%	-8.8%	-14.4%	-12.7%	-17.6%
MA1	Monash Absolute	11.5%	7.5%	-14.7%	na	na	na	na	na	na
NAC	Naos Ex-50	11.3%	8.4%	-11.3%	6.9%	7.7%	-6.9%	na	na	na
SNC	Sandon Capital Ltd	15.0%	2.4%	-1.8%	8.6%	9.8%	-4.7%	na	na	na
TOP	Thorney Opp Ltd	9.9%	5.8%	-12.5%	16.7%	19.1%	-8.8%	na	na	na
URB	URB Investments Ltd	7.3%	-2.4%	-5.5%	na	na	na	na	na	na
WAA	WAM Active Limited	8.9%	4.5%	4.5%	9.4%	10.8%	3.4%	6.0%	4.7%	3.0%
WMK	Watermark Fund Ltd	0.5%	-6.1%	-11.5%	0.2%	0.2%	-5.2%	3.1%	0.3%	-5.1%

Source: Bloomberg, Company announcements, Baillieu

Acorn Capital (ACQ)

www.acorncapital.com.au

- Acorn Capital was founded in 1998 and is one of the largest specialist microcap investor in the Australian market. ACQ commenced trading on the ASX in May 2014.
- Utilising a sector neutral investment style, ACQ invests in ASX listed companies outside the top 250 by market capitalisation and unlisted opportunities if they are evaluated to be more attractive than listed opportunities.
- At Jun-18 ACQ had a dividend reverse which equates to approximately 5 years over dividend coverage (assuming 7.0cps on current capital structure).
- The total shareholder return for the year ending 30 September 2018 was 32.5% with pre-tax net asset backing increasing 27.0%. The active return (TSR) was 12.2%.

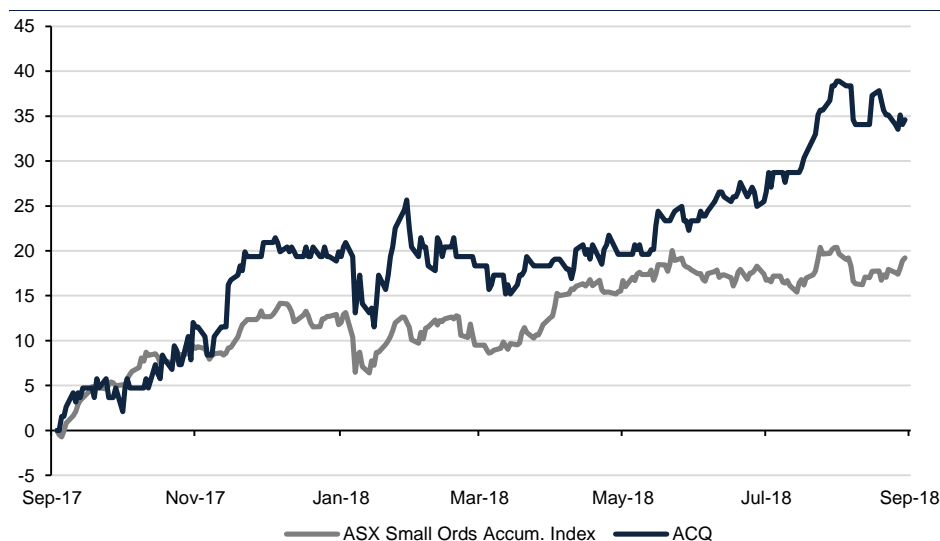
Fig.4: ACQ OVERVIEW

ACQ Snapshot				Top Holdings			
Price (30 September 2018)	\$1.26			TELEX PHARMACEUTICALS LTD		5.5%	
Share price range (12 months)	\$0.98- \$1.3			CALIX LTD		4.9%	
Shares on issue (Mn)	52.7			GENEA LIMITED (UL)		3.9%	
Market capitalisation (\$Mn)	\$66			REDHILL EDUCATION LTD		3.5%	
Pre-tax asset backing*	\$1.37			REDBUBBLE LTD		2.6%	
Post-tax asset backing*	\$1.29			MOULA MONEY PTY LTD (UL)		2.6%	
Premium/(Discount) to pre-tax NTA	-8.4%			CARBON REVOLUTION PTY LTD (UL)		2.5%	
Premium/(Discount) to post-tax NTA	-2.7%			INNOVATIVE ASSET SOLUTIONS GRP (UL)		2.1%	
Dividend yield	4.9%			SHINE CORPORATE LTD		2.0%	
Dividend per share (cents)	6.2			HELLOWORLD TRAVEL LTD		2.0%	
Franking	100%						
Management expense ratio	0.95%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
ACQ	32.5%	23.2%	na	NTA growth	27.0%	16.9%	na
Active return	12.2%	6.2%	na	Active return	6.7%	-0.1%	na

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.5: ACQ TSR v ASX SMALL ORDINARIES ACCUMULATION INDEX



Source: Bloomberg, Baillieu

Australian Foundation Investment Company (AFI)

www.afi.com.au

- AFI was formed in 1928 and is Australia's oldest and largest listed investment company.
- AFI is a long-term, low-risk investor in major companies on both the ASX and New Zealand Stock Exchange.
- Key sector exposures include Banks (21.1%), Materials (18.4%), Industrials (13.6%), Healthcare (10.1%), Consumer Staples (8.8%) and Energy (5.6%).
- The total shareholder return for the year ending 30 September 2018 was 11.8% with pre-tax net asset backing increasing 12.4%. The active return (TSR) was -2.9%.

Fig.6: AFI OVERVIEW

AFI Snapshot				Top Holdings			
Price (30 September 2018)	\$6.24			COMMONWEALTH BANK OF AUSTRAL		7.7%	
Share price range (12 months)	\$5.91- \$6.44			BHP BILLITON LIMITED		6.7%	
Shares on issue (Mn)	1192.0			WESTPAC BANKING CORP		5.9%	
Market capitalisation (\$Mn)	\$7,438			CSL LTD		5.2%	
Pre-tax asset backing*	\$6.20			WESFARMERS LTD		4.6%	
Post-tax asset backing*	\$5.30			RIO TINTO LTD		3.6%	
Premium/(Discount) to pre-tax NTA	0.6%			TRANSURBAN GROUP		3.6%	
Premium/(Discount) to post-tax NTA	17.7%			NATIONAL AUSTRALIA BANK LTD		3.5%	
Dividend yield	3.8%			AUST AND NZ BANKING GROUP		3.3%	
Dividend per share (cents)	24.0			MACQUARIE GROUP LTD		3.1%	
Franking	100%						
Management expense ratio	0.13%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
AFI	11.8%	7.3%	5.7%	NTA growth	12.4%	9.2%	5.9%
Active return	-2.9%	-5.1%	-2.7%	Active return	-2.3%	-3.1%	-2.6%

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.7: AFI TSR v ALL ORDINARIES ACCUMULATION INDEX



Source: Bloomberg, Baillieu

Australian Leaders Fund (ALF)

www.wfunds.com.au

- Australian Leaders Fund invests in leading Australian companies, focusing on the top 200, with strong business fundamentals on attractive terms. In addition, ALF short sells companies that it feels are fundamentally challenged.
- ALF's investment objective is to deliver superior returns over the medium term within acceptable risk parameters while preserving the company's capital.
- The net equity exposure of the portfolio is currently 1.7%.
- The total shareholder return for the year ending 30 September 2018 was -3.6% with pre-tax net asset backing increasing 0.8%. The active return (TSR) was -18.2%.

Fig.8: ALF OVERVIEW

ALF Snapshot				Top Holdings			
Price (30 September 2018)			\$1.05				na
Share price range (12 months)			\$0.975- \$1.11				
Shares on issue (Mn)			272.5				
Market capitalisation (\$Mn)			\$286				
Pre-tax asset backing*			\$1.20				
Post-tax asset backing*			\$1.20				
Premium/(Discount) to pre-tax NTA			-12.5%				
Premium/(Discount) to post-tax NTA			-12.5%				
Dividend yield			1.9%				
Dividend per share (cents)			2.0				
Franking			100%				
Management expense ratio			1.00%				

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
ALF	-3.6%	-4.2%	-3.3%	NTA growth	0.8%	-0.2%	1.1%
Active return	-18.2%	-16.5%	-11.8%	Active return	-13.8%	-12.6%	-7.3%

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.9: ALF TSR v ALL ORDINARIES ACCUMULATION INDEX



Source: Bloomberg, Baillieu

Argo Global Listed Infrastructure (ALI)

www.argoinfrastructure.com.au

- Established in July 2015, ALI provides investors exposure to a diversified portfolio of global listed infrastructure securities. ALI seeks to provide investors with a mix of long-term capital growth and dividend income. Cohen & Steers, a listed company on the New York Stock Exchange is a global investment manager specialising in assets such as listed infrastructure, real estate and real assets.
- ALI is heavily weighted towards the USA (52.5%) with key holdings in sectors such as Electricity (29.7%), Midstream Energy (16.0%), Railways (13.2%), Communications (11.0%), Airports (8.5%) and Toll Roads (8.2%).
- The total shareholder return for the year ending 30 September 2018 was 12.9% with pre-tax net asset backing increasing 9.6%. The active return (TSR) was 4.2%.

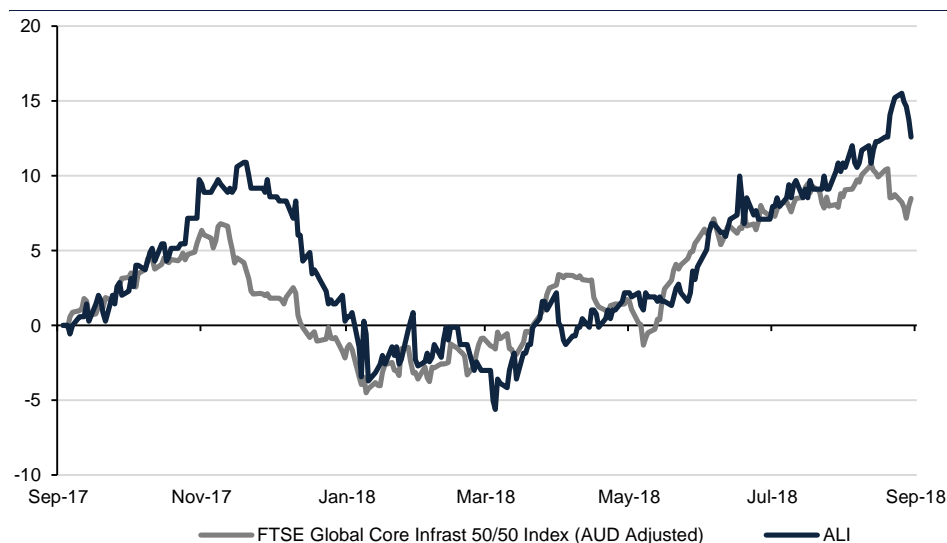
Fig.10: ALI OVERVIEW

ALI Snapshot				Top Holdings			
Price (30 September 2018)	\$1.93			REGION			%
Share price range (12 months)	\$1.63- \$1.985			US			52.5%
Shares on issue (Mn)	141.8			CANADA			10.5%
Market capitalisation (\$Mn)	\$273			EUROPE			9.1%
Pre-tax asset backing*	\$2.21			JAPAN			6.2%
Post-tax asset backing*	\$2.16			SECTOR ALLOCATION			
Premium/(Discount) to pre-tax NTA	-12.9%			ELECTRIC			29.7%
Premium/(Discount) to post-tax NTA	-10.9%			MIDSTREAM ENERGY			16.0%
Dividend yield	1.9%			RAILWAYS			13.2%
Dividend per share (cents)	3.8			COMMUNICATIONS			11.0%
Franking	100%						
Management expense ratio	1.20%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
ALI	12.9%	1.1%	na	NTA growth	9.6%	5.7%	na
Active return	4.2%	-6.7%	na	Active return	0.9%	-2.1%	na

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.11: ALI TSR v FTSE GLOBAL CORE INFRAST 50/50 AUD ADJUSTED



Source: Bloomberg, Baillieu

AMCIL (AMH)

www.amcil.com.au

- AMCIL was formed in 1996 with an initial focus on the media and telecommunications sectors.
- The limited scope of attractive investments within these sectors resulted in a change of strategy, and AMCIL now has a diversified portfolio of 30 to 40 of Australia's largest companies.
- Key sector exposures include Industrials (19.5%), Materials (16.7%), other financials (13.0%), Banks (11.8%), Information Technology (11.4%), and Healthcare (9.4%).
- The total shareholder return for the year ending 30 September 2018 was 11.8% with pre-tax net asset backing increasing 14.7%. The active return (TSR) was -2.1%

Fig.12: AMH OVERVIEW

AMH Snapshot				Top Holdings			
Price (30 September 2018)	\$0.93			BHP BILLITON LIMITED		5.9%	%
Share price range (12 months)	\$0.84- \$0.98			CSL LTD		5.5%	
Shares on issue (Mn)	265.8			LIFESTYLE COMMUNITIES LTD		3.6%	
Market capitalisation (\$Mn)	\$247			WESTPAC BANKING CORP		3.6%	
Pre-tax asset backing*	\$0.99			MACQUARIE GROUP LTD		3.6%	
Post-tax asset backing*	\$0.91			MAINFREIGHT LTD		3.5%	
Premium/(Discount) to pre-tax NTA	-6.1%			QUBE HOLDINGS LTD		3.1%	
Premium/(Discount) to post-tax NTA	2.2%			OIL SEARCH LTD		3.1%	
Dividend yield	4.6%			NATIONAL AUSTRALIA BANK LTD		2.9%	
Dividend per share (cents)	4.3			COMMONWEALTH BANK OF AUSTRAL		2.9%	
Franking	100%						
Management expense ratio	0.67%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
AMH	11.8%	8.7%	5.6%	NTA growth	14.7%	8.2%	6.1%
Active return	-2.1%	-3.4%	-2.6%	Active return	0.8%	-3.9%	-2.1%

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.13: AMH TSR v ASX200 ACCUMULATION INDEX



Source: Bloomberg, Baillieu

Antipodes Global Investment Company (APL)

www.antipodespartners.com

- Antipodes Global Investment Company (APL) is a recently incorporated LIC (October 2016) having raised over \$300m via an IPO.
- The Company has a dual investment objective to provide capital growth and income and achieve returns in excess of the benchmark, over a full investment cycle (typically 3-5 years). All underlying options have now expired (15-Oct-18)
- Key underlying regional and sector allocations include Asia (33.6%), Western Europe (15.9%) and Communications, Internet, and Banks at 8.8%, 8.2% and 6.5% respectively.
- The total shareholder return for the year ending 30 September 2018 was -5.8% with pre-tax net asset backing increasing 6.7%. The active return (TSR) was -26.9%.

Fig.14: APL OVERVIEW

APL Snapshot				Top Holdings			
Price (30 September 2018)	\$1.14			ELECTRICITE DE FRANCE		3.5%	
Share price range (12 months)	\$1.045- \$1.37			PING AN INSURANCE		2.8%	
Shares on issue (Mn)	484.4			INPEX		2.8%	
Market capitalisation (\$Mn)	\$552			KT CORPORATION		2.7%	
Pre-tax asset backing*	\$1.27			CISCO SYSTEMS		2.7%	
Post-tax asset backing*	\$1.25			KB FINANCIAL		2.7%	
Premium/(Discount) to pre-tax NTA	-10.1%			TAPESTRY		2.7%	
Premium/(Discount) to post-tax NTA	-9.1%			BAIDU		2.7%	
Dividend yield	0.0%			CHINA MOBILE		2.7%	
Dividend per share (cents)	0.0			GENERAL ELECTRIC		2.7%	
Franking	100%						
Management expense ratio	1.10%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
APL	-5.8%	na	na	NTA growth	6.7%	na	na
Active return	-26.9%	na	na	Active return	-14.5%	na	na

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.15: APL TSR v MSCI WORLD INDEX (AUD ADJUSTED)



Source: Bloomberg, Baillieu

Argo Investments (ARG)

www.argoinvestments.com.au

- Argo was formed in 1946 and is based in Adelaide, South Australia.
- It is the second-largest LIC by market capitalisation.
- Argo's portfolio contains investments in about 100 companies, with many of Australia's major enterprises represented.
- When compared to our large cap LICs, ARG has the lowest big four bank weighting at ~17.3% of the portfolio (XAO ~19%).
- The total shareholder return for the year ending 30 September 2018 was 6.1% with pre-tax net asset backing increasing 10.9%. The active return (TSR) was -8.6%.

Fig.16: ARG OVERVIEW

ARG Snapshot				Top Holdings			
Price (30 September 2018)	\$7.94			WESTPAC BANKING CORP		5.7%	
Share price range (12 months)	\$7.62- \$8.44			MACQUARIE GROUP LTD		5.3%	
Shares on issue (Mn)	712.0			AUST AND NZ BANKING GROUP		4.7%	
Market capitalisation (\$Mn)	\$5,654			BHP BILLITON LIMITED		4.7%	
Pre-tax asset backing*	\$8.06			WESFARMERS LTD		4.3%	
Post-tax asset backing*	\$7.09			COMMONWEALTH BANK OF AUSTRAL		3.9%	
Premium/(Discount) to pre-tax NTA	-1.5%			CSL LTD		3.9%	
Premium/(Discount) to post-tax NTA	12.0%			RIO TINTO LTD		3.0%	
Dividend yield	4.0%			NATIONAL AUSTRALIA BANK LTD		2.9%	
Dividend per share (cents)	31.5			TELSTRA CORP LTD		2.5%	
Franking	100%						
Management expense ratio	0.15%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
ARG	6.1%	5.6%	6.8%	NTA growth	10.9%	9.3%	6.3%
Active return	-8.6%	-6.8%	-1.6%	Active return	-3.7%	-3.1%	-2.1%

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.17: ARG TSR v ALL ORDINARIES ACCUMULATION INDEX



Source: Bloomberg, Baillieu

Australian United Investment Company (AUI)

www.aui.com.au

- AUI was founded in 1953 by the late Sir Ian Potter and The Ian Potter Foundation.
- AUI utilises a “traditional” investment philosophy, focusing on risk reduction by investing in a range of large and mid-cap companies on the ASX.
- Investments are chosen on their individual merits, with no pre-determined policy that any particular proportions of the capital will be invested in particular investment sectors.
- The total shareholder return for the year ending 30 September 2018 was 7.1% with pre-tax net asset backing increasing 13.5%. The active return (TSR) was -7.6%.

Fig.18: AUI OVERVIEW

AUI Snapshot				Top Holdings			
Price (30 September 2018)	\$8.50			COMMONWEALTH BANK OF AUSTRAL		7.3%	
Share price range (12 months)	\$8.16- \$9.09			AUST AND NZ BANKING GROUP		6.7%	
Shares on issue (Mn)	124.2			CSL LTD		6.3%	
Market capitalisation (\$Mn)	\$1,055			WESTPAC BANKING CORP		5.9%	
Pre-tax asset backing*	\$9.23			WESFARMERS LTD		5.5%	
Post-tax asset backing*	\$7.91			BHP BILLITON LIMITED		5.0%	
Premium/(Discount) to pre-tax NTA	-7.9%			NATIONAL AUSTRALIA BANK LTD		5.0%	
Premium/(Discount) to post-tax NTA	7.5%			WOODSIDE PETROLEUM LTD		4.9%	
Dividend yield	4.1%			TRANSURBAN GROUP		4.9%	
Dividend per share (cents)	35.0			DIVERSIFIED UNITED INVESTMNT		4.7%	
Franking	100%						
Management expense ratio	0.10%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
AUI	7.1%	9.7%	7.0%	NTA growth	13.5%	11.7%	6.4%
Active return	-7.6%	-2.7%	-1.5%	Active return	-1.2%	-0.7%	-2.0%

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.19: AUI TSR v ALL ORDINARIES ACCUMULATION INDEX



Source: Bloomberg, Baillieu

Blue Sky Alternative Access Fund (BAF)

www.blueskyfunds.com.au

- BAF listed on the ASX in December 2014.
- Following a short report on Blue Sky Asset Management (and subsequent BLA'S downgrade), BLA and BAF have decreased by 89.4% and 23.5% respectively since 27 March 2018. On 18-Oct-18, BLA and BAF proposed to transition the investment management mandate to Pinnacle (PNI). Since this time BAF has received another investment management proposal (from WAM) individual offers for assets.
- BAF has de-rated from a mid-single digit premium to NTA to an estimated 23.9% discount to NTA.
- The total shareholder return for the year ending 30 September 2018 was -22.7% with pre-tax net asset backing increasing 3.1%. The active return (TSR) was -37.3%

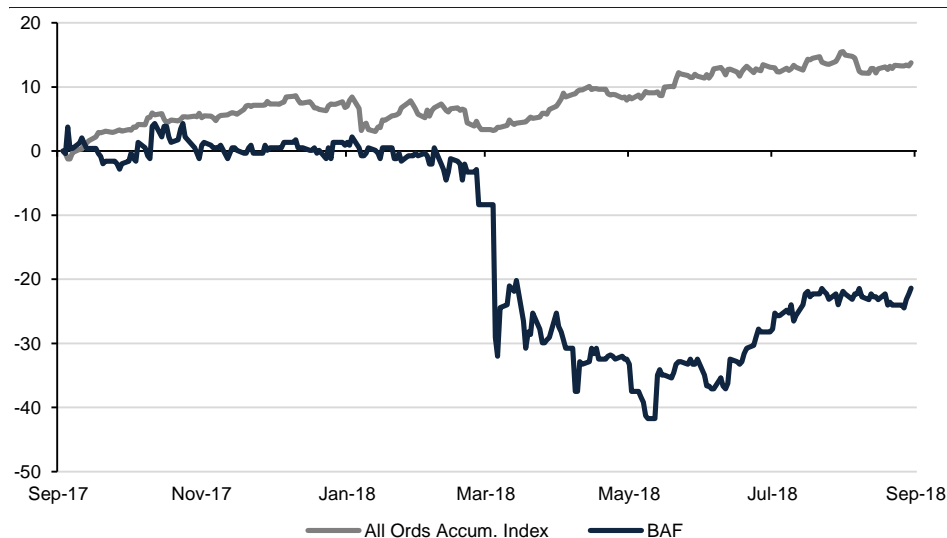
Fig.20: BAF OVERVIEW

BAF Snapshot				Top Holdings			
Price (30 September 2018)	\$0.89			ASSET ALLOCATION			
Share price range (12 months)	\$0.685- \$1.27			REAL ASSETS		33.5%	
Shares on issue (Mn)	207.8			PRIVATE EQUITY AND VC		30.4%	
Market capitalisation (\$Mn)	\$185			REAL ESTATE		26.8%	
Pre-tax asset backing*	\$1.10			CASH		9.3%	
Post-tax asset backing*	\$1.08						
Premium/(Discount) to pre-tax NTA	-19.4%						
Premium/(Discount) to post-tax NTA	-17.5%						
Dividend yield	5.6%						
Dividend per share (cents)	5.0						
Franking	100%						
Management expense ratio	1.20%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
BAF	-22.7%	1.0%	na	NTA growth	3.1%	5.6%	na
Active return	-37.3%	-11.3%	na	Active return	-11.6%	-6.8%	na

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.21: BAF TSR v ALL ORDINARIES ACCUMULATION INDEX



Source: Bloomberg, Baillieu

BKI Investment Company (BKI)

www.bkilimited.com.au

- BKI was listed on the ASX in December 2003 with an objective to provide investors with sound dividend yields and long-term capital growth.
- BKI invests in a diversified portfolio of Australian shares, trusts and interest-bearing securities, focusing on securities that are paying an increasing dividend stream.
- Average portfolio turnover for the FY18 was -8.5%
- The total shareholder return for the year ending 30 September 2018 was -2.6% with pre-tax net asset backing increasing 8.5%. The active return (TSR) was -17.3%.

Fig.22: BKI OVERVIEW

BKI Snapshot				Top Holdings			
Price (30 September 2018)	\$1.53			NATIONAL AUSTRALIA BANK LTD		6.5%	
Share price range (12 months)	\$1.47- \$1.7728			COMMONWEALTH BANK OF AUSTRAL		6.0%	
Shares on issue (Mn)	727.5			WESTPAC BANKING CORP		5.5%	
Market capitalisation (\$Mn)	\$1,113			NEW HOPE CORP LTD		4.9%	
Pre-tax asset backing*	\$1.63			WESFARMERS LTD		4.7%	
Post-tax asset backing*	\$1.53			APA GROUP		4.1%	
Premium/(Discount) to pre-tax NTA	-6.1%			BHP BILLITON LIMITED		3.9%	
Premium/(Discount) to post-tax NTA	0.0%			TARAGON PROPERTY FUND		3.7%	
Dividend yield	4.8%			TRANSURBAN GROUP		3.5%	
Dividend per share (cents)	7.3			MACQUARIE GROUP LTD		3.3%	
Franking	100%						
Management expense ratio	0.14%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
BKI	-2.6%	3.1%	4.5%	NTA growth	8.5%	6.9%	4.4%
Active return	-17.3%	-9.2%	-4.0%	Active return	-6.2%	-5.5%	-4.1%

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.23: BKI TSR v ALL ORDINARIES ACCUMULATION INDEX



Source: Bloomberg, Baillieu

Barrack St Investments (BST)

www.barrackst.com

- Barrack St Investments (BST) is managed by EC Pohl Asset Management and was listed on the ASX in August 2014.
- BST invests in companies outside of the S&P/ASX 50 Index, providing investors access to a high conviction, small/micro-cap bias portfolio.
- The portfolio is constructed using a research driven, bottom-up investment philosophy.
- Total shareholder return for the year ending 30 September 2018 was 18.3% with pre-tax net asset backing increasing 23.0%. The active return (TSR) was 3.6%.

Fig.24: BST OVERVIEW

BST Snapshot				Top Holdings			
Price (30 September 2018)	\$1.03			PENDAL GROUP LTD		6.5%	
Share price range (12 months)	\$0.84- \$1.06			MAGELLAN FINANCIAL GROUP LTD		6.1%	
Shares on issue (Mn)	18.3			AFTERPAY TOUCH GROUP LTD		5.9%	
Market capitalisation (\$Mn)	\$19			CARSALES.COM LTD		5.9%	
Pre-tax asset backing*	\$1.25			SEEK LTD		5.6%	
Post-tax asset backing*	\$1.21			A2 MILK CO LTD		5.5%	
Premium/(Discount) to pre-tax NTA	-17.5%			DOMINO'S PIZZA ENTERPRISES L		5.4%	
Premium/(Discount) to post-tax NTA	-15.1%			FISHER & PAYKEL HEALTHCARE C		5.3%	
Dividend yield	3.2%						
Dividend per share (cents)	3.3						
Franking	100%						
Management expense ratio	1.20%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
BST	18.3%	3.2%	na	NTA growth	23.0%	8.1%	na
Active return	3.6%	-9.2%	na	Active return	8.3%	-4.3%	na

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.25: BST TSR v ALL ORDINARIES ACCUMULATION INDEX



Source: Bloomberg, Baillieu

Bailador Technology Investments (BTI)

www.bailador.com.au

- Bailador Technology Investments listed on the ASX in November 2014. BTI invests in private companies within the information technology sector.
- BTI invests in companies that are in the expansion stage and typically display the following characteristics: several million dollars of revenue, established customer base, proven technology and management. On of BTI's top holdings Straker Translations (STG) recently listed on the ASX (19-Oct-18).
- Currently, BTI holds 10 unlisted investments through a variety of different ownership structures to help mitigate downside risk (such as convertible notes, preference shares).
- Total shareholder return for the year ending 30 September 2018 was 8.4% with pre-tax net asset backing increasing 9.4%. The active return (TSR) was -6.2%.

Fig.26: BTI OVERVIEW

BTI Snapshot		Top Holdings	
Price (30 September 2018)	\$0.90	SITEMINDER (UL)	40.5%
Share price range (12 months)	\$0.74- \$0.98	INSTACLUSTR (UL)	10.3%
Shares on issue (Mn)	120.2	STACKLA	8.6%
Market capitalisation (\$Mn)	\$108	STRAKER TRANSLATIONS (STG)	8.6%
Pre-tax asset backing*	\$1.16	LENDI	6.9%
Post-tax asset backing*	\$1.10	DOCSCORP	6.9%
Premium/(Discount) to pre-tax NTA	-22.4%	SMI	5.2%
Premium/(Discount) to post-tax NTA	-18.2%	VIOSTREAM	5.2%
Dividend yield	0.0%	REZDY	3.4%
Dividend per share (cents)	0.0	BROSA	1.7%
Franking	100%		
Management expense ratio	1.75%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
BTI	8.4%	0.4%	na	NTA growth	9.4%	2.1%	na
Active return	-6.2%	-12.0%	na	Active return	-5.2%	-10.3%	na

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.27: BTI TSR v ALL ORDINARIES ACCUMULATION INDEX



Source: Bloomberg, Baillieu

Clime Capital (CAM)

www.climecapital.com.au

- About: Clime Capital was incorporated and listed in February 2004, providing investors access to a long term value orientated investment portfolio.
- The company has three key financial objectives 1) preserve and protect the capital of the company; 2) achieve long-term growth of capital and dividends without taking excessive or unnecessary risks to achieve that growth; and 3) deliver investors a secure income stream in the form of fully-franked dividends.
- CAM pays quarterly dividend distributions and since FY10 CAM has consistently paid an above 4.0% fully franked cash dividend yield. CAM is currently yielding 5.7% fully franked.
- The total shareholder return for the year ending 30 September 2018 was 17.9% with pre-tax net asset backing increasing 15.7%. The active return (TSR) was 3.2%.

Fig.28: CAM OVERVIEW

CAM Snapshot		Top Holdings	
Price (30 September 2018)	\$0.95	AFTERPAY TOUCH GROUP LTD	4.5%
Share price range (12 months)	\$0.8195- \$0.97	BINGO INDUSTRIES LTD	4.1%
Shares on issue (Mn)	91.3	WEBJET LTD	4.0%
Market capitalisation (\$Mn)	\$86	JUMBO INTERACTIVE LTD	3.6%
Pre-tax asset backing*	\$0.98	RIO TINTO LTD	3.4%
Post-tax asset backing*	\$0.95	JANUS HENDERSON GROUP-CDI	3.4%
Premium/(Discount) to pre-tax NTA	-3.6%	COLLINS FOODS LTD	3.3%
Premium/(Discount) to post-tax NTA	-0.5%	HANSEN TECHNOLOGIES LTD	3.1%
Dividend yield	5.3%	AMCOR LIMITED	2.6%
Dividend per share (cents)	5.0	COMMONWEALTH BANK OF AUSTRAL	2.4%
Franking	100%		
Management expense ratio	0.83%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
CAM	17.9%	9.8%	3.2%	NTA growth	15.7%	6.6%	0.8%
Active return	3.2%	-2.6%	-5.3%	Active return	1.1%	-5.8%	-7.7%

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.29: CAM TSR v ALL ORDINARIES ACCUMULATION INDEX



Source: Bloomberg, Baillieu

CBG Capital (CBC)

www.cbcapital.com.au

- CBG Asset Management is an active, boutique Australian equities investment manager founded in 2002 by Ronni Chalmers. CBG was recently acquired by Clime Investment Management (CIW), an ASX listed fund manager with ~\$855m of FUM.
- Investment decisions are driven by fundamental bottom-up stock analysis, overlayed with macro and industry level considerations. Idea generation is derived from initial qualitative and quantitative screening of CBC's investment universe and the continuous monitoring of stocks within each industry sector.
- Current active weights (relative to the S&P/ASX200 Index) include I.T, Consumer Discretionary, and Diversified Financials.
- The total shareholder return for the year ending 30 September 2018 was 12.2% with pre-tax net asset backing increasing 14.9%. The active return (TSR) was -2.5%.

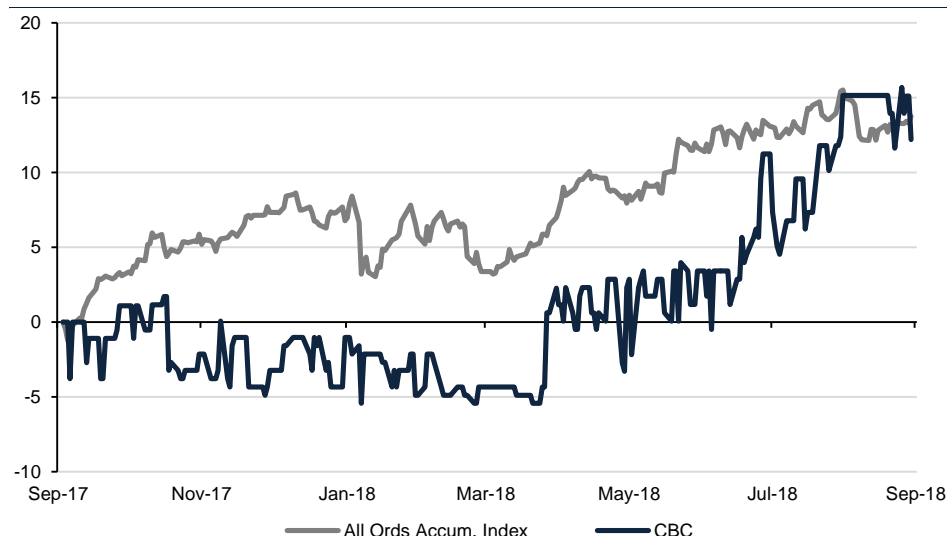
Fig.30: CBC OVERVIEW

CBC Snapshot				Top Holdings			
Price (30 September 2018)	\$0.97			BHP BILLITON LIMITED		7.8%	
Share price range (12 months)	\$0.8173- \$1.01			AFTERPAY TOUCH GROUP LTD		6.7%	
Shares on issue (Mn)	26.1			NATIONAL AUSTRALIA BANK LTD		6.1%	
Market capitalisation (\$Mn)	\$25			BRAVURA SOLUTIONS LTD		5.5%	
Pre-tax asset backing*	\$1.08			WESFARMERS LTD		5.3%	
Post-tax asset backing*	\$1.04						
Premium/(Discount) to pre-tax NTA	-10.7%						
Premium/(Discount) to post-tax NTA	-6.9%						
Dividend yield	3.2%						
Dividend per share (cents)	3.1						
Franking	100%						
Management expense ratio	1.00%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
CBC	12.2%	5.5%	na	NTA growth	14.9%	6.7%	na
Active return	-2.5%	-6.8%	na	Active return	0.2%	-5.7%	na

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.31: CBC TSR v ALL ORDINARIES ACCUMULATION INDEX



Source: Bloomberg, Baillieu

Cadence Capital (CDM)

www.cadencecapital.com.au

- Cadence Capital is an actively managed investment company with a portfolio of Australian and international securities.
- Although it focuses on a fundamental bottom-up approach to portfolio management, it also uses technical analysis over the short term to supplement returns.
- The manager targets 20 to 40 core investments with direct international exposure. Current net exposure is 83.9% with CDM short Consumer/Cyclical. CDM held 16.1% in cash at 30 September 2018.
- The total shareholder return for the year ending 30 September 2018 was -1.3% with pre-tax net asset backing increasing 6.9%. The active return (TSR) was -15.9%.

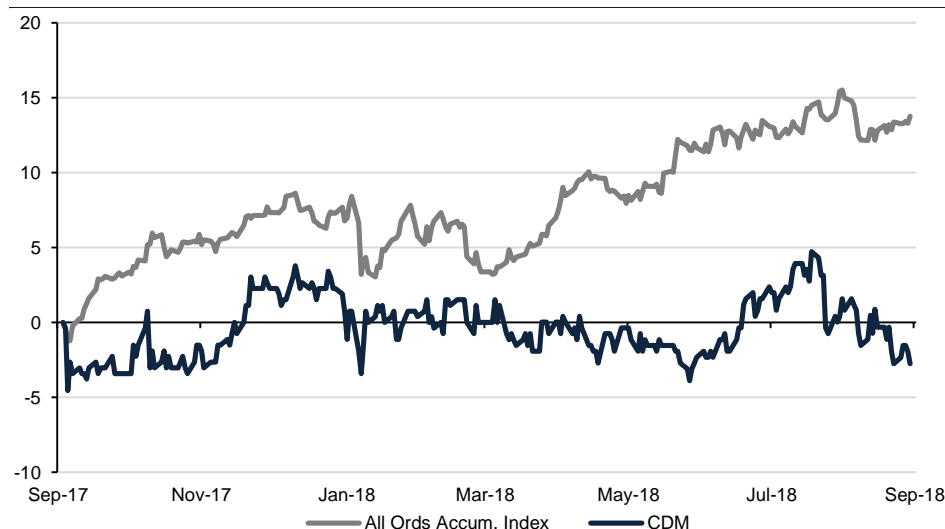
Fig.32: CDM OVERVIEW

CDM Snapshot				Top Holdings			
Price (30 September 2018)	\$1.21			ARQ GROUP LTD		12.5%	
Share price range (12 months)	\$1.05- \$1.375			EMECO HOLDINGS LTD		6.8%	
Shares on issue (Mn)	320.3			MACQUARIE GROUP LTD		6.7%	
Market capitalisation (\$Mn)	\$386			NONI B LTD		6.0%	
Pre-tax asset backing*	\$1.16			MONEY3 CORP LTD		4.9%	
Post-tax asset backing*	\$1.23			SANTOS LTD		3.7%	
Premium/(Discount) to pre-tax NTA	4.1%			TEVA PHARMACEUTICAL-SP ADR		3.2%	
Premium/(Discount) to post-tax NTA	-2.2%			NAVIGATOR GLOBAL INVESTMENTS		3.0%	
Dividend yield	6.6%			SHINE CORPORATE LTD		2.7%	
Dividend per share (cents)	8.0			MACMAHON HOLDINGS LTD		2.4%	
Franking	100%						
Management expense ratio	1.00%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
CDM	-1.3%	0.8%	4.3%	NTA growth	6.9%	2.3%	4.3%
Active return	-15.9%	-11.5%	-4.1%	Active return	-7.8%	-10.1%	-4.1%

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.33: CDM TSR v ALL ORDINARIES ACCUMULATION INDEX



Source: Bloomberg, Baillieu

Concentrated Leaders Fund (CLF)

- Following a resolution to internalise the management of CLF, CLF ended its agreement with Aberdeen Asset Management, a global asset manager.
- CLF invests in companies within the S&P/ ASX 200 index and aims to provide investors with regular income and long-term capital growth.
- CLF's current investment themes include 1) Expanding Global Economy; 2) Changing demographic; 3) Strong commodity cash flow; 4) Infrastructure/Logistics; and 5) Technological leaders.
- The total shareholder return for the year ending 30 September 2018 was 16.3% with pre-tax net asset backing decreasing 14.0%. The active return (TSR) was 2.3%.

Fig.34: CLF OVERVIEW

CLF Snapshot				Top Holdings			
Price (30 September 2018)	\$1.30			BHP BILLITON LIMITED		5.9%	
Share price range (12 months)	\$1.15- \$1.305			ARISTOCRAT LEISURE LTD		4.4%	
Shares on issue (Mn)	59.4			MACQUARIE GROUP LTD		4.2%	
Market capitalisation (\$Mn)	\$77			CSL LTD		3.8%	
Pre-tax asset backing*	\$1.37			A2 MILK CO LTD		3.5%	
Post-tax asset backing*	\$1.30			WESTPAC BANKING CORP		3.3%	
Premium/(Discount) to pre-tax NTA	-5.5%			NATIONAL AUSTRALIA BANK LTD		3.2%	
Premium/(Discount) to post-tax NTA	-0.4%			COMMONWEALTH BANK OF AUSTRAL		3.2%	
Dividend yield	4.2%			LENLEASE GROUP		3.1%	
Dividend per share (cents)	5.5			AMCOR LIMITED		3.0%	
Franking	100%						
Management expense ratio	0.75%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
CLF	16.3%	12.8%	4.2%	NTA growth	14.0%	11.5%	7.1%
Active return	2.3%	0.7%	-4.0%	Active return	0.0%	-0.6%	-1.1%

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.34: CLF TSR v ASX 200 ACCUMULATION INDEX



Source: Bloomberg, Baillieu

Contango Income Generator Limited (CIE)

www.contango.com.au

- Managed by Contango Asset Management, CIE provides investors access to a portfolio of companies predominately within the S&P/ASX 300 Index, excluding those securities of the largest 30 entities. The objective of CIE is to deliver a sustainable income stream and modest capital growth to its shareholders over time.
- The dividend policy of CIE is to pay annual dividends of no less than 6.5% of the company's net tangible assets. CIE will typically hold between 30-40 securities where the manager identifies sustainable dividend growth, lower than market risk profile, low earnings volatility and balance sheet strength characteristics.
- The total shareholder return for the year ending 30 September 2018 was 1.2% with pre-tax net asset backing increasing 9.8%. The active return (TSR) was -13.5%.

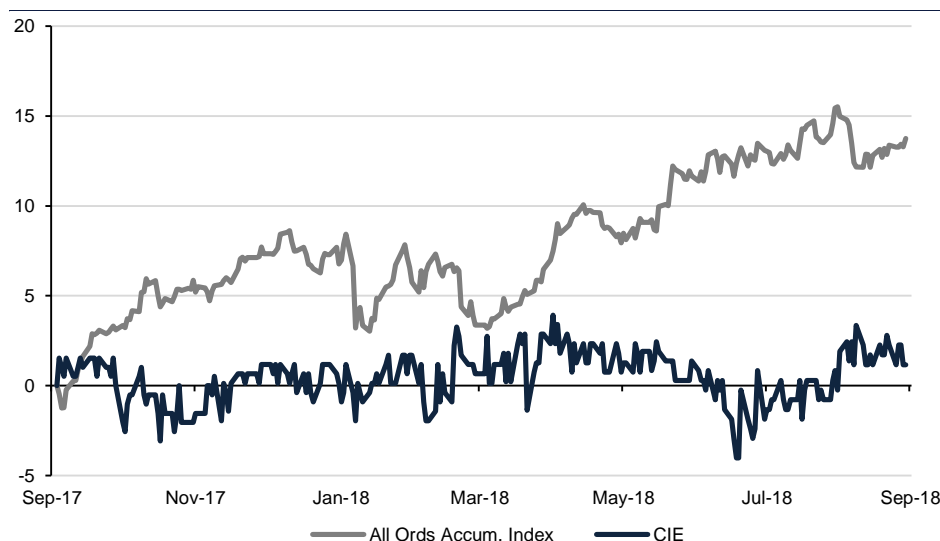
Fig.36: CIE OVERVIEW

CIE Snapshot				Top Holdings			
Price (30 September 2018)	\$0.92			BANK OF QUEENSLAND LTD		5.2%	
Share price range (12 months)	\$0.88- \$1			TABCORP HOLDINGS LTD		4.5%	
Shares on issue (Mn)	103.9			BENDIGO AND ADELAIDE BANK		4.5%	
Market capitalisation (\$Mn)	\$96			STOCKLAND		3.2%	
Pre-tax asset backing*	\$1.03			BAPCOR LTD		2.8%	
Post-tax asset backing*	\$0.97			CALTEX AUSTRALIA LTD		2.8%	
Premium/(Discount) to pre-tax NTA	-10.7%			DULUXGROUP LTD		2.5%	
Premium/(Discount) to post-tax NTA	-4.7%			SCOTTISH PACIFIC GROUP LTD		2.5%	
Dividend yield	7.2%			SPARK INFRASTRUCTURE GROUP		2.5%	
Dividend per share (cents)	6.6			MCMILLAN SHAKESPEARE LTD		2.4%	
Franking	100%						
Management expense ratio	0.95%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
CIE	1.2%	4.9%	na	NTA growth	9.8%	8.5%	na
Active return	-13.5%	-7.4%	na	Active return	-4.9%	-3.8%	na

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.37: CIE TSR v ALL ORDINARIES ACCUMULATION INDEX



Source: Bloomberg, Baillieu

Carlton Investments (CIN)

www.carltoninvestments.com.au

- Carlton Investments' strategy is to invest in established listed blue-chip stocks that provide high levels of sustainable income through fully franked dividends.
- Investments are held for the long term and not for trading purposes.
- Carlton is primarily exposed to the banking, tourism and leisure sectors.
- The total shareholder return for the year ending 30 September 2018 was 13.8% with pre-tax net asset backing increasing 11.5%. The active return (TSR) was -0.1%.

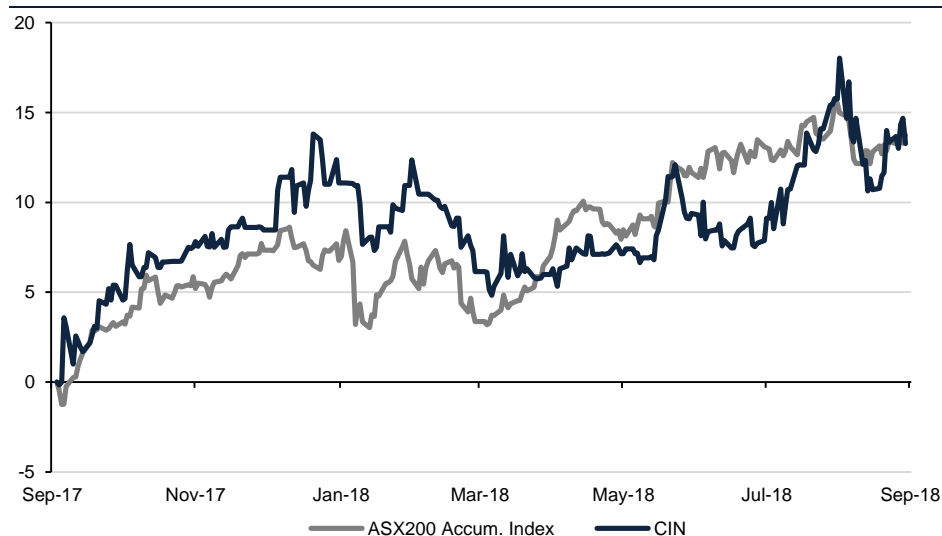
Fig.38: CIN OVERVIEW

CIN Snapshot				Top Holdings			
Price (30 September 2018)	\$33.58			EVENT HOSPITALITY AND ENTERT		44.9%	
Share price range (12 months)	\$31.01- \$35.02			NATIONAL AUSTRALIA BANK LTD		6.0%	
Shares on issue (Mn)	26.5			WESTPAC BANKING CORP		4.9%	
Market capitalisation (\$Mn)	\$889			COMMONWEALTH BANK OF AUSTRAL		4.0%	
Pre-tax asset backing*	\$38.41			AGL ENERGY LTD		3.1%	
Post-tax asset backing*	\$31.70			WESFARMERS LTD		3.0%	
Premium/(Discount) to pre-tax NTA	-12.6%			AUST AND NZ BANKING GROUP		2.8%	
Premium/(Discount) to post-tax NTA	5.9%			BHP BILLITON LIMITED		2.7%	
Dividend yield	3.6%			PERPETUAL LTD		1.8%	
Dividend per share (cents)	121.0			BANK OF QUEENSLAND LTD		1.5%	
Franking	100%						
Management expense ratio	0.09%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
CIN	13.8%	8.9%	11.1%	NTA growth	11.5%	8.3%	9.6%
Active return	-0.1%	-3.2%	2.9%	Active return	-2.5%	-3.8%	1.4%

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.39: CIN TSR v ASX 200 ACCUMULATION INDEX



Source: Bloomberg, Baillieu

Djerriwarrh Investments (DJW)

www.djerri.com.au

- Djerriwarrh Investments has been in operation since 1989 and was listed on the ASX in 1995.
- Its investment portfolio focuses on stocks with low price-earnings ratios in the ASX top 50.
- It also has a trading portfolio that is used for short-term trading purposes. DJW currently has options outstanding against 19 of its top 20 holdings.
- The total shareholder return for the year ending 30 September 2018 was 2.6% with pre-tax net asset backing increasing 10.5%. The active return (TSR) was -12.1%.

Fig.40: DJW OVERVIEW

DJW Snapshot				Top Holdings		%
Price (30 September 2018)	\$3.43			COMMONWEALTH BANK OF AUSTRAL	7.6%	
Share price range (12 months)	\$3.15- \$3.76			WESTPAC BANKING CORP	7.2%	
Shares on issue (Mn)	221.8			BHP BILLITON LIMITED	7.1%	
Market capitalisation (\$Mn)	\$761			NATIONAL AUSTRALIA BANK LTD	4.9%	
Pre-tax asset backing*	\$3.26			AUST AND NZ BANKING GROUP	4.8%	
Post-tax asset backing*	\$3.25			CSL LTD	3.7%	
Premium/(Discount) to pre-tax NTA	5.2%			MACQUARIE GROUP LTD	3.4%	
Premium/(Discount) to post-tax NTA	5.5%			WOOLWORTHS GROUP LTD	3.0%	
Dividend yield	5.8%			BRAMBLES LTD	2.4%	
Dividend per share (cents)	20.0			TRANSURBAN GROUP	2.2%	
Franking	100%					
Management expense ratio	0.41%					

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
DJW	2.6%	-0.4%	0.6%	NTA growth	10.5%	8.4%	3.8%
Active return	-12.1%	-12.7%	-7.9%	Active return	-4.1%	-4.0%	-4.6%

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.41: DJW TSR v ALL ORDINARIES ACCUMULATION INDEX



Source: Bloomberg, Baillieu

Diversified United Investments (DUI)

www.dui.com.au

- Diversified United Investments was founded in 1991 by Australia United Investments, Barclay Investments (a Myer family investment company), the late Sir Ian Potter and The Ian Potter Foundation.
- It invests predominantly in Australian equities, however it also invests in global ETFs, property trusts and fixed income securities.
- DUI has a target range for international equities of 10-20% (primarily through global ETF's). Current international exposure represents 16.0% of the portfolio.
- The total shareholder return for the year ending 30 September 2018 was 12.3% with pre-tax net asset backing increasing 17.5%. The active return (TSR) was -2.4%.

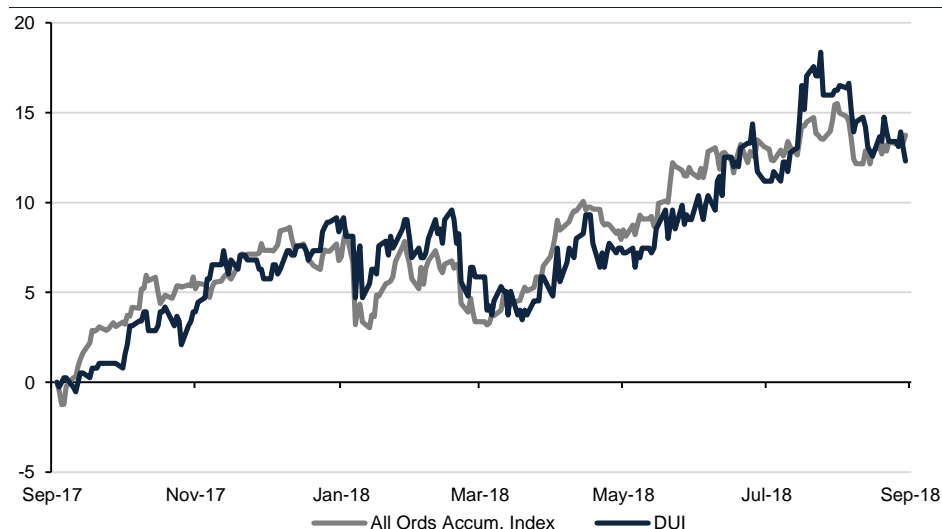
Fig.42: DUI OVERVIEW

DUI Snapshot				Top Holdings			
Price (30 September 2018)	\$4.14			CSL LTD		10.8%	
Share price range (12 months)	\$3.86- \$4.45			COMMONWEALTH BANK OF AUSTRAL		6.8%	
Shares on issue (Mn)	210.4			TRANSURBAN GROUP		5.9%	
Market capitalisation (\$Mn)	\$871			AUST AND NZ BANKING GROUP		5.4%	
Pre-tax asset backing*	\$4.49			WESTPAC BANKING CORP		5.0%	
Post-tax asset backing*	\$3.81			WOODSIDE PETROLEUM LTD		4.1%	
Premium/(Discount) to pre-tax NTA	-7.8%			NATIONAL AUSTRALIA BANK LTD		4.0%	
Premium/(Discount) to post-tax NTA	8.7%			BHP BILLITON LIMITED		4.0%	
Dividend yield	3.6%			RIO TINTO LTD		3.5%	
Dividend per share (cents)	15.0			WESFARMERS LTD		3.1%	
Franking	100%						
Management expense ratio	0.13%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
DUI	12.3%	12.4%	9.4%	NTA growth	17.5%	14.2%	9.0%
Active return	-2.4%	0.0%	0.9%	Active return	2.8%	1.8%	0.5%

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.43: DUI TSR v ALL ORDINARIES ACCUMULATION INDEX



Source: Bloomberg, Baillieu

Ellerston Asian Investment Limited (EAI)

www.ellerstoncapital.com

- Incorporated in August 2015, EAI is managed by Ellerston Capital, a specialist funds manager founded in 2004 with over \$5.0 billion in funds under management.
- EAI will provide investors with exposure to a portfolio of high growth equity securities in the Asian region. EAI will invest in the 10 core countries that constitute the MSCI AC Asia Ex Japan Index. EAI has identified four key investment themes: 1) Asian consumption; 2) Structural reforms in India; 3) Disruptive technologies; and 4) Capital market liberalisation in China.
- Key underlying regional exposure for EAI is China/Hong Kong (51.2%) and India (10.9%) with Financials (35.4%) and I.T. (30.5%) top sector exposures.
- Total shareholder return for the year ending 30 September 2018 was 9.8% with pre-tax net asset backing increasing 2.0%. The active return (TSR) was -0.4%.

Fig.44: EAI OVERVIEW

EAI Snapshot				Top Holdings			
Price (30 September 2018)	\$1.06			TENCENT HOLDINGS		7.4%	
Share price range (12 months)	\$0.96- \$1.165			PING AN INSURANCE		6.7%	
Shares on issue (Mn)	109.7			ALIBABA GROUP		5.9%	
Market capitalisation (\$Mn)	\$116			TSMC		5.8%	
Pre-tax asset backing*	\$1.10			SAMSUNG ELECTRONICS		5.3%	
Post-tax asset backing*	\$1.10			DBS GROUP HOLDINGS		4.2%	
Premium/(Discount) to pre-tax NTA	-3.7%			CHINA CONSTRUCTION BANK		4.1%	
Premium/(Discount) to post-tax NTA	-4.4%			HONG KONG EXCHANGES		4.0%	
Dividend yield	0.9%			CHINA MERCHANTS BANK		3.4%	
Dividend per share (cents)	1.0			ICICI BANK		3.1%	
Franking	100%						
Management expense ratio	0.75%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
EAI	9.8%	2.3%	na	NTA growth	2.0%	4.4%	na
Active return	-0.4%	-10.1%	na	Active return	-8.2%	-8.0%	na

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.45: EAI TSR v MSCI ASIA EX JAPAN INDEX (AUD ADJUSTED)



Source: Bloomberg, Baillieu

Ellerston Global Investments (EGI)

www.ellerstoncapital.com

- Founded in 2004 as a subsidiary of CPH (the Packer family holding company), Ellerston Capital is a specialist fund manager offering investors a range of managed equity based strategies. EGI commenced trading in October 2014.
- Ellerston's investment strategy will consist of a high conviction global equity securities portfolio, holding up to 25 securities. EGI will take a contrarian view, seeking securities that are fundamentally mispriced with a long-term investment timeframe.
- EGI initially screens companies for events such as spin offs, management change, post IPO's and fallen angels. Key regional and sector exposures include the USA (66.0%), UK (18.0%) and Spain (11%) with key sectors I.T. (28%), Consumer Services (20.0%), and Industrials (14%).
- Total shareholder return for the year ending 30 September 2018 was 13.1% with pre-tax net asset backing increasing 3.1%. The active return (TSR) was -8.0%.

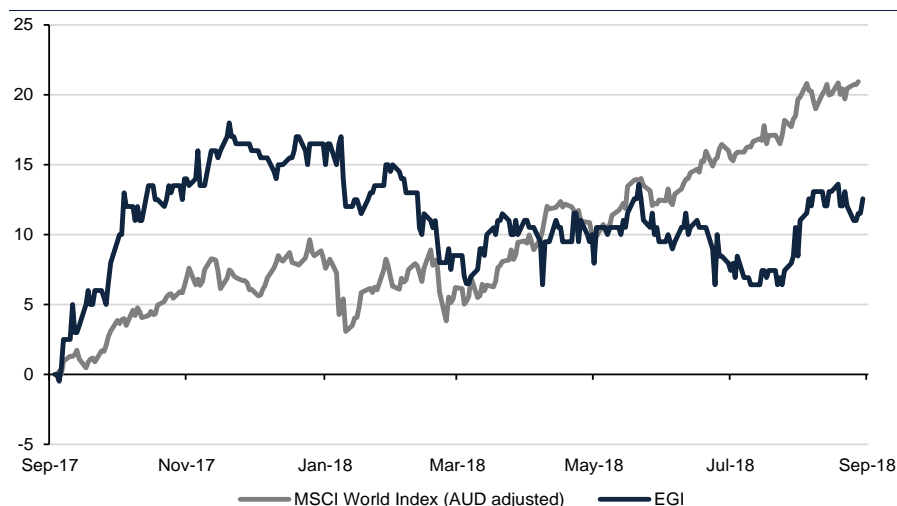
Fig.46: EGI OVERVIEW

EGI Snapshot				Top Holdings			
Price (30 September 2018)	\$1.09			EQUINITI GROUP		6.9%	%
Share price range (12 months)	\$0.955- \$1.1694			ZAYO GROUP HOLDINGS		6.9%	
Shares on issue (Mn)	110.0			INTERXION HOLDINGS		5.8%	
Market capitalisation (\$Mn)	\$119			ENTERTAINMENT ONE		5.6%	
Pre-tax asset backing*	\$1.18			CELLNEX TELECOM		4.4%	
Post-tax asset backing*	\$1.15			PREMIER INC		4.2%	
Premium/(Discount) to pre-tax NTA	-8.4%			KEYSIGHT TECHNOLOGIES		4.1%	
Premium/(Discount) to post-tax NTA	-6.0%			HUNTSMAN CORP		4.0%	
Dividend yield	3.7%			WILLSCOT CORP		3.9%	
Dividend per share (cents)	4.0			TERADYNE INC		3.8%	
Franking	100%						
Management expense ratio	0.75%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
EGI	13.1%	2.6%	na	NTA growth	3.1%	2.4%	na
Active return	-8.0%	-10.4%	na	Active return	-18.0%	-10.6%	na

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.47: EGI TSR v MSCI WORLD INDEX (AUD ADJUSTED)



Source: Bloomberg, Baillieu

Forager Australian Shares Fund (FOR)

www.foragerfunds.com

- The Forager Australian Shares Fund was initially incorporated in October 2009 as an unlisted unit trust before being converted to a closed end vehicle in December 2016.
- FOR utilises a fundamental bottom up investment approach, focusing on business which the assessed intrinsic value of the underlying business is substantially higher than the security price. FOR holds a relatively small number of securities, generally between 15 and 25.
- FOR will publish a daily NTA update which provides greater visibility of the underlying fund (performance) and may help to mitigate the likelihood of a discount to NTA. FOR is currently trading at a 5.5% premium to NTA.
- Total shareholder return for the year ending 30 September 2018 was -9.3% with pre-tax net asset backing decreasing -2.1%. The active return (TSR) was -29.6%.

Fig.48: FOR OVERVIEW

FOR Snapshot				Top Holding			
Price (30 September 2018)	\$1.65			MACMAHON HOLDINGS LTD		12.4%	
Share price range (12 months)	\$1.5- \$2.120087			ENERO GROUP LTD		9.1%	
Shares on issue (Mn)	113.8			ISELECT LTD		7.7%	
Market capitalisation (\$Mn)	\$188			MMA OFFSHORE LTD		5.7%	
Pre-tax asset backing*	\$1.54			THORN GROUP LTD		5.4%	
Post-tax asset backing*	-						
Premium/(Discount) to pre-tax NTA	7.1%						
Premium/(Discount) to post-tax NTA	-						
Dividend yield	12.9%						
Dividend per share (cents)	21.3						
Franking	100%						
Management expense ratio	1.00%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
FOR	-9.3%	na	na	NTA growth	-2.1%	na	na
Active return	-29.6%	na	na	Active return	-22.4%	na	na

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.49: FOR TSR v SMALL ORDINARIES ACCUMULATION INDEX



Source: Bloomberg, Baillieu

Future Generation Global (FGG)

www.futuregeninvest.com.au/global

- Future Generation Global is a philanthropic internationally focused listed investment company that listed in December 2015. All management and performance fees have been waived in preference of an annual charitable donation of 1% of NTA.
- The company provides investors the opportunity to gain access to a leading group of global fund managers (14 fund managers) by allocating capital to a number of global fund managers.
- The underlying investment strategy allocation is Long Equities (50.9%), Absolute Bias (34.8%) and Quantitative strategies (3.7%).
- Total shareholder return for the year ending 30 September 2018 was 27.0% with pre-tax net asset backing increasing 18.8%. The active return (TSR) was 5.9%.

Fig.50: FGG Overview

FGG Snapshot		Top Holdings	
Price (30 September 2018)	\$1.39	ANTIPODES PARTNERS	10.5%
Share price range (12 months)	\$1.12- \$1.47	MAGELLAN ASSET MANAGEMENT	10.3%
Shares on issue (Mn)	391.8	COOPER INVESTORS	10.2%
Market capitalisation (\$Mn)	\$543	MARSICO CAPITAL MGMT	8.5%
Pre-tax asset backing*	\$1.39	VGI PARTNERS	8.0%
Post-tax asset backing*	\$1.31	CALEDONIA	7.8%
Premium/(Discount) to pre-tax NTA	-0.1%	NIKKO ASSET MGMT	6.2%
Premium/(Discount) to post-tax NTA	5.6%	ELLERSTON CAPITAL	4.6%
Dividend yield	0.7%	MANIKAY PARTNERS	4.6%
Dividend per share (cents)	1.0	MORPHIC ASSET MGMT	4.2%
Franking	100%		
Management expense ratio	0.00%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
FGG	27.0%	9.0%	na	NTA growth	18.8%	9.6%	na
Active return	5.9%	-4.0%	na	Active return	-2.3%	-3.3%	na

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.51: FGG TSR v MSCI WORLD INDEX (AUD ADJUSTED)



Source: Bloomberg, Baillieu

Future Generation Investment Fund (FGX)

www.futuregeninvest.com.au

- Future Generation Investment Fund is a small/mid-cap LIC that is managed by a number of prominent investment managers who have waived their usual management and performance fees so that funds can be donated to nominated charities.
- Investment objectives: 1) Provide a stream of fully franked dividends; 2) achieve capital growth and; 3) preserve shareholder capital.
- The underlying investment strategy allocation is Long Equities (46.5%), Absolute Bias (38.6%) and Market Neutral (14.4%).
- Total shareholder return for the year ending 30 September 2018 was 24.4% with pre-tax net asset backing increasing 12.7%. The active return (TSR) was 9.7%.

Fig.52: FGX OVERVIEW

FGX Snapshot				Top Holdings			
Price (30 September 2018)	\$1.34			BENNELONG AUS. EQUITIES FUND		11.5%	
Share price range (12 months)	\$1.115- \$1.355			REGAL AUS. LONG SHORT EQ. FD.		10.5%	
Shares on issue (Mn)	352.2			WAM CAPITAL LTD		9.1%	
Market capitalisation (\$Mn)	\$470			TRIBECA ALPHA PLUS FUND		7.1%	
Pre-tax asset backing*	\$1.28			PARADICE MID CAP FUND - B CLASS		6.8%	
Post-tax asset backing*	\$1.25			ELEY GRIFFITHS SML CO. FUND		6.3%	
Premium/(Discount) to pre-tax NTA	4.7%			COOPER INVESTORS AUS. EQ. FD.		5.4%	
Premium/(Discount) to post-tax NTA	6.8%			PARADICE LARGE CAP FUND		5.2%	
Dividend yield	3.3%			WATERMARK MKT. NEUTRAL FD.		4.8%	
Dividend per share (cents)	4.4			SANDON CAPITAL ACTIVIST FD.		4.7%	
Franking	100%						
Management expense ratio	0.00%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
FGX	24.4%	11.3%	na	NTA growth	12.7%	7.5%	na
Active return	9.7%	-1.1%	na	Active return	-2.0%	-4.8%	na

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.53: FGX TSR v ALL ORDINARIES ACCUMULATION INDEX



Source: Bloomberg, Baillieu

Glennon Small Companies Limited (GC1)

www.glennon.com.au

- Listed in August 2015, GC1 invests in a small and micro-cap segment of the market. The underlying portfolio will hold between 20-60 securities, predominately found outside the S&P/ASX100.
- The investment strategy of the manager is to focus on companies that operate in industries with high barriers to entry, have superior management and are viewed to be undervalued.
- GC1 adopts a long only investment style and does not use leverage; the portfolio may include securities from companies that are expected to list within 12 months.
- The total shareholder return for the year ending 30 September 2018 was 18.6% with pre-tax net asset backing increasing 22.5%. The active return (TSR) was -1.7%.

Fig.54: GC1 OVERVIEW

GC1 Snapshot				Top Holding			
Price (30 September 2018)	\$1.00			AFTERPAY TOUCH GROUP LTD		na	%
Share price range (12 months)	\$0.905- \$1.17			ALLIANCE AVIATION SERVICES L			
Shares on issue (Mn)	47.6			CML GROUP LTD			
Market capitalisation (\$Mn)	\$48			EMECO HOLDINGS LTD			
Pre-tax asset backing*	\$1.19			MACMAHON HOLDINGS LTD			
Post-tax asset backing*	\$1.12						
Premium/(Discount) to pre-tax NTA	-16.0%						
Premium/(Discount) to post-tax NTA	-10.7%						
Dividend yield	4.0%						
Dividend per share (cents)	4.0						
Franking	100%						
Management expense ratio	1.00%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
GC1	18.6%	4.0%	na	NTA growth	22.5%	9.5%	na
Active return	-1.7%	-13.0%	na	Active return	2.2%	-7.5%	na

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.55: GC1 TSR v ASX SMALL ORDINARIES ACCUMULATION INDEX



Source: Bloomberg, Baillieu

Global Value Fund (GVF)

www.globalvaluefund.com.au

- Global Value Fund invests in a global portfolio of closed-end funds purchased at a discount to its underlying asset value, giving investors an alternate source of market outperformance compared to more common stock selection strategies.
- GVF implements an extensive risk management profile, including investing in a range of underlying asset classes (i.e. Fixed Interest, Private Equity).
- Two of GVF's top five funds are currently in the process of liquidating assets and returning funds back to shareholders.
- The total shareholder return for the year ending 30 September 2018 was 2.7% with pre-tax net asset backing increasing 4.3%. The active return (TSR) was -18.4%.

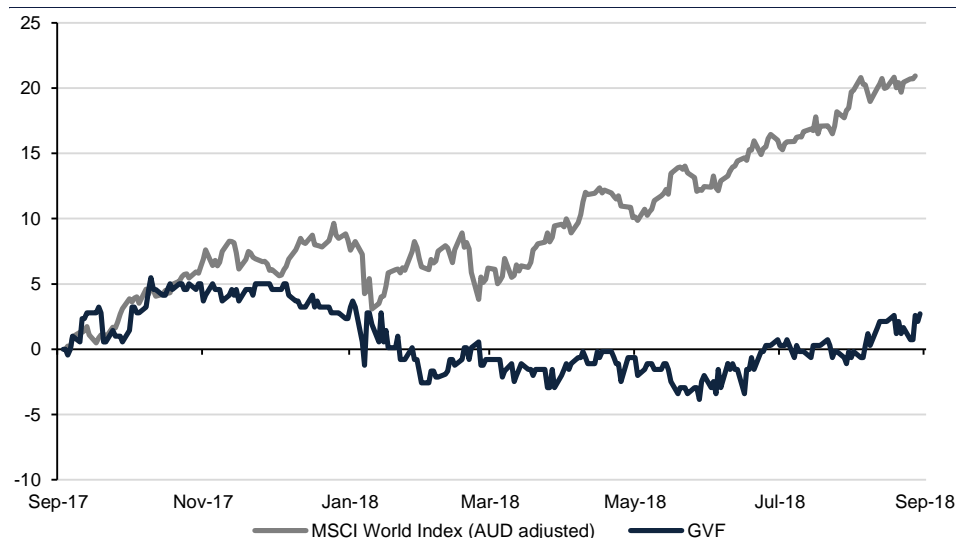
Fig.56: GVF OVERVIEW

GVF Snapshot				Top Holdings			
Price (30 September 2018)	\$1.09			PERSHING SQUARE HOLDINGS		9.2%	
Share price range (12 months)	\$1.025- \$1.25			DEUTSCHE MULTI-MARKET INCOME		7.4%	
Shares on issue (Mn)	147.3			CARADOR INCOME FUND		6.9%	
Market capitalisation (\$Mn)	\$160			THIRD POINT OFFSHORE INVESTORS		6.6%	
Pre-tax asset backing*	\$1.09			BLUE CAPITAL GLOBAL		6.5%	
Post-tax asset backing*	\$1.08			UNDERLYING ASSET CLASS			
Premium/(Discount) to pre-tax NTA	-0.7%			LISTED DEBT		37.0%	
Premium/(Discount) to post-tax NTA	0.1%			EQUITIES		24.0%	
Dividend yield	5.8%			LISTED PRIVATE EQUITY		13.0%	
Dividend per share (cents)	6.3			LISTED HEDGE FUNDS		10.0%	
Franking	50%						
Management expense ratio	1.50%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
GVF	2.7%	8.5%	na	NTA growth	4.3%	3.3%	na
Active return	-18.4%	-4.4%	na	Active return	-16.8%	-9.7%	na

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.57: GVF TSR v MSCI WORLD INDEX (AUD ADJUSTED)



Source: Bloomberg, Baillieu

Baillieu Limited has acted in a corporate advisory role for GVF and earned fees in relation to that activity in the past 12 months. In line with the company's internal compliance guidelines, our investment recommendation is restricted.

Lowell Resources Fund (LRT)

www.lrfm.com.au

- LRT is a recently incorporated Listed Investment Trust (LIT) that invests in the junior mining and energy sectors in Australia and the around the world. The fund listed on the ASX in March 2018 following a \$5m raise.
- The manager employs a top-down investment strategy in conjunction with a bottom up stock selection process to achieve performance.
- Over time, the portfolio will represent a range of commodities including gold, iron ore, coal, oil, gas, uranium, rare earths and strategic minerals, copper and other base metals.
- The total shareholder return for the year ending 30 September 2018 (since inception 23 Mar 2018) was -33.5% with pre-tax net asset backing decreasing -17.6%. The active return (TSR) was -31.8%.

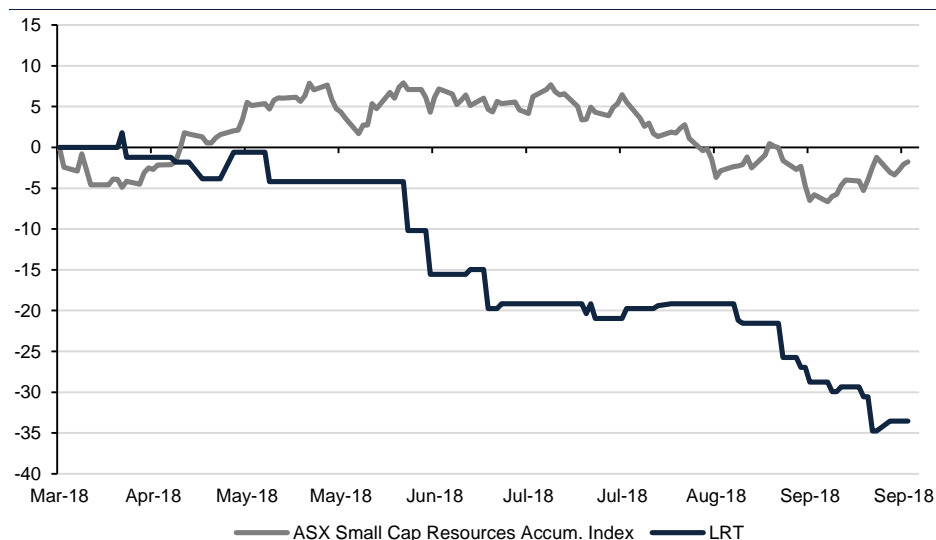
Fig.58: LRT OVERVIEW

LRT Snapshot		Top Holdings	
Price (30 September 2018)	\$5.55	LAGUNA GOLD (UL)	9.0%
Share price range (12 months)	\$4.9- \$8.5	GOLD ROAD RESOURCES LTD	6.0%
Shares on issue (Mn)	2.8	TINKA RESOURCES LTD	5.0%
Market capitalisation (\$Mn)	\$16	INDAGO ENERGY LTD	5.0%
Pre-tax asset backing*	\$6.86	CARDINAL RESOURCES LTD	4.0%
Post-tax asset backing*	-	ADRIATIC METALS PLC-CDI	3.0%
Premium/(Discount) to pre-tax NTA	-19.1%		
Premium/(Discount) to post-tax NTA	-		
Dividend yield	0.0%		
Dividend per share (cents)	0.0		
Franking	100%		
Management expense ratio	2.16%		

Total Shareholder Return	1 Year*	3 Year	5 Year	NTA Performance	1 Year*	3 Year	5 Year
LRT	-33.5%	na	na	NTA growth	-17.6%	na	na
Active return	-31.8%	na	na	Active return	-15.8%	na	na

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures since inception (3 March 2017). Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.59: LRT TSR v ASX SMALL CAP RESOURCES ACCUMULATION INDEX



Source: Bloomberg, Baillieu

Lion Selection Group (LSX)

www.lsg.com.au

- LSX Lion Selection (LSX) is a specialist mining LIC with a focus on early stage mining projects. LSX was established and listed on the ASX in 1997.
- LSX gives investors exposure to the high risk, high growth stage of mining investment. It focuses on early stage gold and base metals activities. LSX also provides early stage funding to assist companies along the development curve.
- The total shareholder return for the year ending 30 September 2018 was -20% with pre-tax net asset backing decreasing -19.4%. The active return (TSR) was -43.2%.

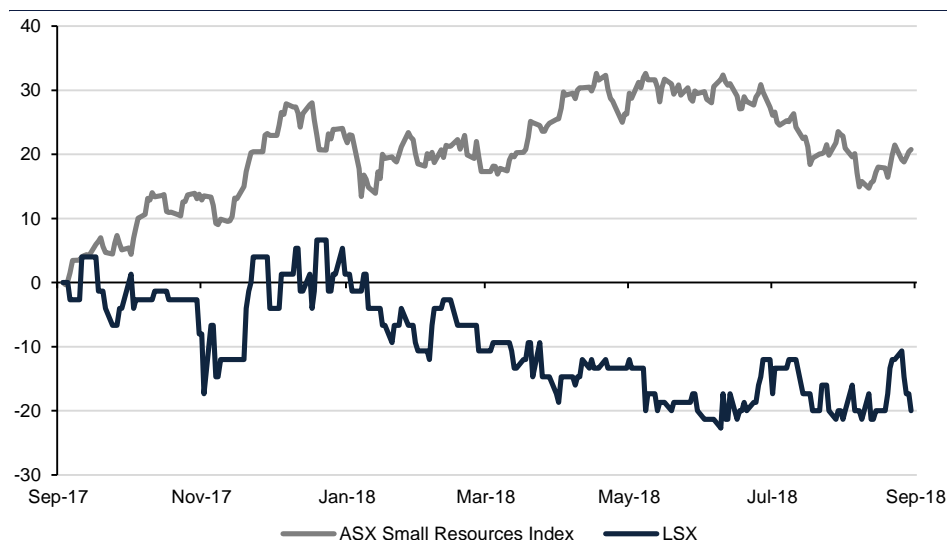
Fig.60: LSX OVERVIEW

LSX Snapshot				Top Holdings			
Price (30 September 2018)	\$0.30			PANI JV (33.3% INTEREST)		38.6%	%
Share price range (12 months)	\$0.26- \$0.4			NUSANTARA RESOURCES		16.6%	
Shares on issue (Mn)	150.1			ROXGOLD		12.1%	
Market capitalisation (\$Mn)	\$45			EGAN STREET RESOURCES		10.3%	
Pre-tax asset backing*	\$0.29			ERDENE RESOURCES		5.9%	
Post-tax asset backing*	-			TORO GOLD		3.4%	
Premium/(Discount) to pre-tax NTA	3.4%			OTHER		8.6%	
Premium/(Discount) to post-tax NTA	#VALUE!						
Dividend yield	0.0%						
Dividend per share (cents)	0.0						
Franking	100%						
Management expense ratio	1.50%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
LSX	-20.0%	17.5%	-12.7%	NTA growth	-19.4%	1.2%	-14.4%
Active return	-43.2%	-14.8%	-16.6%	Active return	-42.6%	-31.1%	-18.4%

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.61: LSX TSR v ASX SMALL RESOURCES INDEX



Source: Bloomberg, Baillieu

Monash Absolute Investment (MA1)

www.monashinvestors.com

- Monash Absolute Investment (MA1) was incorporated in April 2016 and is managed by Monash Investors.
- MA1 seeks to achieve a targeted positive return over a full investment cycle (5 to 7 years) as well as avoiding negative returns each financial year.
- MA1 will provide investors access to a portfolio (small cap bias) comprised of long and short positions. MA1 employs an investment approach which is high conviction, benchmark unaware, security size agnostic and investment style agnostic.
- The total shareholder return for the year ending 30 September 2018 was 7.5% with pre-tax net asset backing increasing 11.5%. The active return (TSR) was -7.2%.

Fig.62: MA1 OVERVIEW

MA1 Snapshot				Top Holdings			
Price (30 September 2018)	\$0.85						%
Share price range (12 months)	\$0.765- \$0.91						na
Shares on issue (Mn)	44.3						
Market capitalisation (\$Mn)	\$38						
Pre-tax asset backing*	\$1.01						
Post-tax asset backing*	\$1.02						
Premium/(Discount) to pre-tax NTA	-16.0%						
Premium/(Discount) to post-tax NTA	-16.9%						
Dividend yield	1.2%						
Dividend per share (cents)	1.0						
Franking	100%						
Management expense ratio	1.00%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
MA1	7.5%	na	na	NTA growth	11.5%	na	na
Active return	-7.2%	na	na	Active return	-3.2%	na	na

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.63: MA1 TSR v ALL ORDINARIES ACCUMULATION INDEX



Source: Bloomberg, Baillieu

MFF Capital Investments (MFF)

www.magellangroup.com.au/mff/

- The MFF Capital Investments was listed on the ASX in December 2006.
- The fund is focused on North American companies; more than 85% of its portfolio consists of US domiciled corporations that are leaders in emerging markets as well as developed markets.
- MFF has been one of the top performing LICs from our coverage universe over 1, 3 and 5 years.
- The total shareholder return for the year ending 30 September 2018 was 51.4% with pre-tax net asset backing increasing 36.4%. The active return (TSR) was 30.3%.

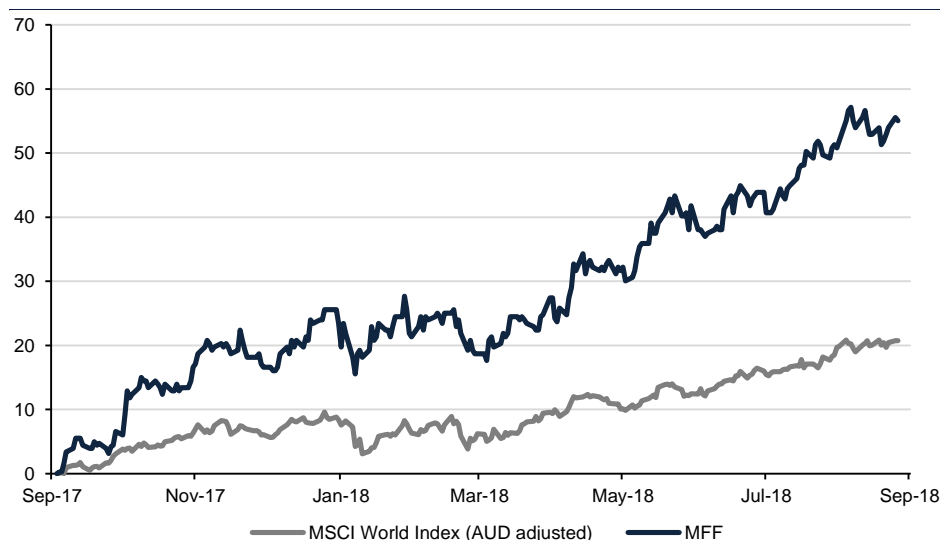
Fig.64: MFF OVERVIEW

MFF Snapshot				Top Holdings			
Price (30 September 2018)	\$2.86			VISA INC-CLASS A SHARES		14.8%	
Share price range (12 months)	\$2.07- \$2.99			MASTERCARD INC - A		13.7%	
Shares on issue (Mn)	541.0			HOME DEPOT INC		10.6%	
Market capitalisation (\$Mn)	\$1,547			BANK OF AMERICA CORP		8.0%	
Pre-tax asset backing*	\$3.06			ALPHABET INC-CL A		5.9%	
Post-tax asset backing*	\$2.56			LOWE'S COS INC		5.7%	
Premium/(Discount) to pre-tax NTA	-6.6%			JPMORGAN CHASE & CO		5.5%	
Premium/(Discount) to post-tax NTA	11.5%			HCA HEALTHCARE INC		4.2%	
Dividend yield	0.9%			WELLS FARGO & CO		3.7%	
Dividend per share (cents)	2.5			FACEBOOK INC-CLASS A		3.6%	
Franking	100%						
Management expense ratio	1.25%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
MFF	51.4%	16.5%	17.1%	NTA growth	36.4%	17.9%	20.6%
Active return	30.3%	3.5%	1.5%	Active return	15.2%	4.9%	5.0%

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.65: MFF TSR v MSCI WORLD INDEX (AUD ADJUSTED)



Source: Bloomberg, Baillieu

Magellan Global Trust (MGG)

www.magellangroup.com.au

- Magellan Global Trust is a recently incorporated LIT following a \$1.5bn raise in October 2017. The investment strategy mirrors the core investment principles of Magellan Financial Group's (MFG) global equities strategy. MFG currently manages more than \$74.5bn.
- MGG seeks to achieve attractive risk-adjusted returns over the medium to long term, whilst reducing risk of permanent capital loss. MGG has a target cash distribution yield of 4% pa.
- Top regional and sector exposures include US (47%), Western Europe (11%), and Emerging Markets (13%) and Internet (17%), Cons Defensive (18%), and I.T. (14%).
- The total shareholder return for the year ending 30 September 2018 (since inception 18 October) was 20.4% with pre-tax net asset backing increasing 19.4%. The active return (TSR) was 0.9%.

Fig.66: MGG OVERVIEW

MGG Snapshot				Top Holdings			
Price (30 September 2018)	\$1.74			ALPHABET INC-CL A		7.1%	
Share price range (12 months)	\$1.42- \$1.8			FACEBOOK INC-CLASS A		6.9%	
Shares on issue (Mn)	1055.0			HCA HEALTHCARE INC		6.0%	
Market capitalisation (\$Mn)	\$1,836			STARBUCKS CORP		5.9%	
Pre-tax asset backing*	\$1.73			APPLE INC		5.9%	
Post-tax asset backing*	-			VISA INC-CLASS A SHARES		5.2%	
Premium/(Discount) to pre-tax NTA	0.5%			LOWE'S COS INC		4.9%	
Premium/(Discount) to post-tax NTA	-			KRAFT HEINZ CO/THE		4.8%	
Dividend yield	3.4%			MASTERCARD INC - A		4.4%	
Dividend per share (cents)	6.0			ORACLE GROUP		4.2%	
Franking	100%						
Management expense ratio	1.35%						

Total Shareholder Return	1 Year*	3 Year	5 Year	NTA Performance	1 Year*	3 Year	5 Year
MGG	20.4%	na	na	NTA growth	19.4%	na	na
Active return	0.9%	na	na	Active return	0.0%	na	na

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures since inception (18 October 2017). Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.67: MGG TSR v MSCI WORLD INDEX (AUD ADJUSTED)



Source: Bloomberg, Baillieu

Mirrabooka Investments (MIR)

www.mirra.com.au

- Mirrabooka Investments' objective is to provide medium to long-term gains by investing in small/mid-sized companies in Australia and New Zealand. It was established in 1999 and listed in 2001.
- Mirrabooka provides investors with an opportunity to focus on investing outside blue chip companies.
- Mirrabooka currently writes options against 4 of its top 20 holdings.
- As at 30 September 2018, MIR was trading at an estimated 0.4% discount to NTA, this compares to its one and three-year historical average of 7.0% and 12.7% respectively.
- The total shareholder return for the year ending 30 September 2018 was 8.2% with pre-tax net asset backing increasing 16.5%. The active return (TSR) was -11.1%.

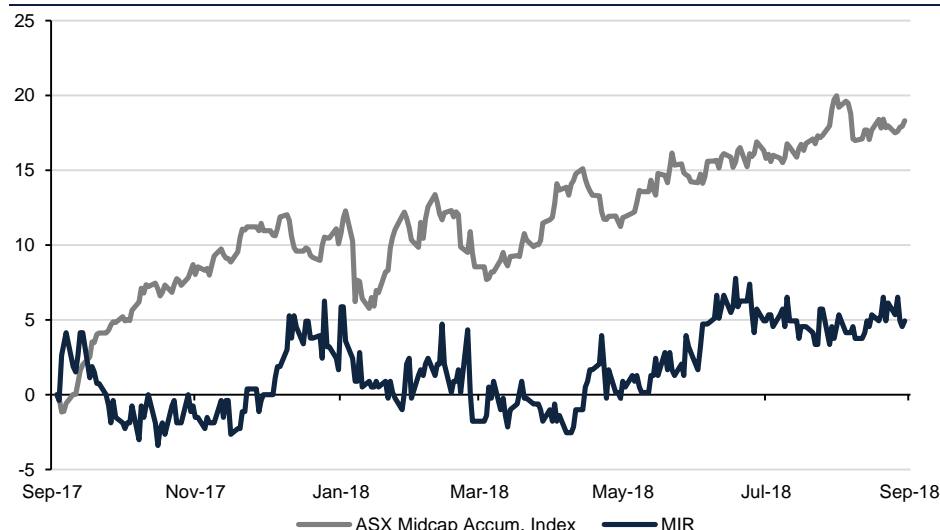
Fig.68: MIR OVERVIEW

MIR Snapshot				Top Holdings			
Price (30 September 2018)	\$2.66			LIFESTYLE COMMUNITIES LTD		3.9%	
Share price range (12 months)	\$2.5212- \$2.7991			QUBE HOLDINGS LTD		3.6%	
Shares on issue (Mn)	159.0			MAINFREIGHT LTD		3.5%	
Market capitalisation (\$Mn)	\$423			ALUMINA LTD		2.9%	
Pre-tax asset backing*	\$2.56			SEEK LTD		2.6%	
Post-tax asset backing*	\$2.27			IRESS LTD		2.5%	
Premium/(Discount) to pre-tax NTA	3.9%			TARAGON PROPERTY FUND		2.5%	
Premium/(Discount) to post-tax NTA	17.2%			CHALLENGER LTD		2.4%	
Dividend yield	4.5%			REECE LTD		2.4%	
Dividend per share (cents)	12.0			FREEDOM FOODS GROUP LTD		2.3%	
Franking	100%						
Management expense ratio	0.67%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
MIR	8.2%	7.7%	7.0%	NTA growth	16.5%	10.2%	8.8%
Active return	-11.1%	-10.9%	-7.9%	Active return	-2.8%	-8.4%	-6.1%

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.69: MIR TSR v ASX MID CAP ACCUMULATION INDEX



Source: Bloomberg, Baillieu

Milton Corporation (MLT)

www.milton.com.au

- Milton Corporation was formed in 1938 and listed in 1958. Its objective is to invest in a diversified portfolio that provides an increasing income stream over time.
- Milton is not a speculative investor and does not sell assets to increase profits for shareholders. It maintains a relatively heavy focus on banking with 28.2% of total assets invested in the sector.
- The total shareholder return for the year ending 30 September 2018 was 7.4% with pre-tax net asset backing increasing 11.5%. The active return (TSR) was -7.3%.

Fig.70: MLT OVERVIEW

MLT Snapshot				Top Holdings			
Price (30 September 2018)	\$4.63			WESTPAC BANKING CORP		9.3%	
Share price range (12 months)	\$4.3- \$4.83			WASHINGTON H. SOUL PATTINSON		7.5%	
Shares on issue (Mn)	664.9			COMMONWEALTH BANK OF AUSTRAL		7.0%	
Market capitalisation (\$Mn)	\$3,079			WESFARMERS LTD		4.5%	
Pre-tax asset backing*	\$4.77			BHP BILLITON LIMITED		4.4%	
Post-tax asset backing*	\$4.18			NATIONAL AUSTRALIA BANK LTD		4.2%	
Premium/(Discount) to pre-tax NTA	-2.9%			CSL LTD		3.8%	
Premium/(Discount) to post-tax NTA	10.8%			AUST AND NZ BANKING GROUP		3.0%	
Dividend yield	4.1%			MACQUARIE GROUP LTD		2.6%	
Dividend per share (cents)	19.0			WOOLWORTHS GROUP LTD		2.6%	
Franking	100%						
Management expense ratio	0.12%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
MLT	7.4%	7.1%	7.7%	NTA growth	11.5%	9.2%	6.5%
Active return	-7.3%	-5.2%	-0.8%	Active return	-3.2%	-3.2%	-2.0%

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.71: MLT TSR v ALL ORDINARIES ACCUMULATION INDEX



Source: Bloomberg, Baillieu

NAOS Ex-50 Opportunities Company Ltd (NAC)

www.naos.com.au

- Established in 2005, Naos Asset Management is an Australian boutique fund manager with two listed investment companies.
- NAC is a fundamental bottom up absolute return long/short fund holding a concentrated portfolio of small and mid-cap securities (market capitalisation typically between \$400m - \$1bn).
- Whilst NAC does not disclose top holdings due to its high portfolio concentration (12 long holding at 30 September 2018).
- The total shareholder return for the year ending 30 September 2018 was 8.4% with pre-tax net asset backing increasing 11.3%. The active return (TSR) was -6.3%.

Fig.72: NAC OVERVIEW

NAC Snapshot				Top Holdings			
Price (30 September 2018)	\$1.01			HELLOWORLD TRAVEL LTD		na	
Share price range (12 months)	\$0.93- \$1.075			REECE LTD			
Shares on issue (Mn)	52.5			SERVICE STREAM LTD			
Market capitalisation (\$Mn)	\$53						
Pre-tax asset backing*	\$1.13						
Post-tax asset backing*	\$1.10						
Premium/(Discount) to pre-tax NTA	-10.6%						
Premium/(Discount) to post-tax NTA	-8.2%						
Dividend yield	5.2%						
Dividend per share (cents)	5.3						
Franking	100%						
Management expense ratio	1.75%						
				stock example			

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
NAC	8.4%	7.7%	na	NTA growth	11.3%	6.9%	na
Active return	-6.3%	-4.6%	na	Active return	-3.4%	-5.5%	na

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.73: NAC TSR v ALL ORDINARIES ACCUMULATION INDEX



Source: Bloomberg, Baillieu

NAOS Emerging Opportunities Fund (NCC)

www.naos.com.au

- Established in 2005, Naos Asset Management is an Australian boutique fund manager with two listed investment companies.
- NCC provides investors with a highly concentrated ASX ex-100 portfolio that seeks to achieve a minimum of 4.0% yield on investments.
- Whilst NCC does not disclose top holdings due to its high portfolio concentration (9 long holding at 30 September 2018).
- The total shareholder return for the year ending 30 September 2018 was -5.0% with pre-tax net asset backing increasing 0.9%. The active return (TSR) was -25.3%.

Fig.74: NCC OVERVIEW

NCC Snapshot				Top Holdings			
Price (30 September 2018)	\$1.29			BSA LTD		na	
Share price range (12 months)	\$1.2- \$1.54			CALLIDEN GROUP PTY LTD			
Shares on issue (Mn)	59.9			CAPITOL HEALTH LTD			
Market capitalisation (\$Mn)	\$77			CONSOLIDATED OPERATIONS GROU			
Pre-tax asset backing*	\$1.30			CML GROUP LTD			
Post-tax asset backing*	\$1.26			ENERO GROUP LTD			
Premium/(Discount) to pre-tax NTA	-0.8%						
Premium/(Discount) to post-tax NTA	2.4%						
Dividend yield	5.6%						
Dividend per share (cents)	7.3						
Franking	100%						
Management expense ratio	1.25%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
NCC	-5.0%	17.6%	9.6%	NTA growth	0.9%	12.7%	5.1%
Active return	-25.3%	0.6%	0.8%	Active return	-19.4%	-4.2%	-3.7%

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.75: NCC TSR v ASX SMALL ORDINARIES ACCUMULATION INDEX



Source: Bloomberg, Baillieu

NAOS Small Cap Opportunities Company (NSC)

www.naos.com.au/

- In November 2017, NAOS Asset Management acquired the investment management agreement of NSC (previously Contango Microcap). NAOS currently manage two other LICs – NCC and NAC.
- NAOS has evolved the underlying investment strategy and portfolio. Management will seek undervalued industrial companies with a market cap between \$100m - \$1bn. NSC will hold a concentrated (long only) portfolio of 10-15 securities.
- NSC aims to deliver shareholders with a sustainable growing stream of dividend franked to the maximum extent possible over the long term.
- At 30 September 2018, NSC held 12 securities and 6.4% of the portfolio in cash.
- The total shareholder return for the year ending 30 September 2018 was -8.6% with pre-tax net asset backing decreasing -3.7%. The active return (TSR) was -28.9%.

Fig.76: NSC OVERVIEW

NSC Snapshot				Top Holdings			
Price (30 September 2018)	\$0.80			OVER THE WIRE HOLDINGS LTD		na	
Share price range (12 months)	\$0.725- \$0.95			ENERO GROUP LTD			
Shares on issue (Mn)	169.0			CONSOLIDATED OPERATIONS GROU			
Market capitalisation (\$Mn)	\$134			SERVICE STREAM LTD			
Pre-tax asset backing*	\$0.93			360 CAPITAL TOTAL RETURN FUN			
Post-tax asset backing*	\$0.90						
Premium/(Discount) to pre-tax NTA	-14.5%						
Premium/(Discount) to post-tax NTA	-11.7%						
Dividend yield	6.9%						
Dividend per share (cents)	5.5						
Franking	100%						
Management expense ratio	1.15%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
NSC	-8.6%	1.6%	1.7%	NTA growth	-3.7%	3.4%	0.9%
Active return	-28.9%	-15.3%	-7.1%	Active return	-24.0%	-13.5%	-7.8%

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.77: NSC TSR v ASX SMALL ORDINARIES ACCUMULATION INDEX



Source: Bloomberg, Baillieu

Ozgrowth Limited (OZG)

www.ozgrowth.com.au

- OZG is a listed investment company that focuses on investing in the Australian equity market. The portfolio of assets is managed by Westoz Funds Management Pty Ltd, a wholly owned subsidiary of Euroz Limited.
- The Company invests in small to mid-sized companies, generally listed on the Australian Securities Exchange and with some connection to Western Australia.
- The total shareholder return for the year ending 30 September 2018 was 9.0% with pre-tax net asset backing increasing 8.1%. The active return (TSR) was -5.7%.

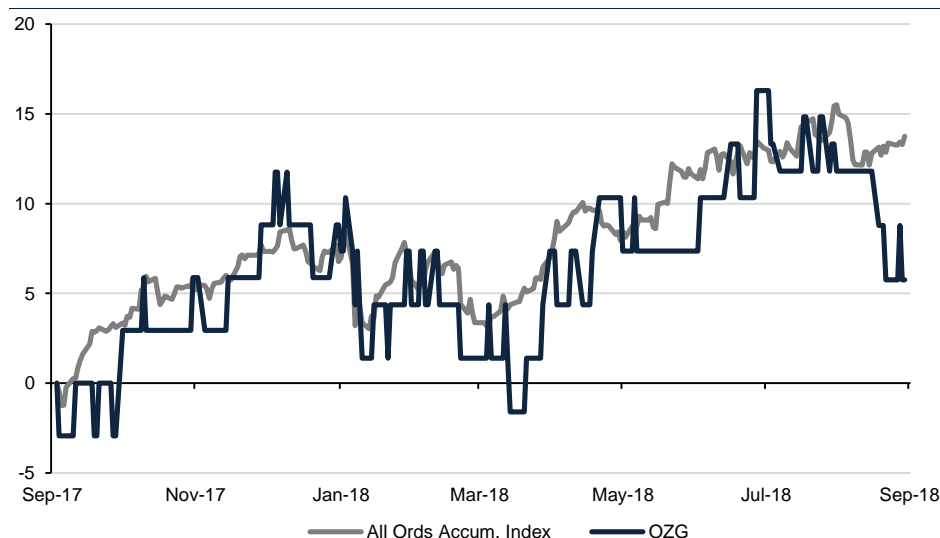
Fig.78: OZG OVERVIEW

OZG Snapshot				Top Holdings			
Price (30 September 2018)	\$0.18			AUSTRALIS OIL & GAS LTD		12.0%	
Share price range (12 months)	\$0.165- \$0.195			CEDAR WOODS PROPERTIES LTD		10.0%	
Shares on issue (Mn)	356.3			FLEETWOOD CORP LTD		6.0%	
Market capitalisation (\$Mn)	\$62			MACMAHON HOLDINGS LTD		6.0%	
Pre-tax asset backing*	\$0.22			COOPER ENERGY LTD		6.0%	
Post-tax asset backing*	\$0.22			GLOBAL CONSTRUCTION SERVICES		5.0%	
Premium/(Discount) to pre-tax NTA	-20.8%			AUSDRILL LTD		5.0%	
Premium/(Discount) to post-tax NTA	-20.1%			EMERALD RESOURCES NL		4.0%	
Dividend yield	2.9%			FINBAR GROUP LTD		3.0%	
Dividend per share (cents)	0.5			EVOLUTION MINING LTD		3.0%	
Franking	100%						
Management expense ratio	1.00%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
OZG	9.0%	14.0%	4.2%	NTA growth	8.1%	16.3%	2.0%
Active return	-5.7%	1.6%	-4.2%	Active return	-6.5%	3.9%	-6.5%

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.79: OZG TSR v ALL ORDINARIES ACCUMULATION INDEX



Source: Bloomberg, Baillieu

PM Capital Asian Opportunities Fund (PAF)

www.pmcapital.com.au

- PM Capital Asian Opportunities Fund began trading on the ASX on 21 May 2014.
- PAF provide long-term capital growth by investing in a portfolio of predominantly undervalued listed Asian equities and other investment securities in the Asian Region (ex-Japan).
- Greater China (43.4%) and South-East Asia (32.0%) are the highest regionals exposures within the portfolio with Financials (18.3%) Online Classifieds & Ecommerce (14.0%) the highest sector allocation.
- The total shareholder return for the year ending 30 September 2018 was 10.4% with pre-tax net asset backing decreasing -1.4%. The active return (TSR) was 0.2%.

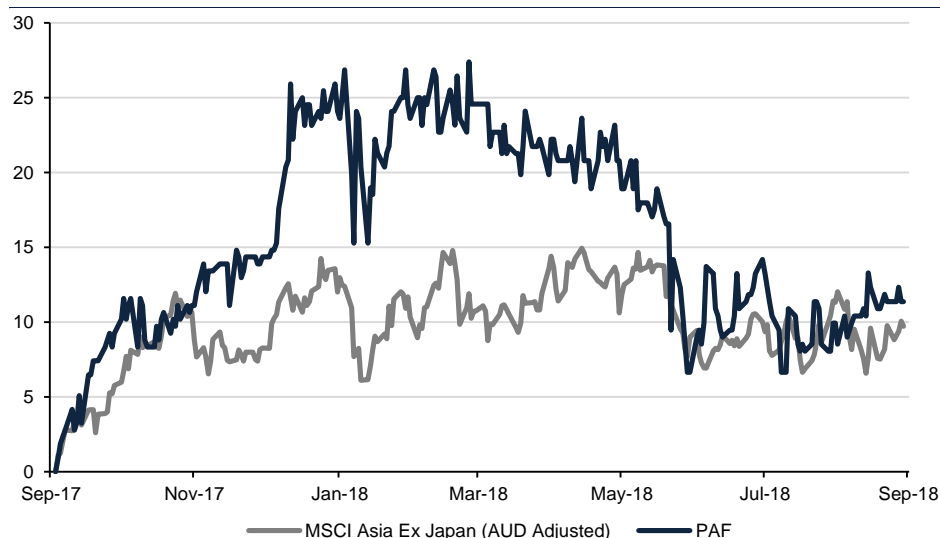
Fig.80: PAF OVERVIEW

PAF Snapshot				Top Holdings			
Price (30 September 2018)	\$1.16			HEINEKEN MALAYSIA		na	
Share price range (12 months)	\$1- \$1.38			DALI FOOD GROUP			
Shares on issue (Mn)	56.5			DBS GROUP			
Market capitalisation (\$Mn)	\$66			MGM CHINA HOLDINGS			
Pre-tax asset backing*	\$1.26			NEGACORP			
Post-tax asset backing*	\$1.13			BAIDU			
Premium/(Discount) to pre-tax NTA	-7.8%			TURQUOISE HILL RESOURCES			
Premium/(Discount) to post-tax NTA	2.5%			SINOPEC KANTONS			
Dividend yield	3.9%						
Dividend per share (cents)	4.5						
Franking	100%						
Management expense ratio	1.00%						
				<i>**current stock example**</i>			

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
PAF	10.4%	14.0%	na	NTA growth	-1.4%	6.2%	na
Active return	0.2%	1.6%	na	Active return	-11.5%	-6.2%	na

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.81: PAF TSR v MSCI ASIA EX JAPAN (AUD ADJUSTED)



Source: Bloomberg, Baillieu

Platinum Asia Investments Limited (PAI)

www.platinum.com.au

- Platinum Asia Investments (PAI) is managed by the ASX listed, Platinum Asset Management (PTM) with ~\$26.3 billion of funds under management as at 30 September 2018. PAI invests in the Asian region (ex-Japan), seeking to provide investors with capital growth over the long term.
- PAI is recently incorporated, listing in December 2015 however Platinum Asset Management has been investing in the Asian region (ex-Japan) since 2004 through its Platinum Asia Fund which currently has ~\$4.5 billion of funds under management.
- Key regional exposures include China (36.1%), Korea (13.2%), and India (11.8%).
- The total shareholder return for the year ending 30 September 2018 was 19.7% with pre-tax net asset backing increasing 5.8%. The active return (TSR) was 9.5%.

Fig.82: PAI OVERVIEW

PAI Snapshot				Top Holdings			
Price (30 September 2018)	\$1.20			SAMSUNG ELECTRONICS CO		4.1%	
Share price range (12 months)	\$1.015- \$1.395			AIA GROUP		3.7%	
Shares on issue (Mn)	361.6			PING AN INSURANCE		3.7%	
Market capitalisation (\$Mn)	\$432			KASIKORNBANK PCL		3.5%	
Pre-tax asset backing*	\$1.09			CHINA MERCHANTS BANK		3.3%	
Post-tax asset backing*	\$1.08			ALIBABA GROUP		3.0%	
Premium/(Discount) to pre-tax NTA	9.3%			CHINA OILFIELD SERVICES		2.9%	
Premium/(Discount) to post-tax NTA	10.5%			NAVER CORP		2.6%	
Dividend yield	8.4%			TENCENT HOLDINGS		2.5%	
Dividend per share (cents)	10.0			CHINA OVERSEAS LAND & INVEST		2.3%	
Franking	100%						
Management expense ratio	1.10%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
PAI	19.7%	9.7%	na	NTA growth	5.8%	7.5%	na
Active return	9.5%	-2.7%	na	Active return	-4.4%	-4.9%	na

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.83: PAI TSR v MSCI ASIA EX JAPAN (AUD ADJUSTED)



Source: Bloomberg, Baillieu

Baillieu Limited has acted in a corporate advisory role for PAI and earned fees in relation to that activity in the past 12 months. In line with the company's internal compliance guidelines, our investment recommendation is restricted.

PM Capital Global Opportunities Fund (PGF)

www.pmcapital.com.au

- Managed by PM Capital, PGF began trading on the ASX on 11 December 2013.
- Current Investment themes include: 1) Global Domestic Banking; 2) Service Monopolies; 3) Post GFC Housing Recovery (US/Europe); and 4) Alternative Investment Managers.
- Key underlying regional exposure is North America (40.6%), Europe (30.3%) and International (14.8%) with currency exposure of the portfolio weighted towards the USD at 68.9%.
- The total shareholder return for the year ending 30 September 2018 was 21.1% with pre-tax net asset backing increasing 12.5%. The active return (TSR) was -0.1%.

Fig.84: PGF OVERVIEW

PGF Snapshot				Top Holdings			
Price (30 September 2018)	\$1.30			HOWARD HUGHES		na	%
Share price range (12 months)	\$1.13- \$1.35			CAIRN HOMES			
Shares on issue (Mn)	351.2			BANK OF AMERICA			
Market capitalisation (\$Mn)	\$455			BANK OF IRELAND			
Pre-tax asset backing*	\$1.39			ALPHABET			
Post-tax asset backing*	\$1.27			PIFZER			
Premium/(Discount) to pre-tax NTA	-7.1%			MGM CHINA HOLDINGS			
Premium/(Discount) to post-tax NTA	2.0%			KKR & CO			
Dividend yield	2.8%			<i>**current stock examples**</i>			
Dividend per share (cents)	3.6						
Franking	100%						
Management expense ratio	1.00%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
PGF	21.1%	12.9%	na	NTA growth	12.5%	7.9%	na
Active return	-0.1%	-0.1%	na	Active return	-8.7%	-5.1%	na

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.85: PGF TSR v MSCI WOLRD INDEX (AUD ADJUSTED)



Baillieu Limited is raising capital for PTrackERS and will earn fees in relation to that activity.

Please also refer to the general disclosure at the end of this report.

Source: Bloomberg, Baillieu

Perpetual Equity Investment Company (PIC)

www.perpetualequity.com.au

- Perpetual Equity Investment Company listed on 18 December 2014 and is managed by Perpetual. Perpetual currently has ~\$30 billion of funds under management.
- PIC follows a bottom-up investment approach, focusing on mid-caps with a concentrated exposure of 20–40 securities. Additionally, a global allocation is included, up to 25% of the portfolio. Currently 9.0% of the portfolio is allocated to international securities. At 30-Sept, PIC held 17% of the portfolio in cash.
- The total shareholder return for the year ending 30 September 2018 was 13.0% with pre-tax net asset backing increasing 10.7%. The active return (TSR) was -1.1%.

Fig.86: PIC OVERVIEW

PIC Snapshot				Top Holdings			
Price (30 September 2018)	\$1.16			WESTPAC BANKING CORP		6.9%	
Share price range (12 months)	\$1.0495- \$1.2335			SUNCORP GROUP LTD		6.2%	
Shares on issue (Mn)	344.8			COMMONWEALTH BANK OF AUSTRAL		5.4%	
Market capitalisation (\$Mn)	\$400			OIL SEARCH LTD		4.8%	
Pre-tax asset backing*	\$1.17			TABCORP HOLDINGS LTD		4.6%	
Post-tax asset backing*	\$1.15					6.3%	
Premium/(Discount) to pre-tax NTA	-0.7%			GLOBAL TOP HOLDINGS			
Premium/(Discount) to post-tax NTA	0.5%			SHIRE PLC		6.3%	
Dividend yield	5.4%			TECHNIPFMC PLC		1.0%	
Dividend per share (cents)	6.3			GENERAL ELECTRIC CO		0.8%	
Franking	100%						
Management expense ratio	1.00%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
PIC	13.0%	10.7%	na	NTA growth	10.7%	9.7%	na
Active return	-1.1%	-1.5%	na	Active return	-3.3%	-2.5%	na

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.87: PIC TSR v ASX300 ACCUMULATION INDEX



Source: Bloomberg, Baillieu

Pengana International Equities (PIA)

www.pengana.com

- PIA is managed by Pengana Capital (PCG), a listed fund manager with ~\$3.5bn of funds under management.
- PIA's objective is to deliver long term consistent shareholder returns that consistently pay dividends whilst reducing volatility and the risk of losing capital.
- Post the investment mandate change in 2017, the underlying PIA portfolio now replicates the strategy and process of Pengana's International Equity Fund (PIEF). Top regional exposure including the USA (46.3%) and Europe ex-UK (23.2%). Key sector exposures include I.T. (16.3%), Finance (13.7%), and Materials (12.6%).
- The total shareholder return for the year ending 30 September 2018 was 8.5% with pre-tax net asset backing increasing 9.0%. The active return (TSR) was -12.7%.

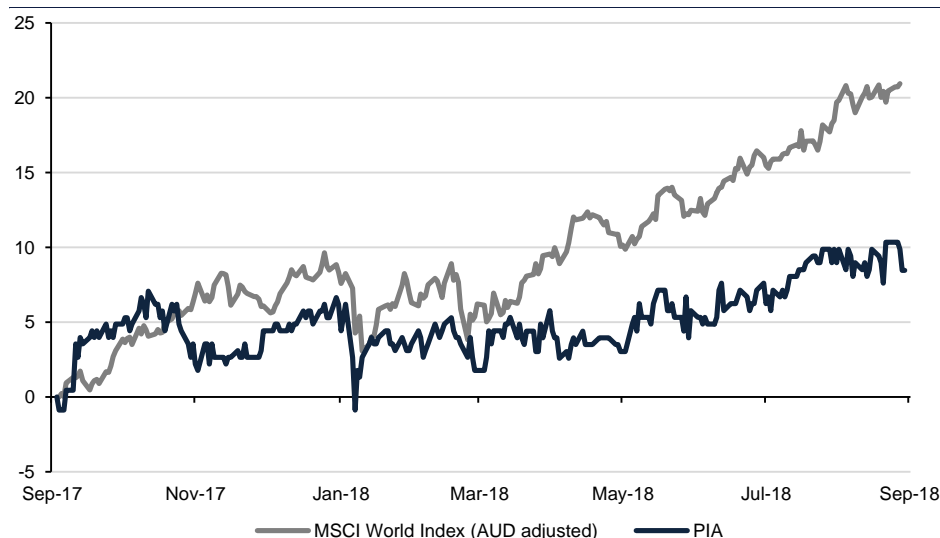
Fig.88: PIA OVERVIEW

PIA Snapshot				Top Holdings			
Price (30 September 2018)	\$1.16			ALIBABA		na	
Share price range (12 months)	\$1.07- \$1.21			BHARTI INFRATEL			
Shares on issue (Mn)	253.0			CIGNA			
Market capitalisation (\$Mn)	\$292			CME GROUP			
Pre-tax asset backing*	\$1.21			DOLLAR GENERAL			
Post-tax asset backing*	\$1.19			HEINEKEN			
Premium/(Discount) to pre-tax NTA	-4.4%			KAR AUCTION SERVICES			
Premium/(Discount) to post-tax NTA	-3.2%			NEWMONT MINING CORP			
Dividend yield	6.1%			RECKITT BENCKISER			
Dividend per share (cents)	7.0			TENCENT HOLDINGS			
Franking	100%			**listed in alphabetical order**			
Management expense ratio	1.50%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
PIA	8.5%	8.0%	11.3%	NTA growth	9.0%	3.5%	7.1%
Active return	-12.7%	-4.9%	-4.3%	Active return	-12.2%	-9.5%	-8.5%

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.89: PIA TSR v MSCI WORLD INDEX (AUD ADJUSTED)



Source: Bloomberg, Baillieu

Platinum Capital (PMC)

www.platinum.com.au

- Platinum Capital listed on the ASX in 1994 and is managed by Platinum Asset Management.
- Its strategy is to invest in international equities, predominantly from Europe and Asia. The portfolio is currently overweight Asia (31%) with other key regions including Europe (22%) and Japan (13%). PMC is underweight the US with net exposure of only -3.2%.
- Platinum is an active manager and also derives revenue from trading activities.
- The total shareholder return for the year ending 30 September 2018 was 10.9% with pre-tax net asset backing increasing 4.8%. The active return (TSR) was -10.2%.

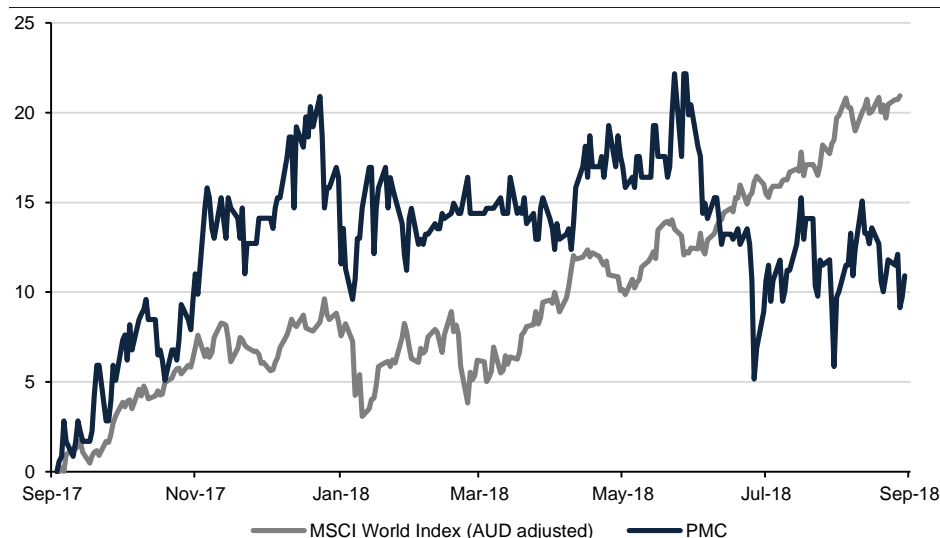
Fig.90: PMC Overview

PMC Snapshot				Top Holdings			
Price (30 September 2018)	\$1.87			PING AN INSURANCE GROUP		3.7%	
Share price range (12 months)	\$1.665- \$2.17			SAMSUNG ELECTRONICS		3.3%	
Shares on issue (Mn)	287.2			SIEMENS AG		3.2%	
Market capitalisation (\$Mn)	\$536			GLENCORE PLC		2.9%	
Pre-tax asset backing*	\$1.67			ALPHABET INC		2.6%	
Post-tax asset backing*	\$1.58			TECHNIP FMC		2.4%	
Premium/(Discount) to pre-tax NTA	12.0%			ROCHE HOLDINGS		2.3%	
Premium/(Discount) to post-tax NTA	18.0%			CHINA OVERSEAS LAND & INVEST		2.3%	
Dividend yield	5.4%			SANOFI SA		2.3%	
Dividend per share (cents)	10.0			SCHIBSTED ASA		2.2%	
Franking	100%						
Management expense ratio	1.10%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
PMC	10.9%	5.5%	9.3%	NTA growth	4.8%	6.5%	7.0%
Active return	-10.2%	-7.5%	-6.3%	Active return	-16.4%	-6.5%	-8.6%

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.91: PMC TSR v MSCI WORLD INDEX (AUD ADJUSTED)



Source: Bloomberg, Baillieu

Baillieu Limited has acted in a corporate advisory role for PMC and earned fees in relation to that activity in the past 12 months. In line with the company's internal compliance guidelines, our investment recommendation is restricted.

Plato Income Maximiser (PL8)

www.plato.com.au/lic-overview/

- PL8 is a recently incorporated LIC raising ~\$320m in May 2017. Plato is a boutique fund manager specialising in Australian and global equities with ~\$4.5bn of FUM.
- The fund is specifically managed for investors who can utilise franking credits, such as zero tax and low tax paying investors including pension phase superannuation, SMSFs and charities and will seek to pay out monthly fully franked dividends.
- The PL8 strategy seeks to maximise the amount of dividends it receives by rotating the portfolio depending on upcoming ex-dividend dates. PL8 announced its first fully franked dividend five months post listing.
- The total shareholder for the year ending 30 September 2018 was -1.7% with pre-tax net asset backing increasing 11.8%. The active return (TSR) is -15.6%.

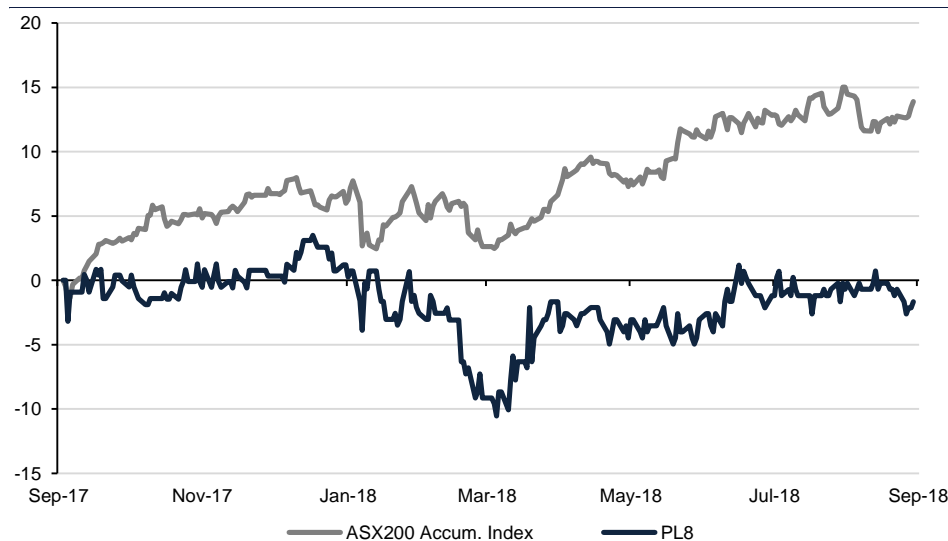
Fig.92: PL8 OVERVIEW

PL8 Snapshot				Top Holdings			
Price (30 September 2018)	\$1.03			BHP BILLITON LIMITED		na	
Share price range (12 months)	\$0.955- \$1.14			COMMONWEALTH BANK OF AUSTRAL			
Shares on issue (Mn)	296.6			CSL LTD			
Market capitalisation (\$Mn)	\$304			INSURANCE AUSTRALIA GROUP			
Pre-tax asset backing*	\$1.09			MACQUARIE GROUP LTD			
Post-tax asset backing*	\$1.10			NATIONAL AUSTRALIA BANK LTD			
Premium/(Discount) to pre-tax NTA	-6.0%			SOUTH32 LTD			
Premium/(Discount) to post-tax NTA	-6.6%			WESTPAC BANKING CORP			
Dividend yield	5.6%			WOODSIDE PETROLEUM LTD			
Dividend per share (cents)	5.7			WOOLWORTHS GROUP LTD			
Franking	100%			**listed in alphabetical order**			
Management expense ratio	0.80%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
PL8	-1.7%	na	na	NTA growth	11.8%	na	na
Active return	-15.6%	na	na	Active return	-2.2%	na	na

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.93: PL8 TSR v ASX200 ACCUMULATION INDEX



Baillieu Limited has acted in a corporate advisory role for PL8 and earned fees in relation to that activity in the past 12 months. In line with the company's internal compliance guidelines, our investment recommendation is restricted.

Source: Bloomberg, Baillieu

QV Equities (QVE)

www.qvequities.com

- QV Equities Limited is a listed investment company, managed by Investors Mutual Limited (IML). It first listed on the ASX in August 2014.
- Its investment objective is to achieve long term value through capital growth and income by investing in a diversified portfolio of ASX listed entities outside the S&P/ASX 20 Index.
- As of QVE's most recent portfolio update, the company was holding 20.3% cash.
- The total shareholder for the year ending 30 September 2018 was -5.5% with pre-tax net asset backing increasing 6.0%. The active return (TSR) was -21.5%

Fig.94: QVE OVERVIEW

QVE Snapshot				Top Holdings			
Price (30 September 2018)	\$1.17			CYBG PLC - CDI		4.2%	
Share price range (12 months)	\$1.06- \$1.3383			CALTEX AUSTRALIA LTD		4.0%	
Shares on issue (Mn)	275.5			SPARK INFRASTRUCTURE GROUP		4.0%	
Market capitalisation (\$Mn)	\$322			AMCOR LIMITED		4.0%	
Pre-tax asset backing*	\$1.22			SONIC HEALTHCARE LTD		3.9%	
Post-tax asset backing*	\$1.18			CROWN RESORTS LTD		3.8%	
Premium/(Discount) to pre-tax NTA	-4.1%			ORICA LTD		3.5%	
Premium/(Discount) to post-tax NTA	-0.8%			PACT GROUP HOLDINGS LTD		3.4%	
Dividend yield	3.5%			BANK OF QUEENSLAND LTD		3.1%	
Dividend per share (cents)	4.1			MAYNE PHARMA GROUP LTD		3.1%	
Franking	100%						
Management expense ratio	0.95%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
QVE	-5.5%	7.8%	na	NTA growth	6.0%	8.9%	na
Active return	-21.5%	-8.5%	na	Active return	-10.0%	-7.4%	na

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.95: QVE TSR v ASX300 EX20 ACCUMULATION INDEX



Source: Bloomberg, Baillieu

Spheria Emerging Companies (SEC)

www.spheria.com.au

- Spheria is managed by Spheria Asset Management; a fundamental bottom up investment manager specialising in small and microcap companies. SEC is recently incorporated LIC following a ~\$132m raise in November 2017.
- SEC has a dual investment objective to outperform the benchmark over each full investment cycle (three to five years), and provide capital growth and income (over the investment cycle).
- A significant portion of SEC's portfolio is investment in companies with a market capitalisation of \$1bn+.
- The total shareholder return since inception (December 2017) is -6.4% with pre-tax net asset backing increasing 7.5%. The active return (TSR) was -15.6%.

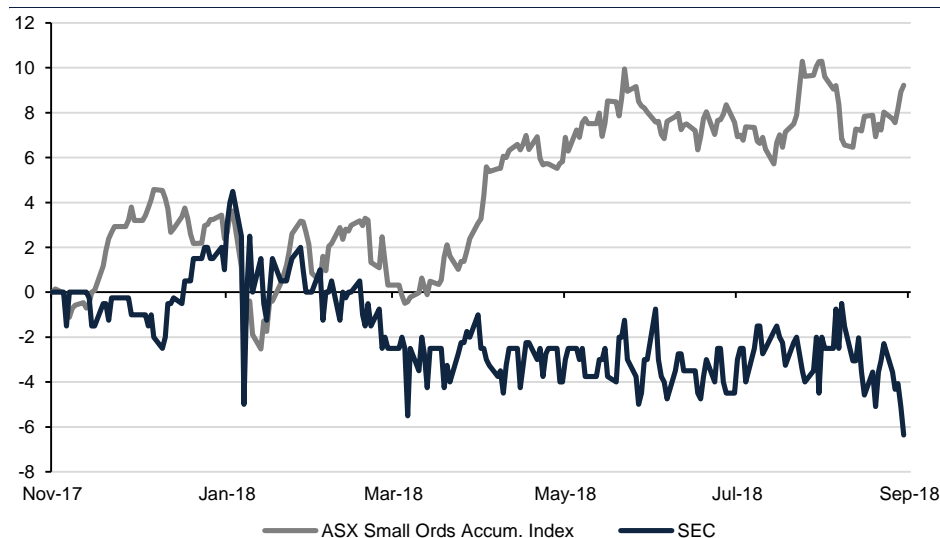
Fig.96: SEC OVERVIEW

SEC Snapshot				Top Holdings			
Price (30 September 2018)	\$1.84			BEGA CHEESE LTD		6.5%	
Share price range (12 months)	\$1.7- \$2.09			TECHNOLOGY ONE LTD		5.3%	
Shares on issue (Mn)	66.3			NAVITAS LTD		5.1%	
Market capitalisation (\$Mn)	\$122			FLETCHER BUILDING LTD		4.8%	
Pre-tax asset backing*	\$2.11			PLATINUM ASSET MANAGEMENT		4.5%	
Post-tax asset backing*	\$2.11						
Premium/(Discount) to pre-tax NTA	-13.0%						
Premium/(Discount) to post-tax NTA	-12.9%						
Dividend yield	2.2%						
Dividend per share (cents)	4.0						
Franking	100%						
Management expense ratio	1.00%						

Total Shareholder Return	1 Year*	3 Year	5 Year	NTA Performance	1 Year*	3 Year	5 Year
SEC	-6.4%	na	na	NTA growth	7.5%	na	na
Active return	-15.6%	na	na	Active return	-1.8%	na	na

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures since inception (Dec-17). Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.97: SEC TSR v ASX SMALL ORDINARIES ACCUMULATION INDEX



Source: Bloomberg, Baillieu

Baillieu Ltd has acted in a corporate advisory role for Spheria Emerging Companies (SEC) and earned fees in relation to that activity in the past 12 months. In line with the company's internal compliance guidelines, our investment recommendation is restricted.

Please also refer to the general disclosure at the end of this report.

Sandon Capital Investments (SNC)

www.sandoncapital.com.au

- Sandon Capital is an activist investment firm established in December 2008. Activism seeks to unlock value in listed companies through a proactive approach to corporate governance. Activism investing is independent of the company board but works closely with substantial shareholders.
- SNC seeks to provide investors capital growth over the medium to long term as well as the regular payment of semi-annual fully franked dividends.
- SNC recently proposed a merger with Monash Absolute (MA1).
- The total shareholder return for the year ending 30 September 2018 was 2.4% with pre-tax net asset backing increasing 15.0%. The active return (TSR) was -12.3%.

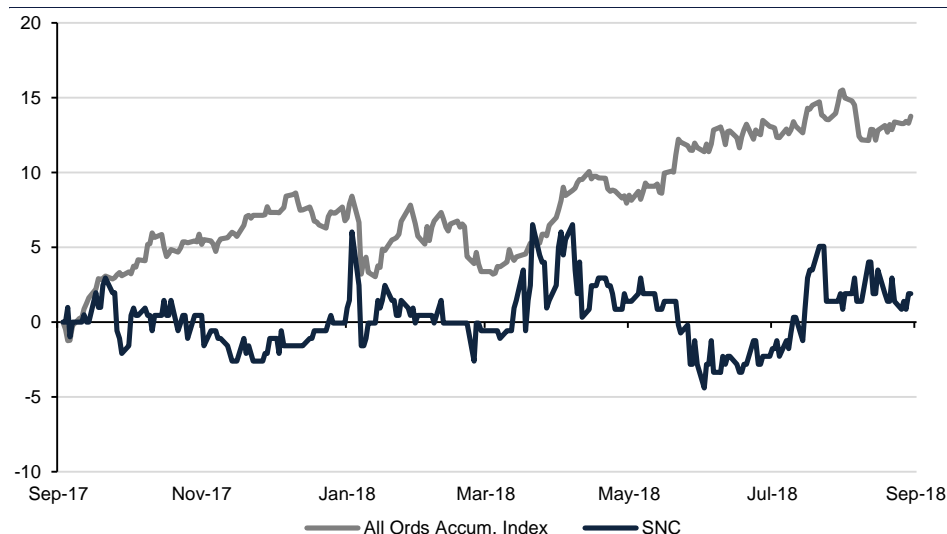
Fig.98: SNC OVERVIEW

SNC Snapshot				Top Holdings			
Price (30 September 2018)	\$0.97			LISTED EQUITIES		95.0%	
Share price range (12 months)	\$0.9- \$1.06			CASH		5.0%	
Shares on issue (Mn)	48.4			NUMBER OF INVESTMENTS		31	
Market capitalisation (\$Mn)	\$47						
Pre-tax asset backing*	\$1.05						
Post-tax asset backing*	\$1.00						
Premium/(Discount) to pre-tax NTA	-7.6%						
Premium/(Discount) to post-tax NTA	-2.6%						
Dividend yield	7.2%						
Dividend per share (cents)	7.0						
Franking	100%						
Management expense ratio	1.25%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
SNC	2.4%	9.8%	na	NTA growth	15.0%	8.6%	na
Active return	-12.3%	-2.6%	na	Active return	0.3%	-3.7%	na

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.99: SNC TSR v ALL ORDINARIES ACCUMULATION INDEX



Source: Bloomberg, Baillieu

Templeton Global Growth Fund (TGG)

www.tggf.com.au

- The Templeton Global Growth Fund was listed on the ASX in 1987 by Franklin Templeton Investment Group, an American investment group with more than 50 years' experience.
- Templeton's investment approach is to seek out fundamentally undervalued securities with a focus on long-term growth.
- Its portfolio gives Australian investors access to a diversified portfolio of international securities.
- TGG is overweight European exposure (43.0%) whilst underweight North America (35.0%) when compared MSCI All Country World Index. Key underlying portfolio holdings included Financials (24.3%), Healthcare (17.0%) and Cons Services (12.6%)
- The total shareholder return for the year ending 30 September 2018 was 12.0% with pre-tax net asset backing increasing 8.5%. The active return (TSR) was -9.1%.

Fig.100: TGG OVERVIEW

TGG Snapshot				Top Holdings			
Price (30 September 2018)	\$1.41			BP PLC		na	
Share price range (12 months)	\$1.27- \$1.5037			ROYAL DUTCH SHELL			
Shares on issue (Mn)	220.8			ORACLE CORP			
Market capitalisation (\$Mn)	\$311			CITIGROUP			
Pre-tax asset backing*	\$1.53			SIEMENS			
Post-tax asset backing*	\$1.47			SANOFI			
Premium/(Discount) to pre-tax NTA	-8.0%			SANSUNG ELECTRONICS			
Premium/(Discount) to post-tax NTA	-4.1%			SOFTBANK GROUP			
Dividend yield	5.7%			BNP PARIBAS			
Dividend per share (cents)	8.0			ALLERGEN			
Franking	100%						
Management expense ratio	1.00%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
TGG	12.0%	7.2%	8.2%	NTA growth	8.5%	6.8%	7.9%
Active return	-9.1%	-5.8%	-7.4%	Active return	-12.6%	-6.2%	-7.7%

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.101: TGG TSR v MSCI WOLRD INDEX (AUD ADJUSTED)



Source: Bloomberg, Baillie

Thorney Opportunities (TOP)

www.thorneyopportunities.com.au

- Thorney Opportunities (TOP) evolved from Thorney Investment Group, a private investment company via a backdoor listing with cashbox Wentworth Holdings.
- TOP invests in a number of asset classes including securities (listed and unlisted) derivatives, unit trusts, joint ventures, debt instruments and cash.
- The total shareholder return for the year ending 30 September 2018 was 5.8% with pre-tax net asset backing increasing 9.9%. The active return (TSR) was -8.9%.

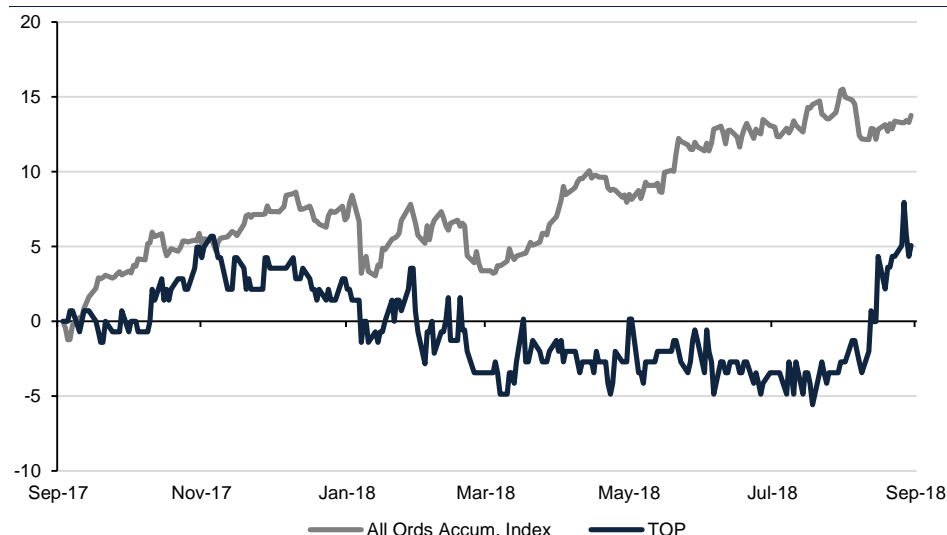
Fig.102: TOP OVERVIEW

TOP Snapshot				Top Holdings			
Price (30 September 2018)	\$0.73						%
Share price range (12 months)	\$0.61- \$0.75						na
Shares on issue (Mn)	203.6						
Market capitalisation (\$Mn)	\$148						
Pre-tax asset backing*	\$0.84						
Post-tax asset backing*	\$0.79						
Premium/(Discount) to pre-tax NTA	-13.6%						
Premium/(Discount) to post-tax NTA	-7.8%						
Dividend yield	2.1%						
Dividend per share (cents)	1.5						
Franking	100%						
Management expense ratio	0.75%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
TOP	5.8%	19.1%	3.4%	NTA growth	9.9%	16.7%	na
Active return	-8.9%	6.7%	-5.1%	Active return	-4.8%	4.4%	na

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.103: TOP TSR v ALL ORDINARIES ACCUMULATION INDEX



Source: Bloomberg, Baillieu

URB Investments (URB)

<http://www.urbinvest.com.au>

- Managed by Contact Asset Management, URB Investments (URB) is a newly created LIC, listing in April 2017.
- URB seeks to capture long-term value through a combination of capital and income growth by investing in a diversified portfolio of equity assets and direct property assets with exposure to urban renewal and regeneration.
- The company has identified an urbanised equities universe of 89 stocks that are beneficiaries of urban renewal and regeneration. The manager will have the ability to rotate the portfolio allocation between equities, direct property and cash.
- The initial portfolio includes 3 seed properties jointly owned with Soul Pattinson (SOL) that represents 44.0% of the overall portfolio.
- The total shareholder return for the year ending 30 September 2018 was -2.4% with pre-tax net asset backing increasing 7.3%. The active return (TSR) was -17.1%.

Fig.104: URB OVERVIEW

URB Snapshot				Top Holdings			
Price (30 September 2018)	\$0.99			PRESTONS PROPERTY		22.0%	
Share price range (12 months)	\$0.88- \$1.1			KINGSGROVE PROPERTY		12.3%	
Shares on issue (Mn)	73.3			PENRITH PROPERTY		9.7%	
Market capitalisation (\$Mn)	\$73			TRANSURBAN GROUP		6.6%	
Pre-tax asset backing*	\$1.09			SYDNEY AIRPORT		5.8%	
Post-tax asset backing*	\$1.09			HOMEHQ - ARTAMON		3.6%	
Premium/(Discount) to pre-tax NTA	-9.2%			LENDLEASE GROUP		2.9%	
Premium/(Discount) to post-tax NTA	-9.2%			360 CAPITAL GROUP LTD		2.4%	
Dividend yield	1.5%			HARVEY NORMAN HOLDINGS LTD		2.3%	
Dividend per share (cents)	1.5			STOCKLAND		2.1%	
Franking	100%						
Management expense ratio	0.50%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
URB	-2.4%	na	na	NTA growth	7.3%	na	na
Active return	-17.1%	na	na	Active return	-7.4%	na	na

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.105: URB TSR v ASX300 ACCUMULATION INDEX



Source: Bloomberg, Baillieu

Baillieu Limited has acted in a corporate advisory role for URB and earned fees in relation to that activity in the past 12 months. In line with the company's internal compliance guidelines, our investment recommendation is restricted.

Please also refer to the general disclosure at the end of this report.

VGI Partners Global Investments (VG1)

www.vgipartners.com

- VG1 is managed by VGI Partners; a high conviction global equity manager, managing over \$1.1bn of FUM (as at 30 June 2017) for high net worth clients. VG1 is recently incorporated post a ~\$550m raise in September 2017.
- VG1 holds a concentrated portfolio of global securities which the manager extensively analyses from a fundamental bottom up perspective. VG1 can also opportunistically short sell low quality businesses that are considered to be structurally challenged, poorly managed or materially overvalued.
- Typically, VG1's top five positions will constitute 40%-50% of the portfolio's NAV. Historically, net equity exposure has been >60%.
- The total shareholder return for the year ending 30 September 2018 was 25.3% with pre-tax net asset backing increasing 13.0%. The active return (TSR) was 4.2%.

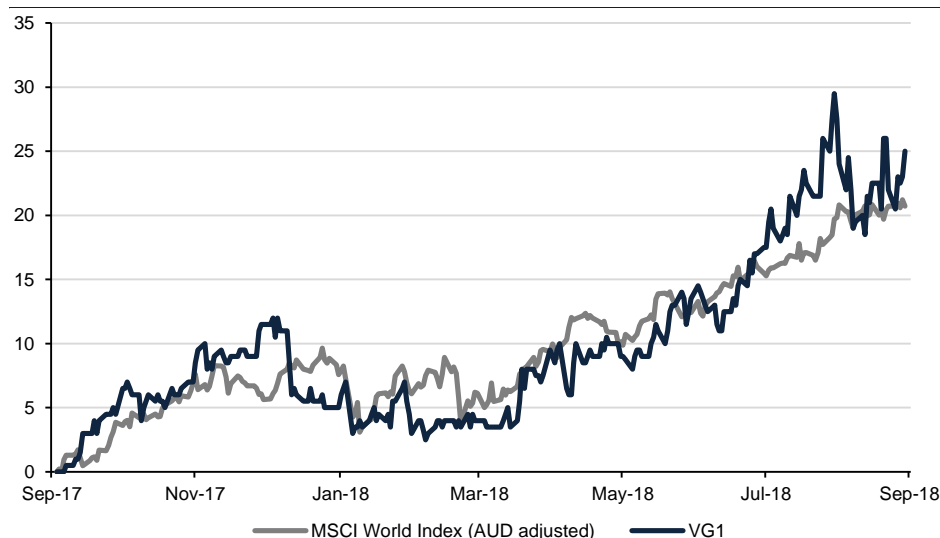
Fig.106: VGI OVERVIEW

VG1 Snapshot				Top Holdings			
Price (30 September 2018)	\$2.50			CME GROUP INC		11.0%	
Share price range (12 months)	\$2- \$2.59			COLGATE-PALMOLIVE CO		7.0%	
Shares on issue (Mn)	277.6			#N/A Invalid Security		6.0%	
Market capitalisation (\$Mn)	\$694			MASTERCARD INC - A		5.0%	
Pre-tax asset backing*	\$2.26			PRAXAIR INC		5.0%	
Post-tax asset backing*	\$2.17						
Premium/(Discount) to pre-tax NTA	10.6%						
Premium/(Discount) to post-tax NTA	15.2%						
Dividend yield	0.0%						
Dividend per share (cents)	0.0						
Franking	100%						
Management expense ratio	1.50%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
VG1	25.3%	na	na	NTA growth	13.0%	na	na
Active return	4.2%	na	na	Active return	-8.2%	na	na

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures since inception (Sept-17). Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.107: VGI TSR v MSCI WORLD INDEX (AUD ADJUSTED)



Source: Bloomberg, Baillieu

Baillieu Limited has acted in a corporate advisory role for VG1 and earned fees in relation to that activity in the past 12 months. In line with the company's internal compliance guidelines, our investment recommendation is restricted.

Please also refer to the general disclosure at the end of this report.

WAM Active (WAA)

www.wamfunds.com.au

- Incorporated in 2008, WAM Active is managed by Wilson Asset Management International Pty Ltd.
- WAA seeks to provide positive returns in all market conditions and aims to achieve this through exposure to an active trading style portfolio.
- WAA will not incorporate a single investment strategy; rather it aims to utilise short term catalysts such as corporate transactions and takeovers, IPO's, placements and arbitrage opportunities such as LIC discount arbitrage.
- The total shareholder return for the year ending 30 September 2018 was 4.5% with pre-tax net asset backing increasing 8.9%. The active return (TSR) was -10.1%.

Fig.108: WAA OVERVIEW

WAA Snapshot				Top Holdings			
Price (30 September 2018)	\$1.16			ALS LTD		na	
Share price range (12 months)	\$1.05- \$1.17			APN OUTDOOR GROUP LTD			
Shares on issue (Mn)	46.0			BEGA CHEESE LTD			
Market capitalisation (\$Mn)	\$53			CLEANAWAY WASTE MANAGEMENT L			
Pre-tax asset backing*	\$1.10			COLLINS FOODS LTD			
Post-tax asset backing*	\$1.10			DOWNER EDI LTD			
Premium/(Discount) to pre-tax NTA	4.6%			HT&E LTD			
Premium/(Discount) to post-tax NTA	4.6%			MACQUARIE MEDIA LTD			
Dividend yield	4.8%			PENGANA INTERNATIONAL EQUITI			
Dividend per share (cents)	5.6			QBE INSURANCE GROUP LTD			
Franking	100%			<i>**listed in alphabetical order**</i>			
Management expense ratio	1.00%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
WAA	4.5%	10.8%	4.7%	NTA growth	8.9%	9.4%	6.0%
Active return	-10.1%	-1.6%	-3.8%	Active return	-5.8%	-3.0%	-2.5%

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.109: WAA TSR v ALL ORDINARIES ACCUMULATION INDEX



Source: Bloomberg, Baillieu

WAM Capital (WAM)

www.wamfunds.com.au

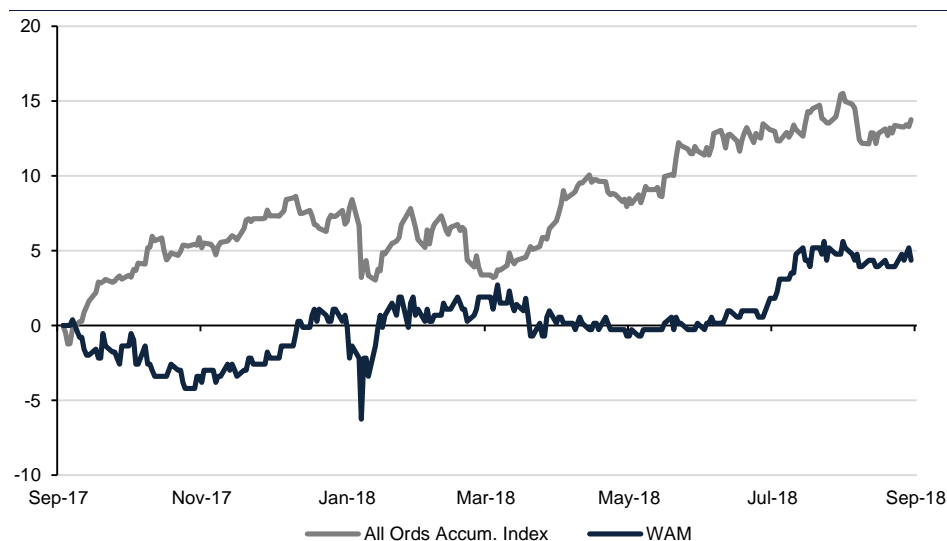
- WAM Capital concentrates primarily on small to medium industrial companies with an objective to deliver a rising stream of fully franked dividends, to provide capital growth and preserve capital. WAM utilises a research driven investment strategy, focusing on fundamental analysis as well as a market driven approach, seeking short-term mispricing opportunities.
- WAM also provides exposure to relative value arbitrage and market mispricing opportunities. WAM is managed by Wilson Asset Management (International) Pty Ltd.
- The total shareholder return for the year ending 30 September 2018 was 4.8% with pre-tax net asset backing increasing 12.9%. The active return (TSR) was -9.9%.

Fig.110: WAM OVERVIEW

WAM Snapshot				Top Holdings			
Price (30 September 2018)	\$2.48			ACCENT GROUP LTD		na	
Share price range (12 months)	\$2.2- \$2.52			APN OUTDOOR GROUP LTD			
Shares on issue (Mn)	668.4			AUSTAL LTD			
Market capitalisation (\$Mn)	\$1,658			BAPCOR LTD			
Pre-tax asset backing*	\$2.06			DOWNER EDI LTD			
Post-tax asset backing*	\$2.03			EMECO HOLDINGS LTD			
Premium/(Discount) to pre-tax NTA	20.2%			GTN LTD			
Premium/(Discount) to post-tax NTA	22.2%			IPH LTD			
Dividend yield	6.1%			MAYNE PHARMA GROUP LTD			
Dividend per share (cents)	15.3			PENGANA INTERNATIONAL EQUITI			
Franking	100%			**listed in alphabetical order**			
Management expense ratio	1.00%						
Total Shareholder Return				NTA Performance			
	1 Year	3 Year	5 Year		1 Year	3 Year	5 Year
WAM	4.8%	14.5%	12.2%	NTA growth	12.9%	10.9%	9.8%
Active return	-9.9%	2.1%	3.8%	Active return	-1.8%	-1.5%	1.4%

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.111: WAM TSR v ALL ORDINARIES ACCUMULATION INDEX



Source: Bloomberg, Baillieu

Baillieu Limited has acted in a corporate advisory role for WAM and earned fees in relation to that activity in the past 12 months. In line with the company's internal compliance guidelines, our investment recommendation is restricted.

Please also refer to the general disclosure at the end of this report.

WAM Research (WAX)

www.wamfunds.com.au

- WAM Research (WAX) aims to invest in undervalued small and medium industrial growth companies listed on the ASX. WAX is also managed by Wilson Asset Management (International) Pty Ltd.
- The investment objective is to provide a growing stream of fully franked dividends and to achieve a high real rate of return, comprising both income and capital growth within risk parameters acceptable to the Directors, utilising a fundamental research investment strategy.
- The total shareholder return for the year ending 30 September 2018 was 11.0% with pre-tax net asset backing increasing 15.9%. The active return was -3.7%.

Fig.112: WAX OVERVIEW

WAX Snapshot				Top Holdings			
Price (30 September 2018)	\$1.70			ACCENT GROUP LTD		na	
Share price range (12 months)	\$1.355- \$1.71			ADAIRS LTD			
Shares on issue (Mn)	189.6			APN OUTDOOR GROUP LTD			
Market capitalisation (\$Mn)	\$321			AUSTAL LTD			
Pre-tax asset backing*	\$1.33			BAPCOR LTD			
Post-tax asset backing*	\$1.28			EMECO HOLDINGS LTD			
Premium/(Discount) to pre-tax NTA	27.8%			EVENT HOSPITALITY AND ENTERT			
Premium/(Discount) to post-tax NTA	32.1%			FLEXIGROUP LTD			
Dividend yield	5.5%			GTN LTD			
Dividend per share (cents)	9.3			IPH LTD			
Franking	100%			**listed in alphabetical order**			
Management expense ratio	1.00%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
WAX	11.0%	17.3%	14.9%	NTA growth	15.9%	11.9%	11.5%
Active return	-3.7%	4.9%	6.4%	Active return	1.2%	-0.5%	3.0%

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.113: WAX TSR v ALL ORDINARIES ACCUMULATION INDEX



Source: Bloomberg, Baillieu

Wealth Defender Equities (WDE)

www.wealthdefenderequities.com.au

- Wealth Defender Equities was listed in May 2015 by Perennial Value Management. Perennial Value will manage the portfolio in-line with the unlisted, Wealth Defender Equities strategy.
- WDE has recently been acquired by WAM Capital (WAM).
- WDE is currently overweight Consumer Discretionary, Telecommunication, Energy and Materials whilst underweight Healthcare, Industrials and Consumer Staples.
- The total shareholder for the year ending 30 September 2018 was 15.0% with pre-tax net asset backing increasing 11.1%. The active return was 0.9%.

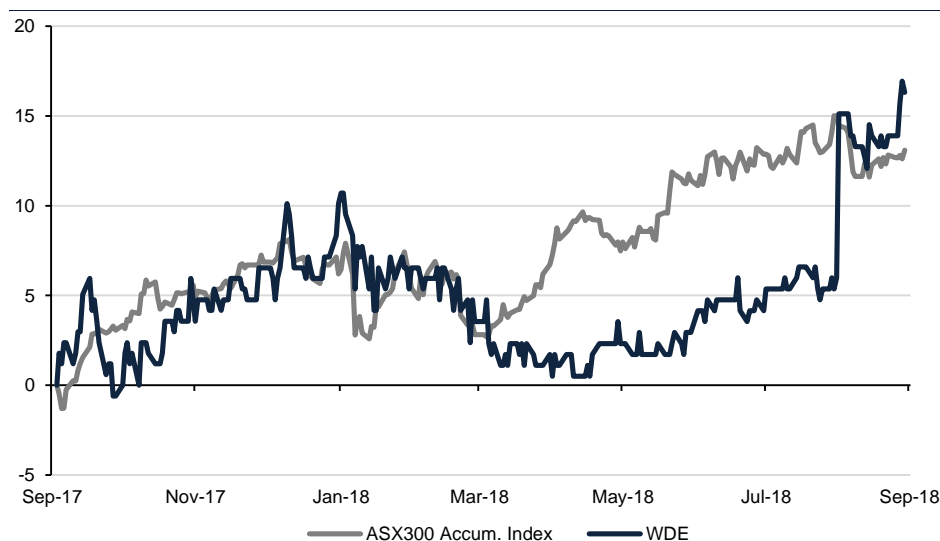
Fig.114: WDE OVERVIEW

WDE Snapshot				Top Holdings			
Price (30 September 2018)	\$0.94			BHP BILLITON LIMITED		7.4%	
Share price range (12 months)	\$0.825- \$0.96			COMMONWEALTH BANK OF AUSTRAL		7.0%	
Shares on issue (Mn)	126.1			WESTPAC BANKING CORP		5.7%	
Market capitalisation (\$Mn)	\$118			AUST AND NZ BANKING GROUP		5.5%	
Pre-tax asset backing*	\$0.97			NATIONAL AUSTRALIA BANK LTD		4.5%	
Post-tax asset backing*	\$1.00			WOODSIDE PETROLEUM LTD		3.6%	
Premium/(Discount) to pre-tax NTA	-3.8%			WOOLWORTHS GROUP LTD		3.2%	
Premium/(Discount) to post-tax NTA	-6.3%			TELSTRA CORP LTD		2.8%	
Dividend yield	4.3%			TABCORP HOLDINGS LTD		2.4%	
Dividend per share (cents)	4.0			GPT GROUP		2.3%	
Franking	100%						
Management expense ratio	1.25%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
WDE	15.0%	4.9%	na	NTA growth	11.1%	6.0%	na
Active return	0.9%	-7.3%	na	Active return	-2.9%	-6.2%	na

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.115: WDE TSR v ASX300 ACCUMULATION INDEX



Baillieu Limited has acted in a corporate advisory role for WDE and earned fees in relation to that activity in the past 12 months. In line with the company's internal compliance guidelines, our investment recommendation is restricted.

Source: Bloomberg, Baillieu

Whitefield (WHF)

www.whitefield.com.au

- Formed in 1923, Whitefield is one of Australia's oldest listed investment companies.
- It provides investors with a diversified exposure to the industrial segment (i.e. no resource companies) of the market with the aim of generating long-term returns.
- Top sector exposures currently include Commercial Banks and Financials (39.6%), Healthcare (10.9%), Consumer Staples (10.7%), Industrials (8.7%), Real Estate (8.7%), and Cons Discretionary (5.2%).
- The total shareholder return for the year ending 30 September 2018 was 8.5% with pre-tax net asset backing increasing 8.8%. The active return (TSR) was -2.2%.

Fig.116: WHF OVERVIEW

WHF Snapshot				Top Holdings			
Price (30 September 2018)	\$4.71			COMMONWEALTH BANK OF AUSTRAL	8.9%		
Share price range (12 months)	\$4.4- \$4.9			WESTPAC BANKING CORP	7.0%		
Shares on issue (Mn)	87.5			CSL LTD	6.7%		
Market capitalisation (\$Mn)	\$412			AUST AND NZ BANKING GROUP	6.0%		
Pre-tax asset backing*	\$5.09			NATIONAL AUSTRALIA BANK LTD	5.8%		
Post-tax asset backing*	\$4.68			WESFARMERS LTD	4.7%		
Premium/(Discount) to pre-tax NTA	-7.5%			MACQUARIE GROUP LTD	2.9%		
Premium/(Discount) to post-tax NTA	0.6%			TELSTRA CORP LTD	2.6%		
Dividend yield	3.8%			WOOLWORTHS GROUP LTD	2.5%		
Dividend per share (cents)	17.8			TRANSURBAN GROUP	1.7%		
Franking	100%						
Management expense ratio	0.25%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
WHF	8.5%	8.4%	8.0%	NTA growth	8.8%	8.4%	7.5%
Active return	-2.2%	-1.6%	-0.9%	Active return	-1.8%	-1.7%	-1.4%

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.117: WHF TSR v ASX300 INDUSTRIALS ACCUMULATION INDEX



Source: Bloomberg, Baillieu

Westoz Investment Company (WIC)

www.westozfunds.com.au

- Westoz Funds, established in 2005, initially focused on investments in Western Australian based companies outside the ASX100. Recently, WIC has invested in companies outside of Western Australian, within the industrial sector.
- The company has stated a policy to pay out a minimum of 50% of realised after tax profits to shareholders by way of dividends.
- The total shareholder return for the year ending 30 September 2018 was 21.7% with pre-tax net asset backing increasing 15.0%. The active return (TSR) was 7.0%.

Fig.118: WIC OVERVIEW

WIC Snapshot				Top Holdings			
Price (30 September 2018)	\$1.15			AUSTRALIS OIL & GAS LTD		13.0%	
Share price range (12 months)	\$1.05- \$1.215			CEDAR WOODS PROPERTIES LTD		9.0%	
Shares on issue (Mn)	133.2			FINBAR GROUP LTD		6.0%	
Market capitalisation (\$Mn)	\$153			AUSDRILL LTD		5.0%	
Pre-tax asset backing*	\$1.28			MACMAHON HOLDINGS LTD		5.0%	
Post-tax asset backing*	\$1.24			COOPER ENERGY LTD		5.0%	
Premium/(Discount) to pre-tax NTA	-10.4%			EVOLUTION MINING LTD		5.0%	
Premium/(Discount) to post-tax NTA	-7.5%			MOUNT GIBSON IRON LTD		4.0%	
Dividend yield	5.2%			INDEPENDENCE GROUP NL		4.0%	
Dividend per share (cents)	6.0			SOUTHERN CROSS ELECTRICAL		4.0%	
Franking	100%						
Management expense ratio	1.00%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
WIC	21.7%	19.2%	6.8%	NTA growth	15.0%	15.4%	3.7%
Active return	7.0%	6.8%	-1.6%	Active return	0.3%	3.1%	-4.8%

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.119: WIC TSR v ALL ORDINARIES ACCUMULATION INDEX



Source: Bloomberg, Baillieu

WAM Leaders (WLE)

www.wamfunds.com.au

- Incorporated in May 2016, WAM Leaders is managed by Wilson Asset Management International (WAMI) Pty Ltd. WAMI also manages WAM, WAX and WAA within the LIC space.
- WLE seeks to deliver a stream of fully franked dividends, provide capital growth over the medium-to-long term and preserve capital. The portfolio will predominately comprise of large cap companies within the S&P/ASX 200 Index.
- WLE employs a two-tiered investment process including research driven investing (fundamental bottom up approach) and a market driven approach which seeks to take advantage of short-term relative arbitrage and mispricing opportunities.
- The current portfolio position has a large cap bias with ~50% of the portfolio invested in the ASX top 20.
- The total shareholder return for the year ending 30 September 2018 was 14.0% with pre-tax net asset backing increasing 10.5%. The active return (TSR) was 0.0%.

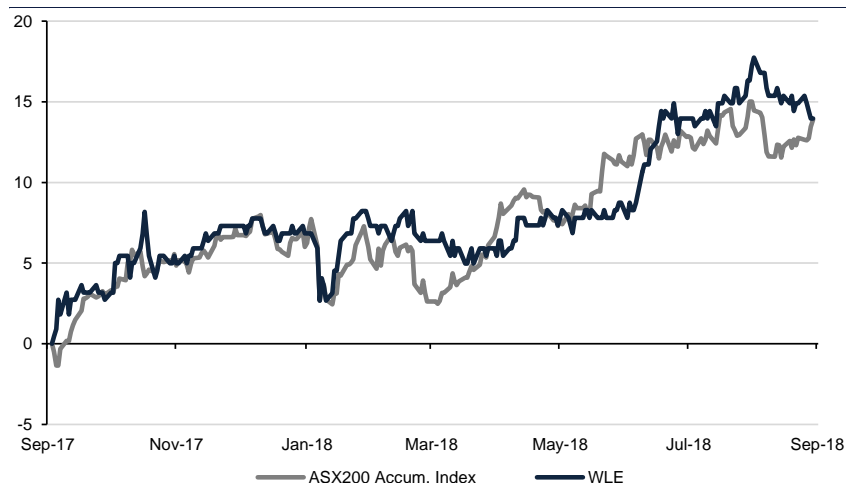
Fig.120: WLE OVERVIEW

WLE Snapshot				Top Holdings			
Price (30 September 2018)	\$1.21			AMCOR LIMITED		na	%
Share price range (12 months)	\$1.09- \$1.25			APN OUTDOOR GROUP LTD			
Shares on issue (Mn)	704.1			ARISTOCRAT LEISURE LTD			
Market capitalisation (\$Mn)	\$848			AUST AND NZ BANKING GROUP			
Pre-tax asset backing*	\$1.21			BHP BILLITON LIMITED			
Post-tax asset backing*	\$1.20			COMMONWEALTH BANK OF AUSTRAL			
Premium/(Discount) to pre-tax NTA	-0.3%			CSL LTD			
Premium/(Discount) to post-tax NTA	0.8%			FORTESCUE METALS GROUP LTD			
Dividend yield	3.7%			JAMES HARDIE INDUSTRIES-CDI			
Dividend per share (cents)	4.5			MACQUARIE GROUP LTD			
Franking	100%			<i>**listed in alphabetical order**</i>			
Management expense ratio	1.00%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
WLE	14.0%	na	na	NTA growth	10.5%	na	na
Active return	0.0%	na	na	Active return	-3.5%	na	na

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.121: WLE TSR v ASX200 ACCUMULATION INDEX



Source: Bloomberg, Baillieu

Watermark Market Neutral Fund (WMK)

www.wfunds.com.au

- Watermark Market Neutral Fund (WMK) listed in July 2013 and is managed by Watermark Funds Management, an absolute return manager who also manages Australian Leaders Fund (ALF).
- The market neutral structure means the long portfolio and short portfolio are of equal value, thus minimising exposure to general market movements. The performance on the fund will be the interest on the cash at bank, plus the difference in performance of the two portfolios.
- The total shareholder return for the year ending 30 September 2018 was -6.1% with pre-tax net asset backing increasing 0.5 %. The active return (TSR) was -20.8%.

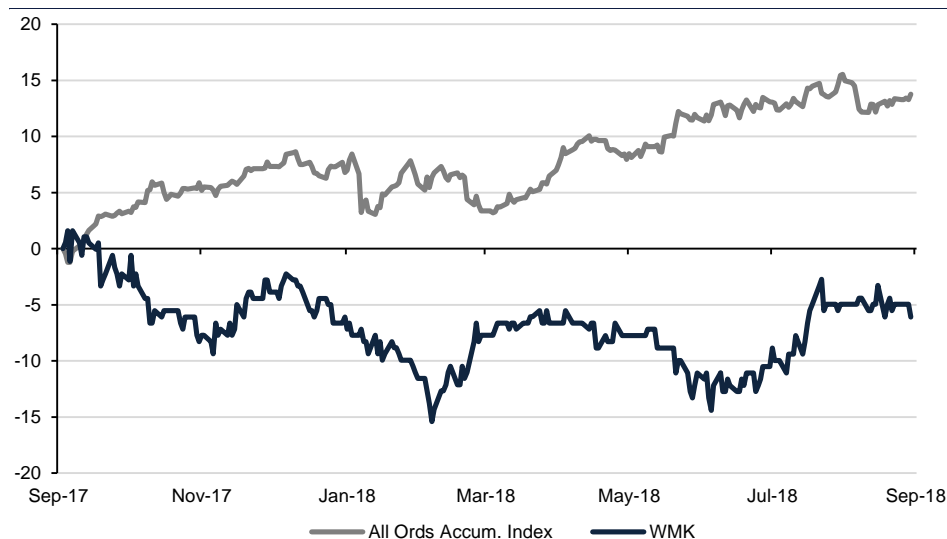
Fig.122: WMK Overview

WMK Snapshot		Top Holding	%
Price (30 September 2018)	\$0.83		na
Share price range (12 months)	\$0.76- \$0.905		
Shares on issue (Mn)	87.6		
Market capitalisation (\$Mn)	\$73		
Pre-tax asset backing*	\$0.95		
Post-tax asset backing*	\$0.95		
Premium/(Discount) to pre-tax NTA	-12.6%		
Premium/(Discount) to post-tax NTA	-12.6%		
Dividend yield	3.0%		
Dividend per share (cents)	2.5		
Franking	100%		
Management expense ratio	1.00%		

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
WMK	-6.1%	0.2%	0.3%	NTA growth	0.5%	0.2%	3.1%
Active return	-20.8%	-12.2%	-8.1%	Active return	-14.2%	-12.2%	-5.3%

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

Fig.123: WMK TSR v ALL ORDINARIES ACCUMULATION INDEX



Source: Bloomberg, Baillieu

8IP Emerging Companies (8EC)

www.8ip.asia

- Listing in December 2015, 8EC is managed by Eight Investment Partner. 8EC provides investors access to a concentrated benchmark unaware portfolio (typically between 20 – 30 securities) focusing predominately on securities within the \$20m - \$500m market cap range.
- 8EC seeks to exploit inefficiencies within the market arising from a number of factors such as lack of broker research and behavioural factors (i.e. over/under reactions to new information). 8EC utilises a three tier conviction scorecard (“A”- “AAA”) to determine portfolio construction.
- The total shareholder return for the year ending 30 September 2018 was -14.1% with pre-tax net asset backing decreasing -2.6%. The active return (TSR) was -24.5%.

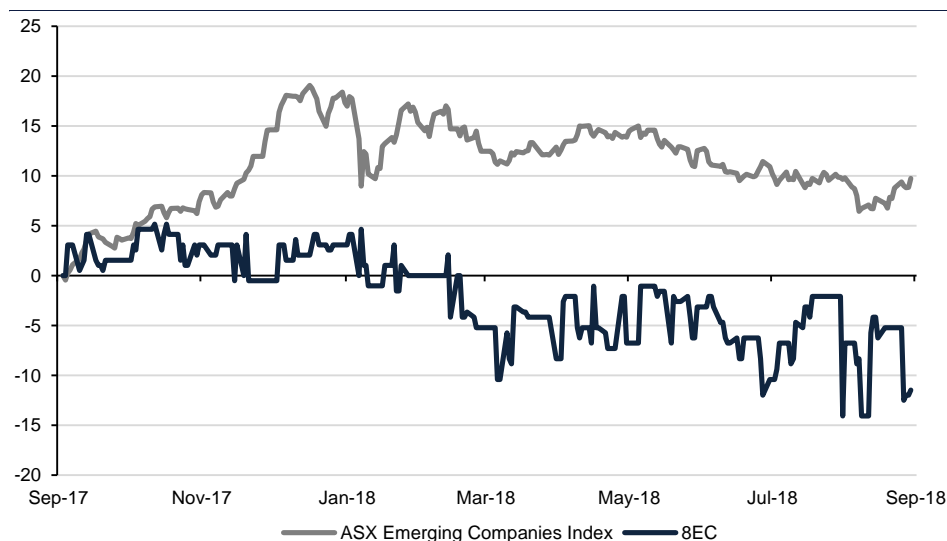
Fig.124: 8EC OVERVIEW

8EC Snapshot				Top Holdings			
Price (30 September 2018)	\$0.85			BOUNTY MINING LTD		11.6%	
Share price range (12 months)	\$0.75- \$1.02			COOPER ENERGY LTD		6.1%	
Shares on issue (Mn)	41.0			ZENITAS HEALTHCARE LTD		5.8%	
Market capitalisation (\$Mn)	\$35			MEGAPORT LTD		5.4%	
Pre-tax asset backing*	\$0.99			OVER THE WIRE HOLDINGS LTD		5.1%	
Post-tax asset backing*	\$0.99						
Premium/(Discount) to pre-tax NTA	-14.2%						
Premium/(Discount) to post-tax NTA	-13.8%						
Dividend yield	4.7%						
Dividend per share (cents)	4.0						
Franking	100%						
Management expense ratio	1.25%						

Total Shareholder Return	1 Year	3 Year	5 Year	NTA Performance	1 Year	3 Year	5 Year
8EC	-14.1%	na	na	NTA growth	-2.6%	na	na
Active return	-24.5%	na	na	Active return	-12.9%	na	na

Source: IRESS, Bloomberg, Baillieu, Company reports. Figures as at 30 September 2018. Active return refers to TSR and NTA growth relative to that of the comparative index (see chart below).

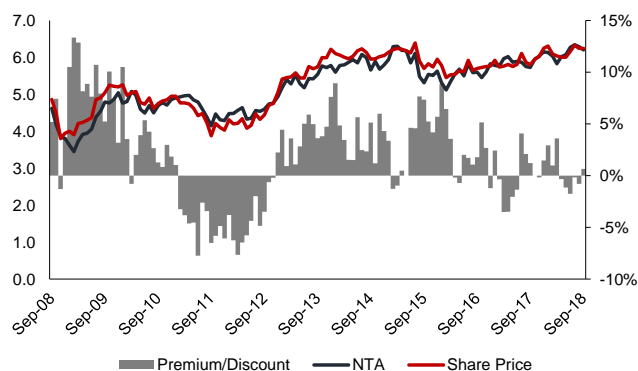
Fig.125: 8EC TSR v ASX EMERGING COMPANIES INDEX



Source: Bloomberg, Baillieu

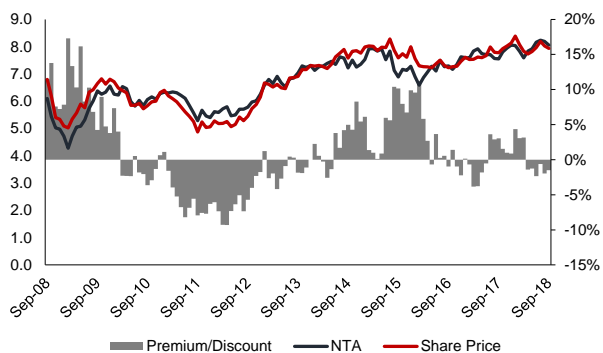
Appendix – Historical Premium/Discounts for Selected LICs

Fig.126: AFI



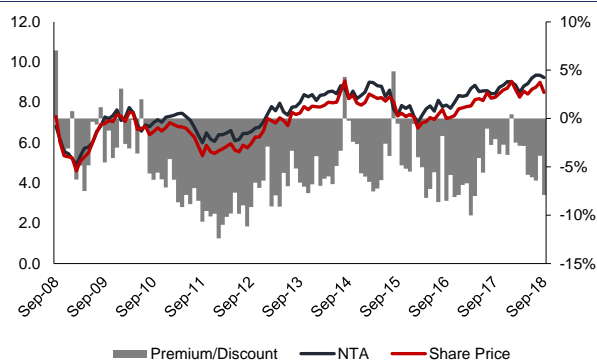
Source: Bloomberg, IRESS, Baillieu

Fig.127: ARG



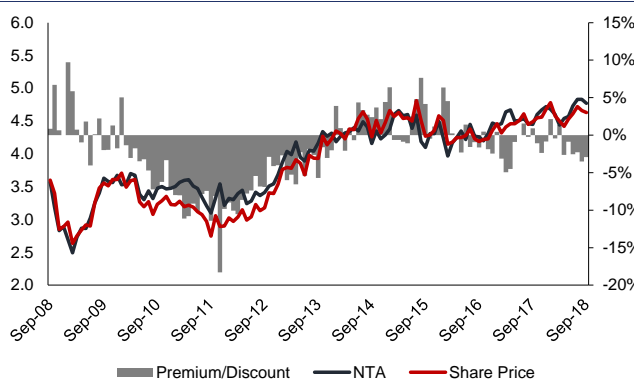
Source: Bloomberg, IRESS, Baillieu

Fig.128: AUI



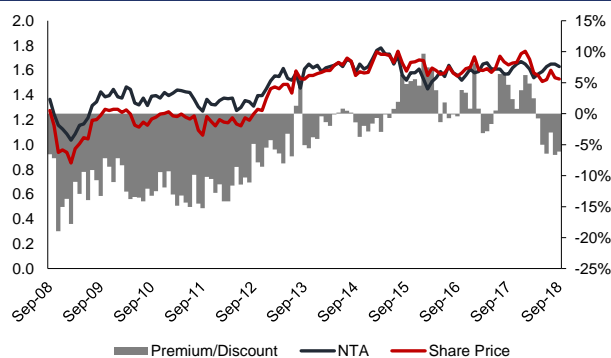
Source: Bloomberg, IRESS, Baillieu

Fig.129: MLT



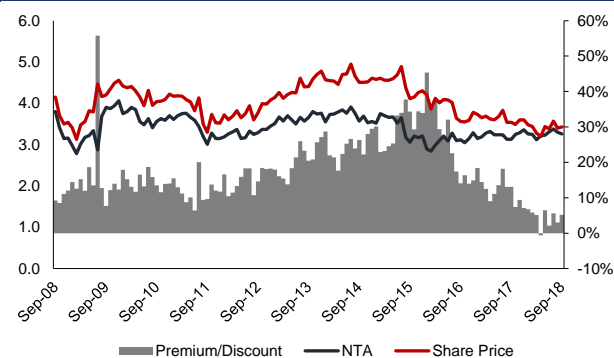
Source: Bloomberg, IRESS, Baillieu

Fig.130: BKI



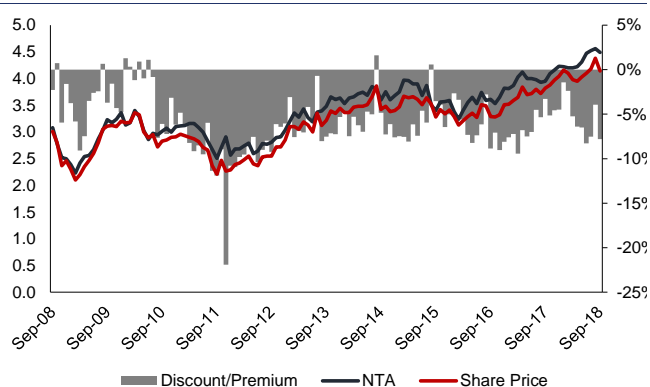
Source: Bloomberg, IRESS, Baillieu

Fig.131: DJW



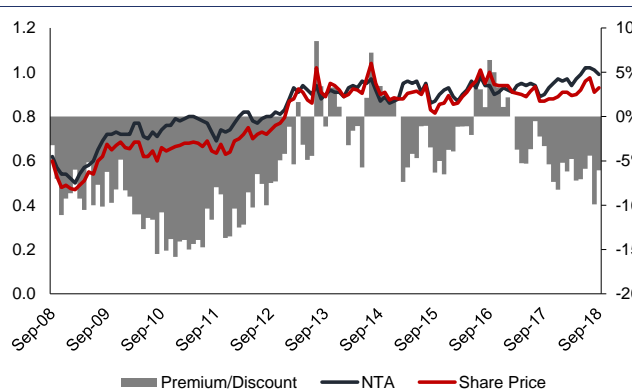
Source: Bloomberg, IRESS, Baillieu

Fig.132: DUI



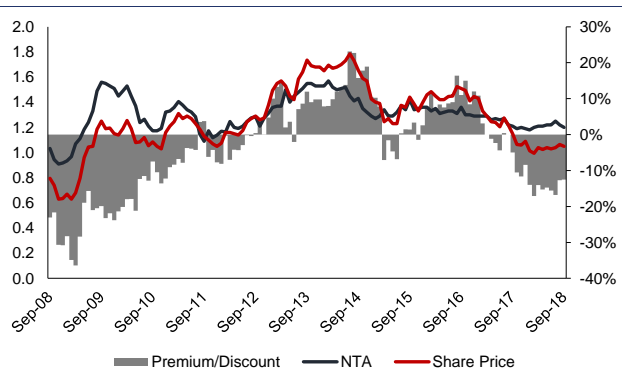
Source: Bloomberg, IRESS, Baillieu

Fig.133: AMH



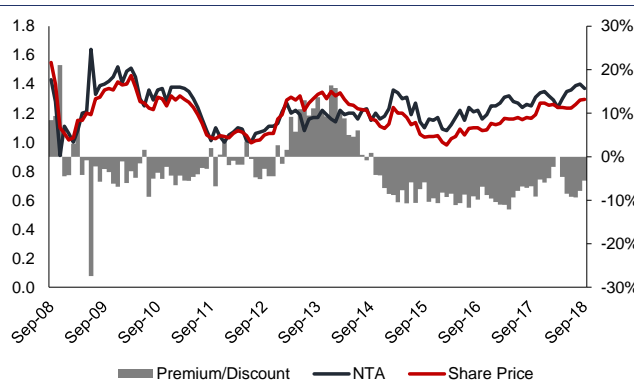
Source: Bloomberg, IRESS, Baillieu

Fig.134: ALF



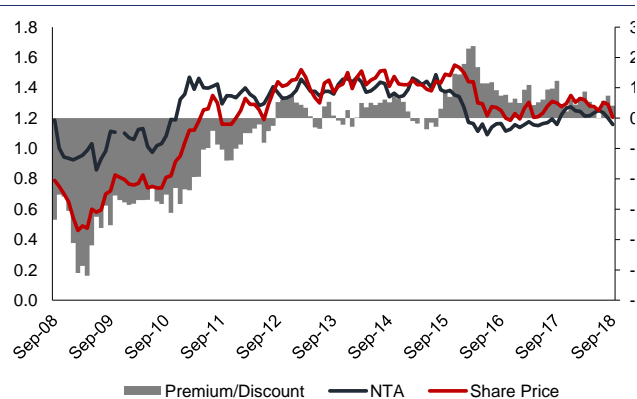
Source: Bloomberg, IRESS, Baillieu

Fig.135: CLF



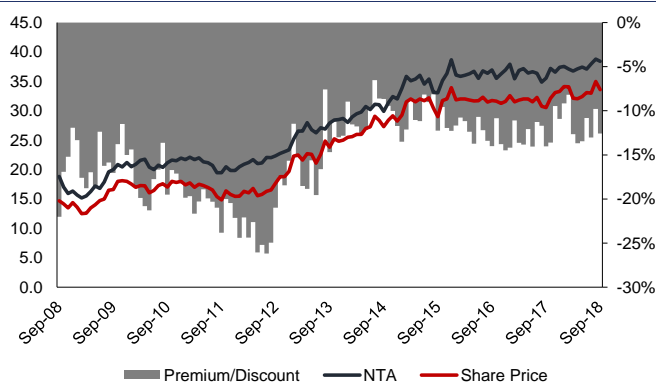
Source: Bloomberg, IRESS, Baillieu

Fig.136: CDM



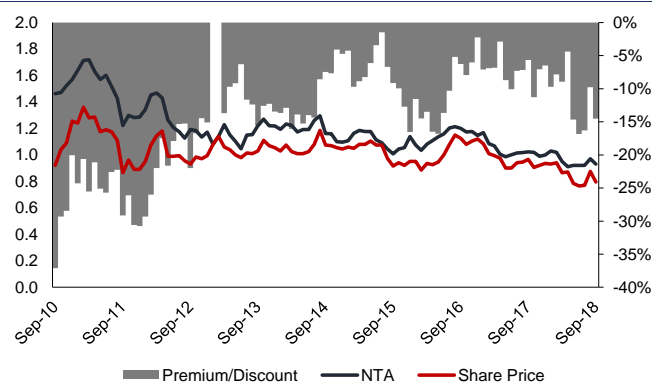
Source: Bloomberg, IRESS, Baillieu

Fig.137: CIN



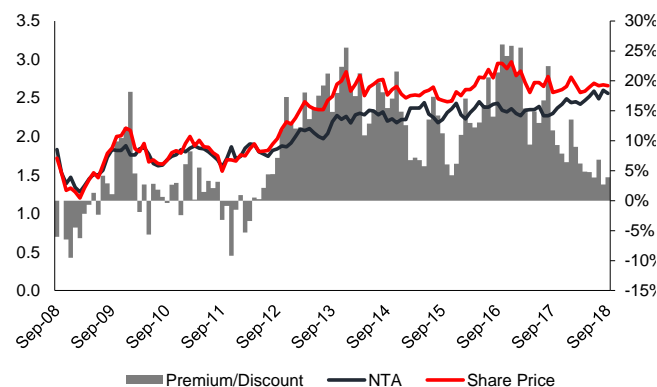
Source: Bloomberg, IRESS, Baillieu

Fig.138: NSC



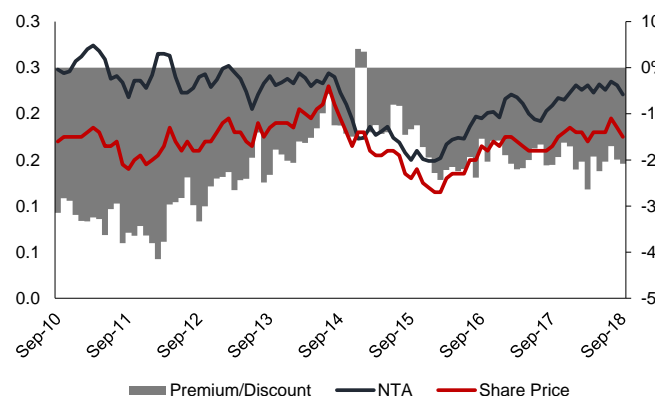
Source: Bloomberg, IRESS, Baillieu

Fig.139: MIR



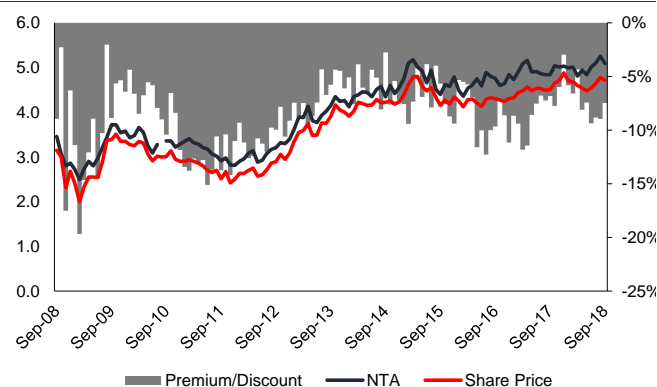
Source: Bloomberg, IRESS, Baillieu

Fig.140: OZG



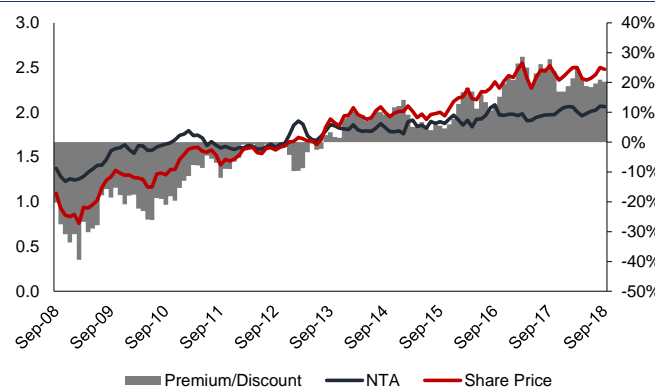
Source: Bloomberg, IRESS, Baillieu

Fig.141: WHF



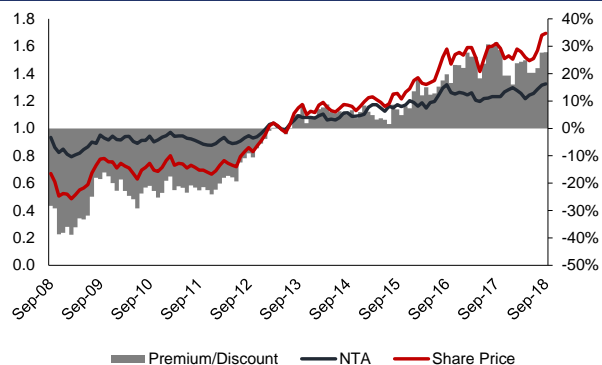
Source: Bloomberg, IRESS, Baillieu

Fig.142: WAM



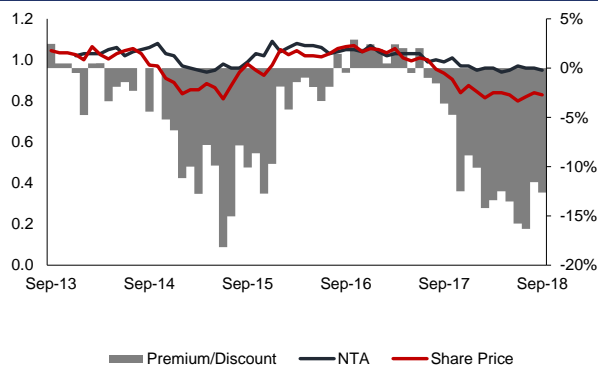
Source: Bloomberg, IRESS, Baillieu

Fig.143: WAX



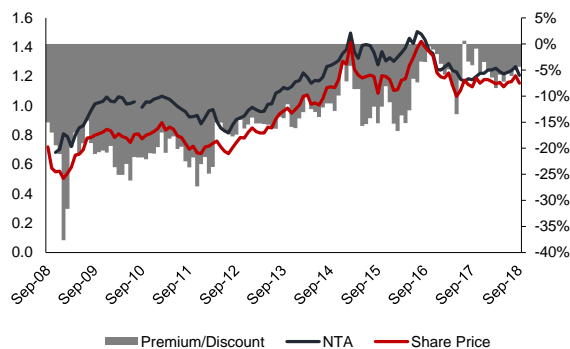
Source: Bloomberg, IRESS, Baillieu

Fig.144: WMK



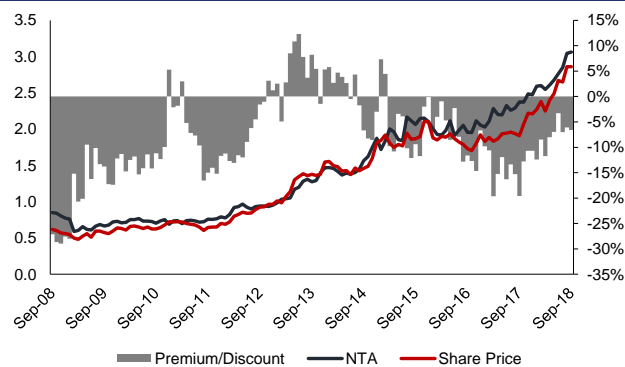
Source: Bloomberg, IRESS, Baillieu

Fig.145: PIA



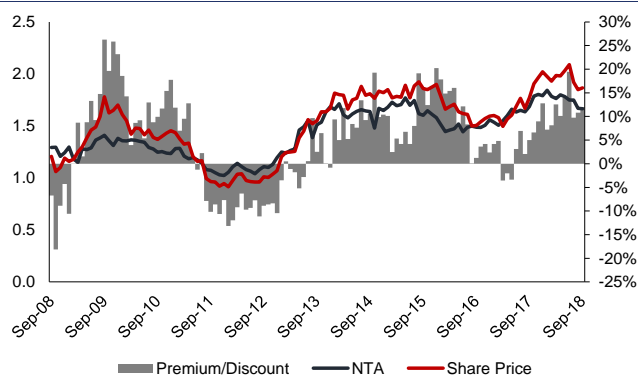
Source: Bloomberg, IRESS, Baillieu

Fig.146: MFF



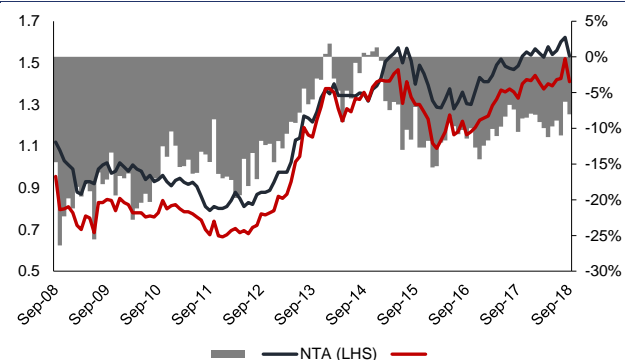
Source: Bloomberg, IRESS, Baillieu

Fig.147: PMC



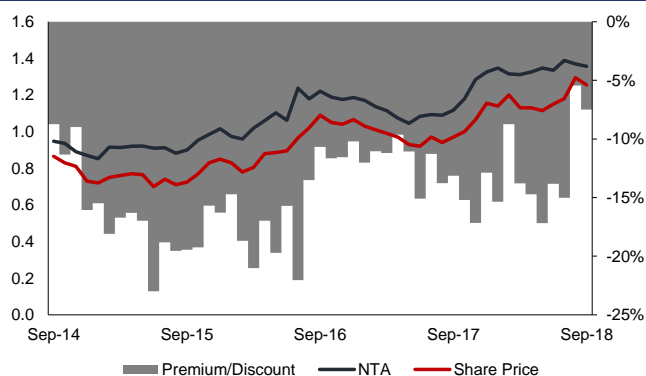
Source: Bloomberg, IRESS, Baillieu

Fig.148: TGG



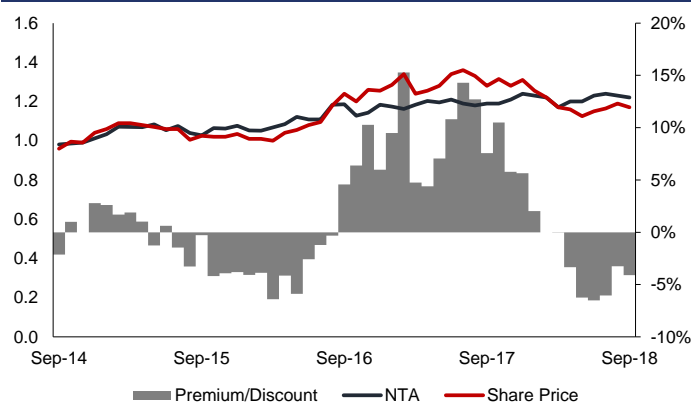
Source: Bloomberg, IRESS, Baillieu

Fig.149: ACQ



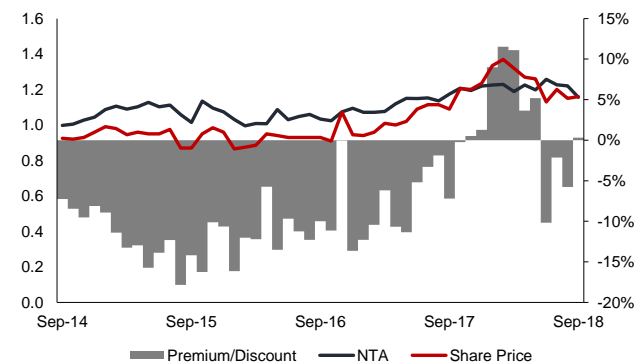
Source: Bloomberg, IRESS, Baillieu

Fig.150: QVE



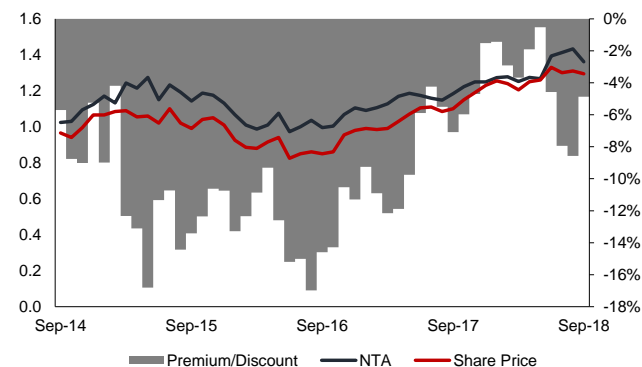
Source: Bloomberg, IRESS, Baillieu

Fig.151: PAF



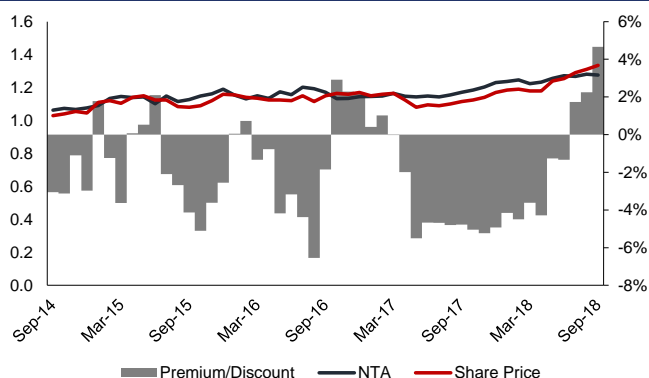
Source: Bloomberg, IRESS, Baillieu

Fig.152: PGF



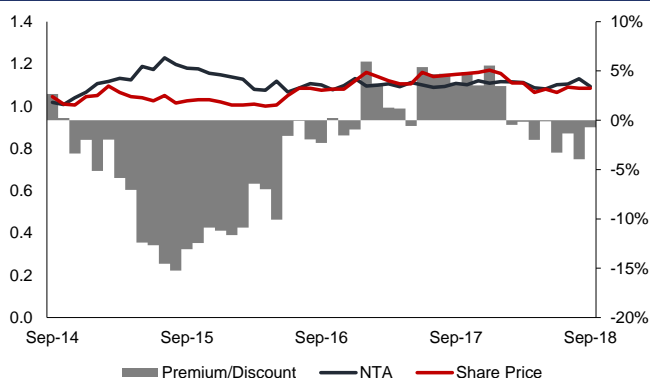
Source: Bloomberg, IRESS, Baillieu

Fig.153: FGX



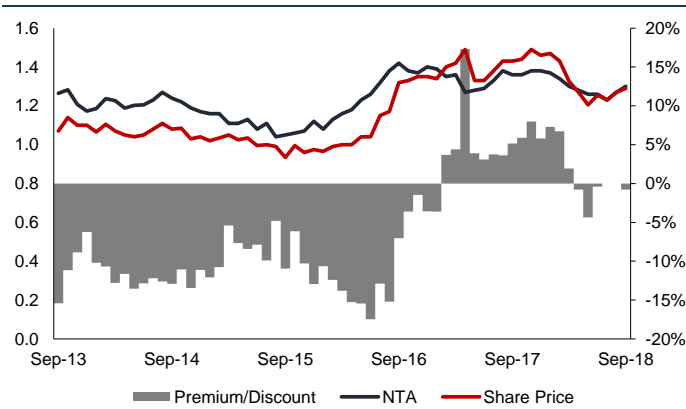
Source: Bloomberg, IRESS, Baillieu

Fig.154: GVF



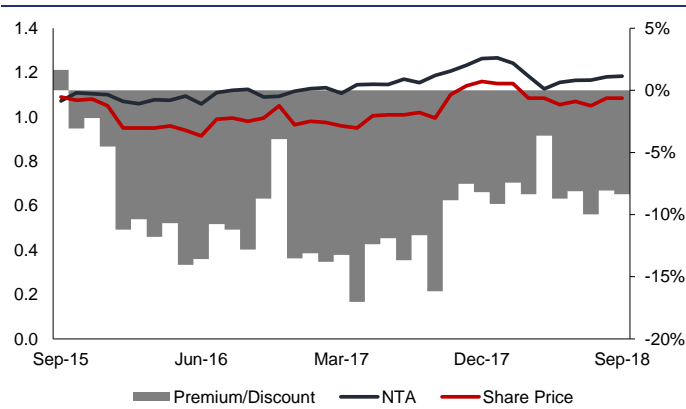
Source: Bloomberg, IRESS, Baillieu

Fig.155: NCC



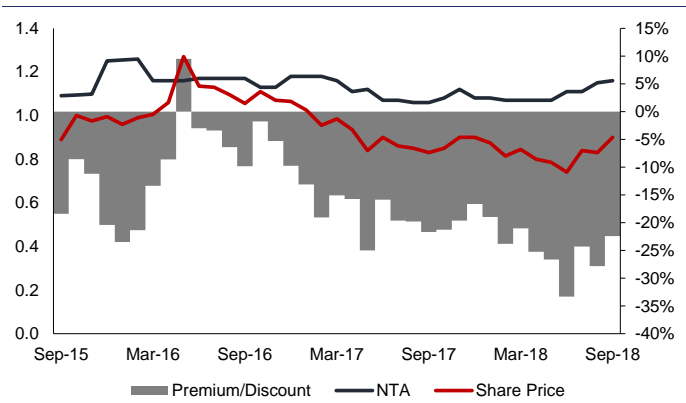
Source: Bloomberg, IRESS, Baillieu

Fig.156: EGI



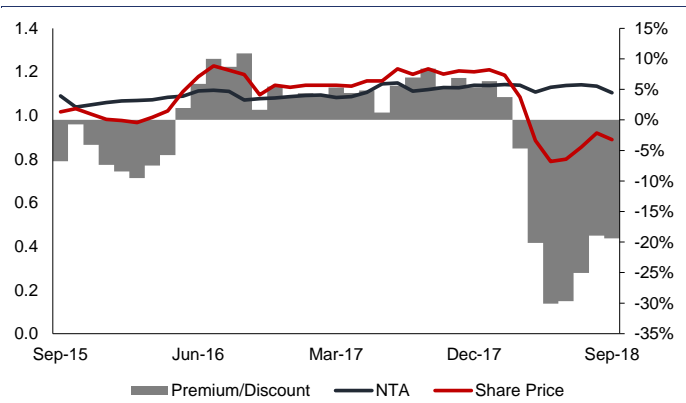
Source: Bloomberg, IRESS, Baillieu

Fig.157: BTI



Source: Bloomberg, IRESS, Baillieu

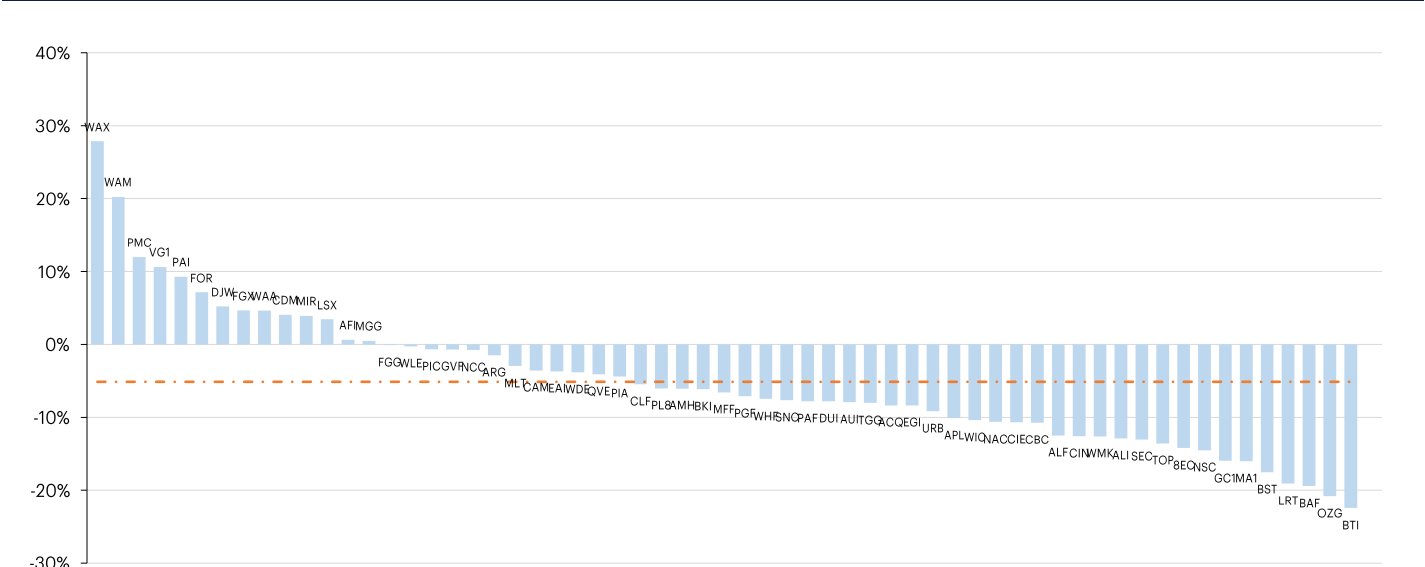
Fig.158: BAF



Source: Bloomberg, IRESS, Baillieu

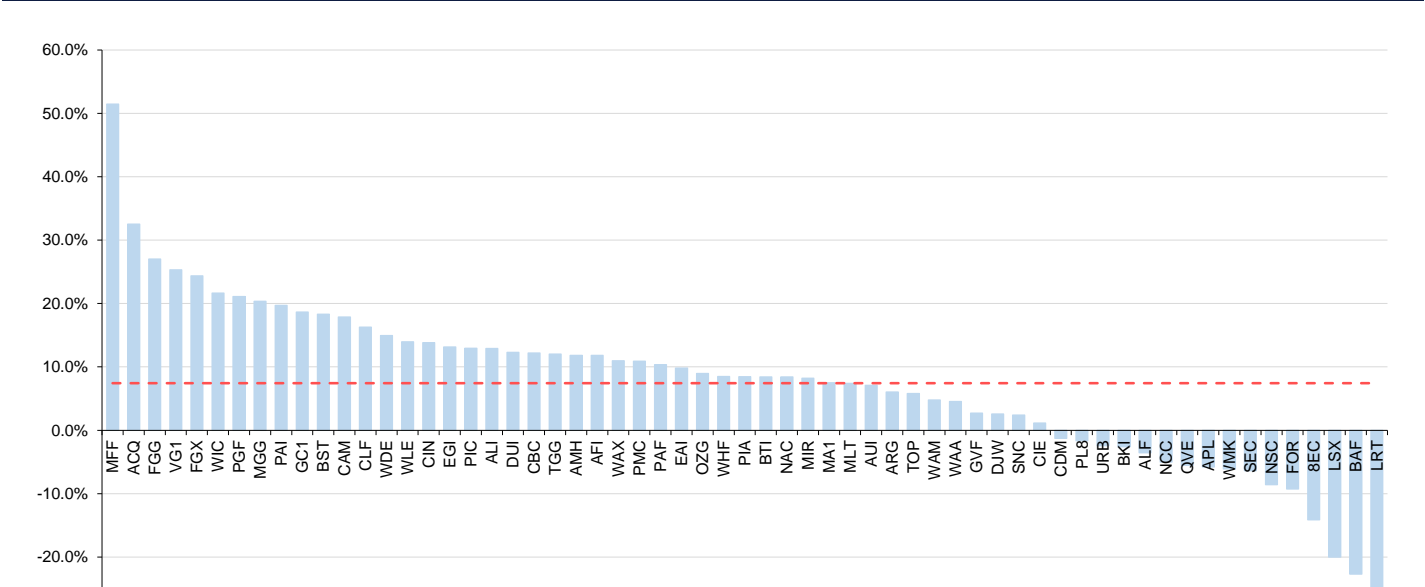
Pre- & Post Discount/Premium to NTA

Fig.159: Premium/(Discount) to Pre-Tax NTA



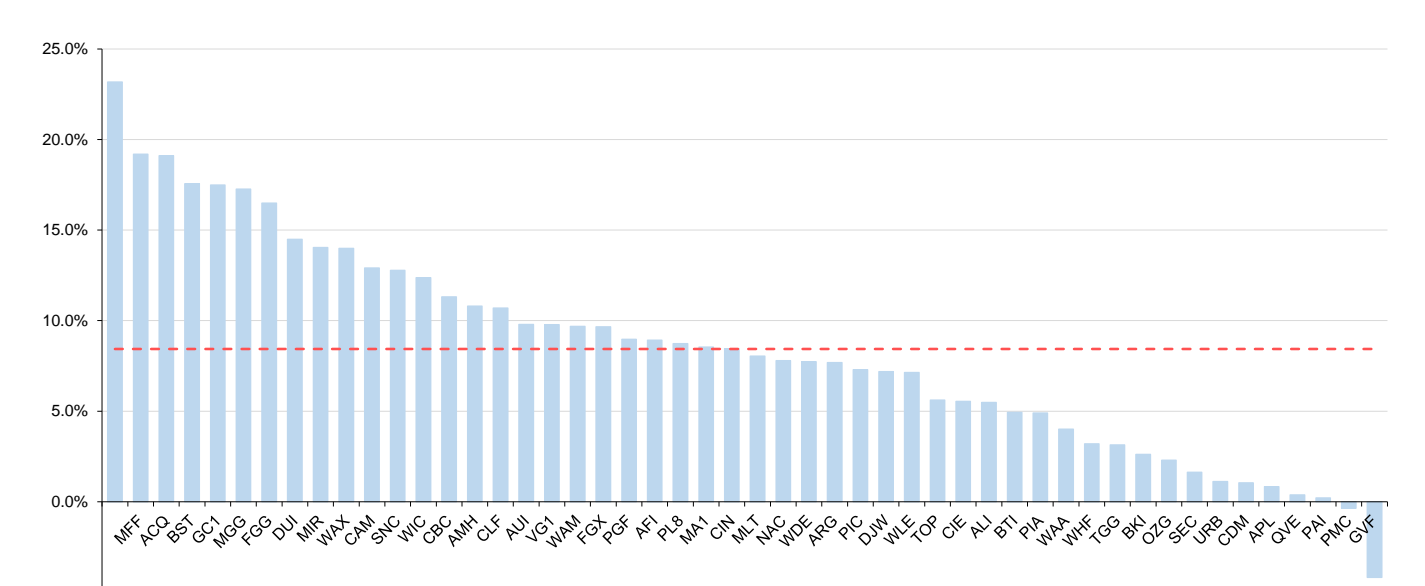
1, 3 and 5 Year Total Shareholder Return & NTA Growth

Fig.161: TSR Compound Annual Growth - % over 12 months



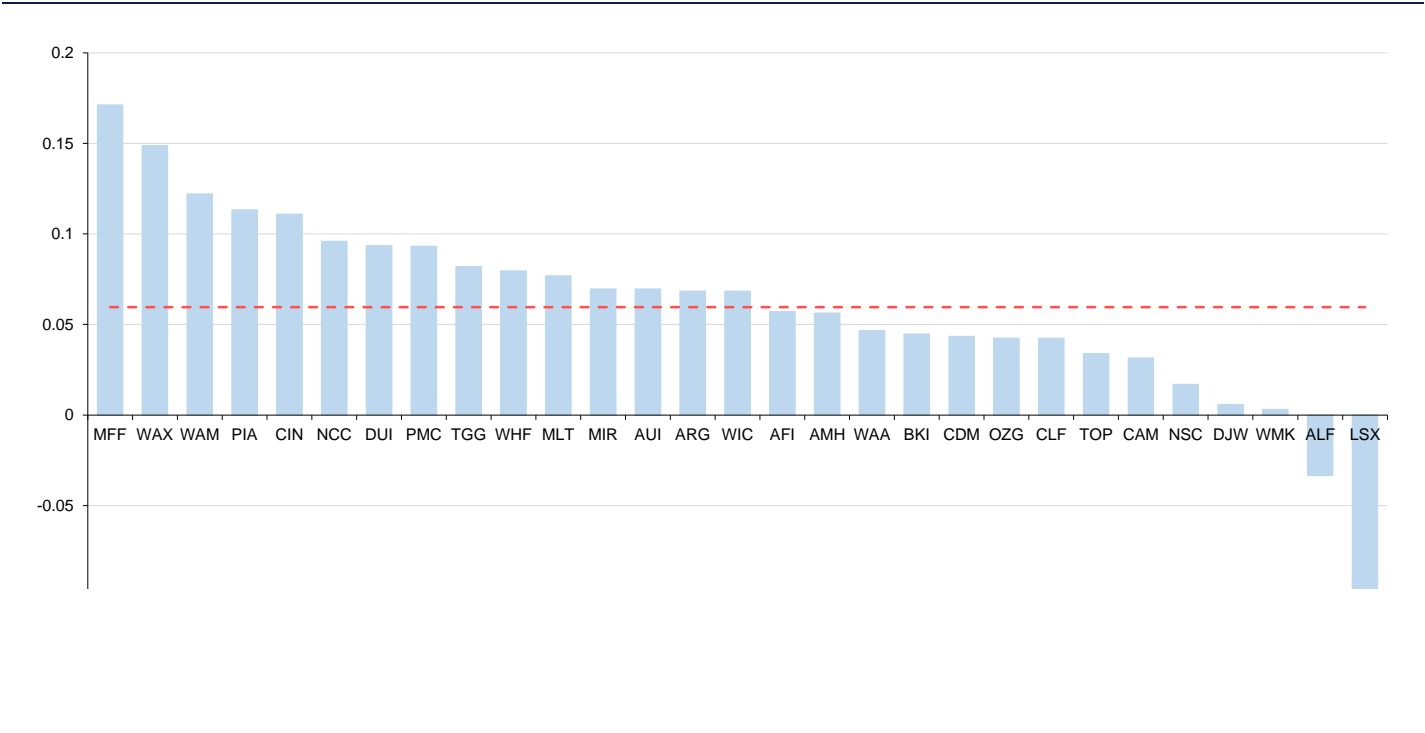
Source: Bloomberg, IRESS, Baillieu

Fig.162: TSR Compound Annual Growth - % over 3 years



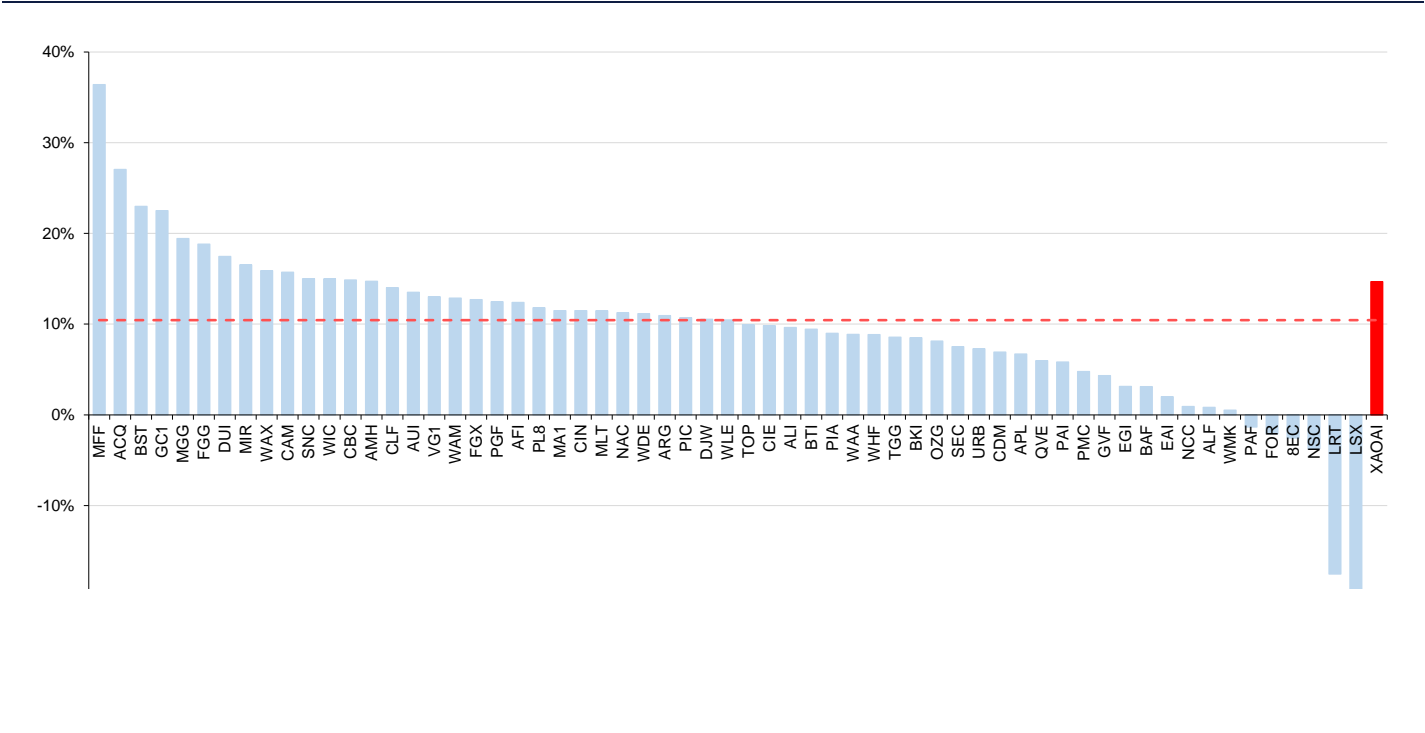
Source: Bloomberg, IRESS, Baillieu

Fig.163: TSR Compound Annual Growth - % over 12 months



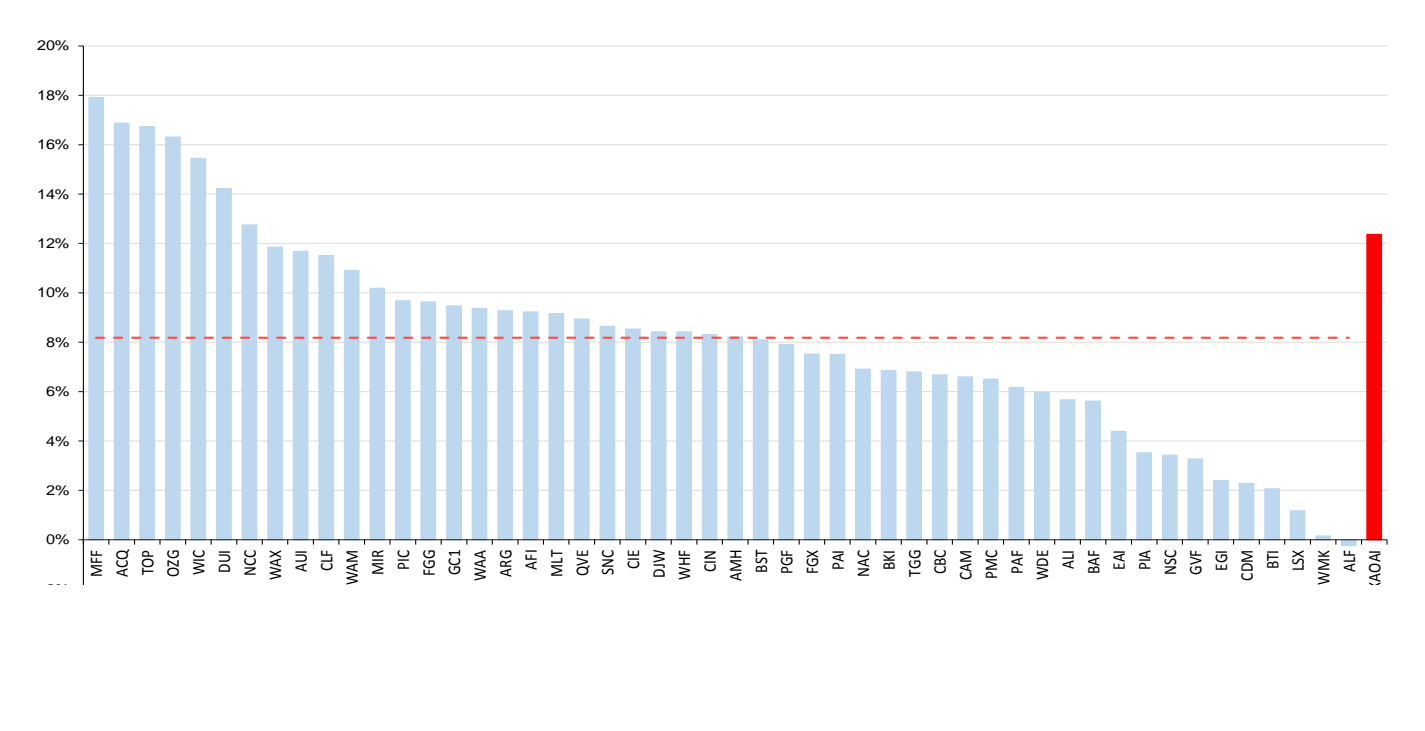
Source: Bloomberg, IRESS, Baillieu

Fig.164: CAGR NTA Performance - % return over 12 months



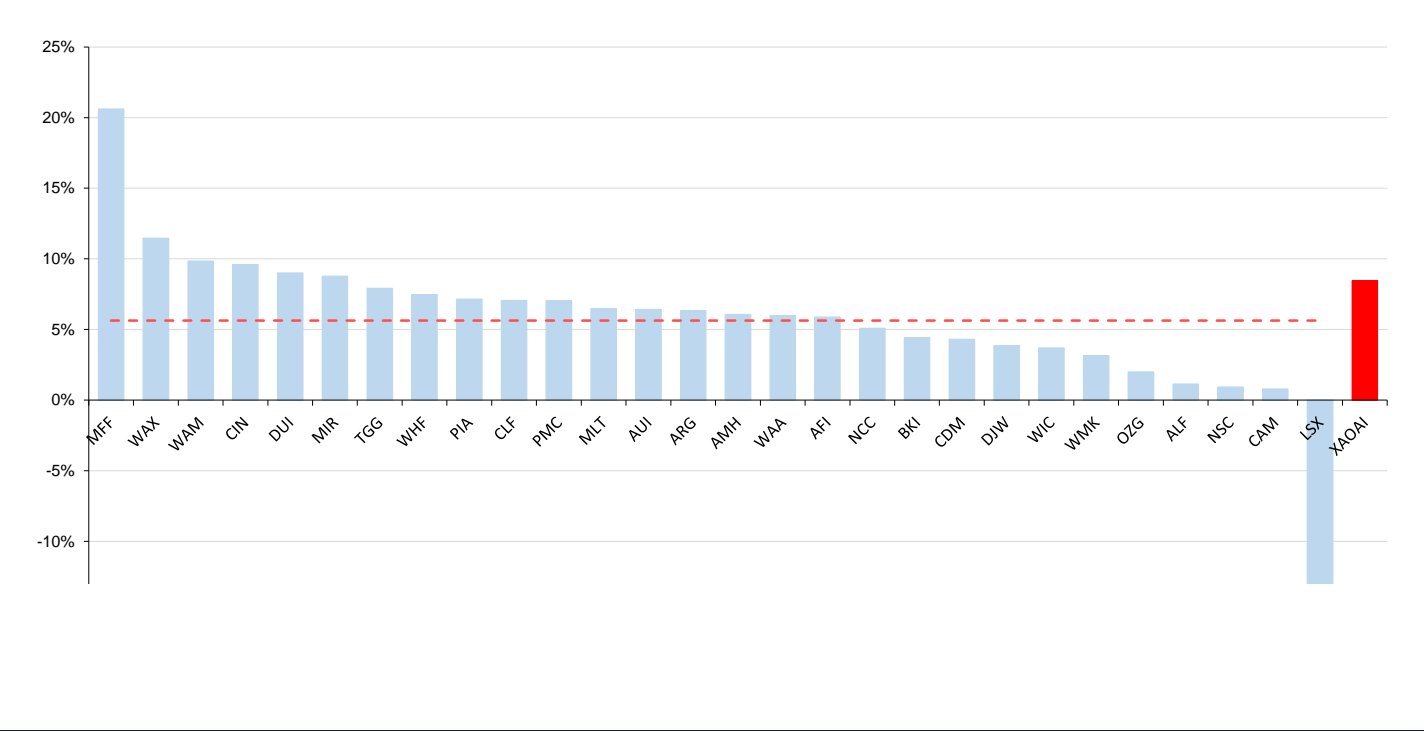
Source: Bloomberg, IRESS, Baillieu

Fig.165: CAGR NTA Performance - % return over 3 years



Source: Bloomberg, IRESS, Baillieu

Fig.166: CAGR NTA Performance - % return over 5 years



Source: Bloomberg, IRESS, Baillieu

All chart data to 30 September 2018

This document has been prepared and issued by:

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Hold: The stock's total return is expected to trade within a range of ± 10 -15 percent from the current share price over the next 12 months.

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