# **Listed Investment Companies**

# **WILSONS**

# Monthly update - December 2017

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#### **Domestic market**

The S&P/ASX 200 Accumulation Index rose 1.8% in December, with the energy and materials sectors rallying in the final month of 2017. Driving the energy index was Beach Energy (+18.6%) which expanded its interests in offshore gas fields, along with Whitehaven Coal (+15.8%) as coal prices held their gains through December. Within the materials sector, gold producer St Barbara (+19.4%) topped the leaderboard, announcing record-low production costs and boosted by a higher gold price.

The telecom sector (+5.5%) had a positive December, led by TPG (+10.4%) which managed to recoup some of its losses through the year, and gains from Telstra (+5.8%) in the wake of a horror year for investors. Consumer discretionary shares (+3.9%) enjoyed a solid month, with gains from Ardent Leisure (+17.1%) which divested the last of its non-core assets in December, and Tabcorp Holdings (+15.1%) with shareholders voting to approve the long-expected merger with Tatts Group.

#### **Global markets**

In the US, the S&P 500 fell -1.6% in AUD terms but pushed to record highs during the month in both AUD and USD terms. The Dow Jones Industrial Average rallied through December, breaking through 25,000 points in early January. Positive returns came from the telecommunications (+2.4%) and energy (+1.5%) sectors, with gains from major carrier AT&T (+3.5%) and oil producers Halliburton (+13.7%) and Marathon (+10.5%). The rate-sensitive utilities sector (-9.1%) was the hardest hit in December, with Edison International losing 24.0% and the US' largest utility NextEra Energy down 4.3%.

Globally, the MSCI World TR Index fell 1.6% in AUD terms, driven by falls in US, Japanese and German markets. The broad-based Euro Stoxx 600 Index fell 1.5%, with gains coming predominantly from the resources sector including large gains from Glencore (+11.3%) and Anglo American (+10.5%). Utilities (-5.8%) were the hardest hit as yields on the European continent moved higher in response to Brexit negotiations, and the UK's FTSE 100 Index managed a gain of 1.9%.

In Asia, Japan's Nikkei fell 3.1%, China's Shenzhen CSI 300 Index was down 1.1% and Hong Kong's Hang Seng Index was down 0.8%. The MSCI Emerging Markets Index rose 0.5%, supported by Chinese and Indian markets.

Market wrap	
Index	December return
S&P 500 Index	1.1%
MSCI World Index	1.1%
MSCI Emerging Markets (AUD)	0.5%
FTSE 100 Index	5.0%
DAX (Germany)	0.7%
CSI 300 Index	0.6%
Nikkei 225 Index	0.2%
STOXX Europe 600	0.7%
S&P/ASX 200 Index	1.8%
S&P/ASX All Ordinaries	2.0%
S&P/ASX Small Ordinaries	3.2%

Source: Capital IQ. All returns in local currency.

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#### Wilsons Investment Strategy

#### Currencies

The AUD was down 2.0% in Q4 2017 in trade-weighted terms, with weaker commodity prices in November impacting export values. The AUD fell -0.3% against the USD, hitting a high of 0.7887 in October and a low of 0.7509 in December to end the year at 0.7809. The AUD was down against other major currencies including the EUR (-1.9%), JPY (-0.1) and GBP (-1.1%), and higher against the NZD (+1.4%).

The US Dollar Index was down 1.0% over Q4 2017, as a promising move higher in October was negated by renewed weakness in the final two months. The USD hit a high of 0.8634 against the EUR in November, but ended the year at 0.8330, down 1.6% over the quarter. The USD was down against the GBP (-0.8%) and up against the JPY (+0.2%) and CHF (+0.6%).

#### Commodities

After pulling back in November, metals resumed their rally in December. Copper, a bellwether for global manufacturing, slid early in December only to surge later in the month, rising 7.2% and adding to the wave of positive sentiment heading into 2018. Nickel (+14.9%) made an aggressive comeback in December, while other base metals were also higher, including aluminium (+10.7%), zinc (+5.2%), tin (+2.1%) and lead (+0.7%).

Gold was up 2.2% in December, rising from US\$1,275/oz to \$1,303. A weaker US dollar, which in 2017 experienced its largest annual fall since 2003, helped to lift gold by more than 13% through the year. The spot price of iron ore delivered to China (62% Fe) rose 3.0% from US\$68.73/t to \$70.78, pushing higher but still down on its recent August 2017 high of \$78.91. In oil markets, the Brent spot price gained 5.0% from US\$63.53/b to \$66.73, and WTI rose 5.3% from \$57.40 to \$60.46, reaching the highest level since June 2015 and continuing to push higher through the new year.

#### World equity indices' price performance (rebased 01 Jan 2016)



Source: Wilsons, Lonsec, S&P Capital IQ



# LIC key preferences

We provide an overview of our preferred LICs within each category:

- 1. Domestic equities large/medium cap and medium/small cap
- 2. Absolute return funds
- 3. International equities
- 4. Specialist funds

When selecting these funds we examined their performance against the following key metrics:

- NTA and total return (share price and dividends paid) performance has the LIC delivered on its investment objective of outperforming its underlying benchmark?
- Dividends paid and stability of dividends paid has the LIC paid a dividend to shareholders and has there been a stable and continuous dividend paid profile?
- Premium/discount to NTA what is the current premium/discount to NTA? How has the share price traded relative to its NTA through time?
- **Liquidity** is there sufficient liquidity to enter and exit the fund?
- Underlying management team is the manager well regarded in the market? Is there transparency in the underlying portfolio and the team's investment process?

Company	ASX code	Investment focus
Australian Equities		
AMCIL	AMH	Large/Medium Cap
QV Equities	QVE	Medium Cap
Spheria Emerging Companies	SEC	Small Cap
Acorn Capital Investment	ACQ	Small Cap
Absolute Return Funds		
Watermark Market Neutral Fund	WMK	Market Neutral
International Equities		
Antipodes Global Investment Company	APL	Global
VGI Investment Partners	VGI	Global

Company	ASX code	Investment focus
Fixed Income		
Metrics Credit Partners	MXT	Australian Corporate Loans
Specialist Shares		
Blue Sky Alternatives Access Fund	BAF	Alternative Assets



# Domestic equities large cap: AMCIL (AMH)

Key data	
Investment style	All cap, value
Benchmark	S&P/ASX 200 Accumulation Index
Management fee	0.77%
Performance fee	No
Market cap	\$228.8m
Listing date	10 February 2000
Share price	
As at 14/01/2018	\$0.92
NTA at 31/12/2017	
Pre-tax NTA	\$0.97
Post-tax NTA	\$0.89
Share price premium/o	discount to NTA
Pre-tax NTA	-6%
Post-tax	3%
3-year average	-2%
12-month historical	
	3.8%

5.5%

\*NTA performance is exclusive of dividends paid. Total return is

#### **Fund description**

AMCIL manages a concentrated investment portfolio comprising 40 to 50 stocks covering large and small companies in the Australian equity market.

As a result, small companies by market size can have an equally important impact on portfolio returns as larger companies in the Australian market. The number of holdings in the portfolio will depend on market conditions and investment opportunities. The selection of stocks in the portfolio is based on attractive valuations as well as the outlook for growth and the competitive structure of the industry.

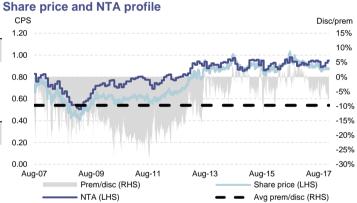
Given the concentrated investment focus of AMCIL, holdings will be sold from time to time to fund additional investments to the portfolio.

#### Portfolio performance\*

			Total return nder-perforn		
1yr	3yr	5yr	1yr	3yr	5yr
-2%	13%	60%	-13%	-34%	-23%

Pre-tax NTA performance		Pre-tax NTA out/under-performance*			
1yr	3yr	5yr	1yr	3yr	5yr
4%	12%	16%	1%	1%	-13%

Top holdings as at 31 December 2017



# Sector allocation

Not disclosed



Source: Wilsons, company data, IRESS

Gross dividend yield

share price and dividends paid.

# Domestic equities medium cap: QV Equities (QVE)

Key data	
Investment style	Value, medium cap, ex top 20
Benchmark	S&P/ASX 300 Accumulation Index excluding the S&P/ASX 20 Accumulation Index
Management fee	1.10%
Performance fee	No
Market cap	\$360.6m
Listing date	22 August 2014
Share price	
As at 14/01/2018	\$1.26
NTA at 31/12/2017	
Pre-tax NTA	\$1.24
Post-tax NTA	\$1.18
Share price premium/d	iscount to NTA
Pre-tax NTA	2%
Post-tax	7%
3-year average	3%

12-month historical	
Dividend yield	3.2%
Gross dividend vield	4.5%

Source: Wilsons, company data, IRESS

\*NTA performance is exclusive of dividends paid. Total return is share price and dividends paid.

#### **Fund description**

The investment objective is to provide long-term capital growth over a five year-plus investment horizon through investment in a diversified portfolio of quality, undervalued ASX-listed equities and other investment securities, outside the ASX top 20 securities.

The ASX top 20's composition is very concentrated by sector, with the financials and materials sectors combined representing almost 70% of holdings. An investment portfolio that is based on stocks outside the top 20 has a much broader and evenly spread set of sectors.

It is QV's belief that companies ex the top 20 can still be leaders in their field with competitive advantages over their peers and strong recurring and predictable earnings offering greater opportunities for above-market returns.

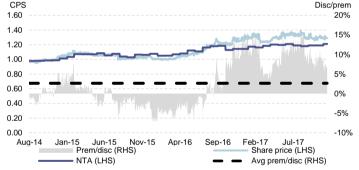
As well as long-term capital growth, Investors Mutual (QV is one of IML's funds) is focused on long-term income growth, seeking investment opportunities that pay sustainable and growing dividends with active franking credits. The portfolio is managed from an Australian investor's perspective, with tax being an important consideration in its daily management.

#### Portfolio performance\*

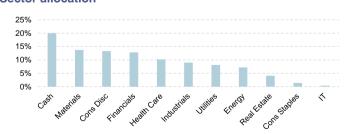
Total return			out/u	Total return	
3m	6m	1yr	3m	6m	1yr
4%	-1%	8%	-4%	-9%	-4%

Pre-tax NTA performance			Pre-tax NTAnder-perforn	-	
3m	6m	1yr	3m	6m	1yr
4%	3%	9%	-3%	-3%	2%

# Share price and NTA profile



#### **Sector allocation**



#### Top holdings as at 31 December 2017

Tox Free	4.10%
Sonic Healthcare	3.90%
Clydesdale Bank	3.90%
Pact Group	3.80%
Caltex	3.50%



# Domestic equities small cap: Spheria Emerging Companies (SEC)

Key data	
Investment style	Value, small/micro cap
Benchmark	S&P/ASX Small Ords Accumulation
Management fee	1.00%
Performance fee	20% (plus GST) of the outperformance versus the benchmark
Market cap	\$131.3m
Listing date	04 December 2017
Share price	
As at 14/01/2018	\$2.00
NTA at 31/12/2017	
Pre-tax NTA	\$2.06
Post-tax NTA	\$2.04
Share price premium/e	discount to NTA
Pre-tax NTA	-3%
Post-tax	-2%
3-year average	N/A
12-month historical	
Dividend yield	N/A
Gross dividend yield	N/A

#### **Fund description**

Spheria is an Australian small cap and microcap fund manager with a combined 40 years' of investment experience and an excellent track record, generating top-quartile returns to have relatively low risk.

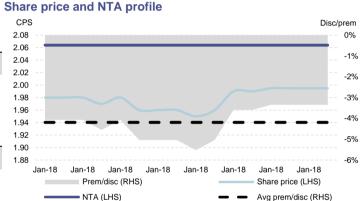
The manager will seek to purchase securities in businesses where the present value of future free cash flows can be reasonably ascertained, and the security is trading at a discount to the assessed fundamental valuation. Preference will be given to companies it considers to have relatively low risks – entities that are geared to a level that the manager considers appropriate given the nature of the relevant businesses – and have free cash flow to support that relevant level of gearing.

#### Portfolio performance\*

	Total return	
3m	6m	1yr
N/A	N/A	N/A
	Pre-tax NTA performance	
3m	6m	1yr
N/A	N/A	N/A

## Sector allocation

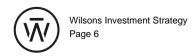
Not disclosed



	Top	holdinas	as at 31	December 2017
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AWE	5.50%
Sirtex Medical	4.60%
Platinum Asset	3.90%
Monadelphous Group	3.70%
Class	3.50%

Wilsons Corporate Finance Limited ACN 057 547 323, AFSL 238 383 acted as Lead Arranger and Joint Lead Manager in the December 2017 IPO of Spheria Emerging Companies Limited securities for which it received fees or will receive fees for acting in this capacity. This document should be read in conjunction with the disclosures and disclaimer at the end of this document.



share price and dividends paid.

# Domestic equities small cap: Acorn Capital Investment (ACQ)

Key data	
Investment style	Neutral, small/micro cap (incl unlisted)
Benchmark	S&P/ASX Small Ordinaries Accumulation Index
Management fee	0.95%
Performance fee	20% of outperformance of funds NAV to the benchmark, subject to various tests
Market cap	\$49.0m
Listing date	01 May 2014
Share price	

Onare price		
As at 14/01/2018	\$1.14	
NTA at 31/12/2017		
Pre-tax NTA	\$1.33	

Pre-tax NTA \$1.33
Post-tax NTA \$1.24

Share price premium/discount to NTA

Pre-tax NTA -14%

Post-tax -8%

3-year average -15%

12-month historicalDividend yield3.1%Gross dividend yield4.4%

Source: Wilsons, company data, IRESS

\*NTA performance is exclusive of dividends paid. Total return is share price and dividends paid.

## **Fund description**

One of Australia's few specialist listed funds to invest in Australian microcap shares, Acorn Capital focuses on this generally neglected part of the market because of the lack of research in this area provides scope to uncover growth opportunities.

Acorn aims to exploit inefficiencies in the pricing of stocks that arise from information gaps about microcaps, and to identify opportunities for long-term growth. The fund is style and sector neutral, typically holding a portfolio of 65-80 stocks with a low expected portfolio turnover.

In November, two of Acorn's unlisted investments (Telix Pharmaceuticals and Ocean Grown Abalone) listed on the ASX contributing to the recorded performance of 8.8% in the month, compared to the 3.9% return of the S&P/Small Ordinaries Accumulation Index.

Acorn has also announced the \$7.5m acquisition of seven assets from Washington H Soul Pattinson. The acquisition will be funded by share issuance at its post-tax NTA. With part of the consideration deferred, this should be seen as an endorsement of Acorn's management team. The pro-forma market cap post the transaction will lift from \$50m to \$57m. Acorn has recently announced its intention to pay a higher annual dividend target 5% (up from 3%) of closing post-tax NTA (franked to the highest possible extent). With greater size and higher dividend payments it is possible that Acorn's discount to NTA could reduce.

#### Portfolio performance\*

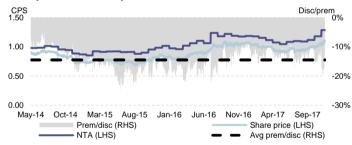
Total return			out/u	Total return nder-perforr	
3m	6m	1yr	3m	6m	1yr
19%	28%	12%	6%	12%	-4%

NT	Pre-tax A performa	nce		Pre-tax NTA	=
3m	6m	1yr	3m	6m	1yr
19%	22%	12%	5%	6%	-5%

# **Sector allocation**

Not disclosed

#### **Share price and NTA profile**



#### Top holdings as at 31 December 2017

Telix Pharmaceuticals	4.80%
Genea*	4.30%
HUB24	3.80%
Redbubble	3.40%
Kidman Resources	2.80%
* Unlisted	

# Absolute: Watermark Market Neutral (WMK)

Key data		
Investment style	All cap, market neutral, domestic and global mandate	
Benchmark	RBA cash rate	
Management fee	1.00%	
Performance fee	20% (plus GST) of performance above the benchmark	
Market cap	\$75.3m	
Listing date	18 July 2013	
Share price		
As at 14/01/2018	\$0.88	
NTA at 31/12/2017		
Pre-tax NTA	\$0.95	
Post-tax NTA	\$0.96	
Share price premium/d	iscount to NTA	
Pre-tax NTA	-8%	
Post-tax	-9%	

Gross dividend yield 7.4%

Source: Wilsons, company data, IRESS \*NTA performance is exclusive of dividends paid. Total return is

-5%

6.3%

share price and dividends paid.

3-year average

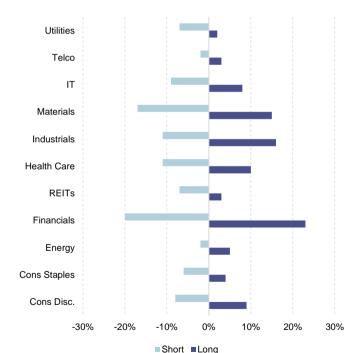
**12-month historical**Dividend yield

#### **Fund description**

In a market-neutral structure, returns are derived from the difference in performance between a long and a short portfolio of shares. As both portfolios are of equal size, the fund is fully hedged, retaining little or no net exposure to the share market. Irrespective of whether the portfolios are rising or falling, a positive return is achieved when the long portfolio outperforms the short. In this way, returns from a market neutral strategy will have no correlation with the performance of the broader share market, reflecting instead the investment manager's success in selecting the right securities.

While the share market is generally efficient in valuing companies, there will always be a select group of companies that are mispriced at any given point in time. Watermark's investment strategy allows investors to benefit from its success in identifying "strong" companies to invest in and "weaker" companies to sell short, without being fully exposed to the volatility and risks of the share market.

## **Sector exposure**



## Share price and NTA profile



#### Portfolio performance\*

	Total return		out/	Total retur under-perfor	
6m	1yr	3yr	6m	1yr	3yr
-11%	-12%	16%	-12%	-14%	14%

	NT	Pre-tax A performar	nce	out/	Pre-tax NT under-perfo		
Ī	6m	1yr	3yr	6m	1yr	3yr	
	-4%	-8%	0%	-5%	-9%	-2%	



# International: Antipodes Global Investment Company (APL)

Key data	
Investment style	Long/short, value
Benchmark	MSCI All Country World Net Index in AUD
Management fee	1.10%
Performance fee	15% of net outperformance, subject to a high watermark
Market cap	\$407.4m
Listing date	18 October 2016
Share price	
As at 14/01/2018	\$1.28
NTA at 31/12/2017	
Pre-tax NTA	\$1.26
Post-tax NTA	\$1.21
Share price premium/o	discount to NTA
Pre-tax NTA	2%
Post-tax	6%
3-year average	N/A
12-month historical	
Dividend yield	N/A
Gross dividend yield	N/A

#### **Fund description**

Long-short global securities investment portfolio with a currency overlay. The portfolio will aspire to accumulate wealth over the long term by generating positive returns in excess of the benchmark at below-market levels of risk.

The manager seeks to purchase securities in what it considers to be great businesses that are not valued as such and build a high conviction portfolio with a capital preservation focus. Investors should be aware that returns can vary considerably from broad index returns.

Antipodes was formed in March 2015 by Jacob Mitchell with the backing of Pinnacle Investment Management. The portfolio manager, Mr Mitchell, has more than 20 years' investment experience and prior to forming Antipodes was Deputy Chief Investment Officer and Portfolio Manager at Platinum Asset Management.

16%

# Portfolio performance

	Total return	
3m	6m	1yr
3%	6%	19%

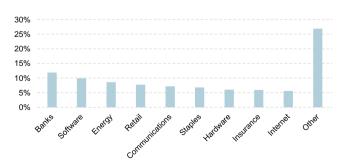
# Pre-tax NTA performance 3m 6m 1yr

4%

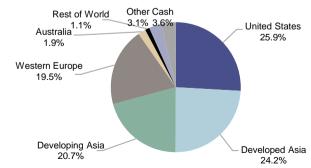
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#### **Sector allocation**

4%



#### Regional allocation





Source: Wilsons, company data, IRESS

share price and dividends paid.

\*NTA performance is exclusive of dividends paid. Total return is

# International: VGI Investment Partners (VG1)

Key data	
Investment style	Absolute return/value (long/short)
Benchmark	N/A
Management fee	1.50%
Performance fee	15% of the portfolio's performance subject to a high watermark mechanism
Market cap	\$588.5m
Listing date	28 September 2017
Share price	
As at 14/01/2018	\$2.12
NTA at 31/12/2017	
Pre-tax NTA	\$2.02
Post-tax NTA	\$2.02
Share price premium/d	iscount to NTA
Pre-tax NTA	5%

#### **Fund description**

Access to a concentrated portfolio that will predominantly comprise long and short positions in global listed securities. The portfolio will be actively managed with a focus on capital preservation and aims to generate superior risk-adjusted returns over the long term (>5 years).

The listed vehicle provides access to an investment strategy and an investment manager that had only previously been accessible to wholesale investors with a \$1m minimum investment.

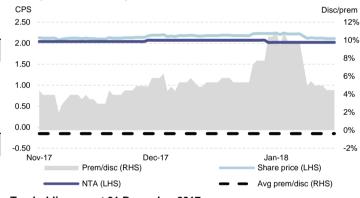
We view the investment manager favourably and believe that the team has deep expertise across equity markets; since inception in 2008 it has successfully implemented the same investment strategy with a strong and robust investment process.

#### Portfolio performance\*

	Total return	
3m	6m	1yr
12%	N/A	N/A
	Pre-tax NTA performance	
3m	6m	1yr
N/A	N/A	N/A

# Sector allocation Not disclosed

# **Share price and NTA profile**



Top holdings as at 31 December 2017

Disclosed when portfolio is fully invested.

At 31 Dec 2017 the portfolio was ~45% targeted stock weightings.

#### 12-month historical

3-year average

Post-tax

Dividend yield N/A
Gross dividend yield N/A

Source: Wilsons, company data, IRESS

\*NTA performance is exclusive of dividends paid. Total return is share price and dividends paid.

5%

N/A

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Wilsons Investment Strategy

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# Fixed income: MCP Master Income Trust (MXT)

Key data	
Investment style	Fixed income
Benchmark	90-day BBSW
Management fee	0.58%
Performance fee	15% of the difference between the return on and the Hurdle
Market cap	\$544.6m
Listing date	09 October 2017
Share price	
As at 14/01/2018	\$2.11
NTA at 31/12/2017	
Pre-tax NTA	\$2.00
Post-tax NTA	N/A
Share price premium/o	discount to NTA
Pre-tax NTA	5%
Post-tax	N/A
3-year average	N/A
12-month historical	
Dividend yield	N/A
Gross dividend yield	N/A

#### **Fund description**

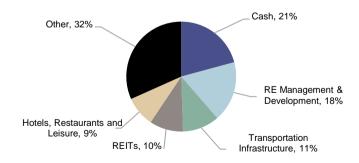
MCP is an Australian debt-specialist fund manager. The investment team have on average 30 years' direct lending experience and has shown a strong track record in originating, structuring, negotiating, managing and distributing Australian corporate loans. The MCP Master Income Trust provides a unique opportunity to access monthly cash income from direct lending to Australian corporates.

Some of the characteristics of this investment opportunity are its attractive risk-adjusted returns from a diversified portfolio, monthly cash income with low risk of capital loss and low capital volatility, and access to floating rate credit.

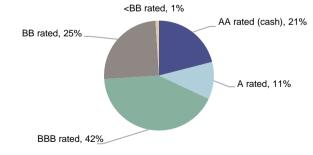
MXT currently trades at a 5% premium to NAV or the equivalent to more than a year's forecast income returns. As such, while we like the manager, we would be awaiting a lower unit price, closer to NAV, before committing new money to this fund.

#### Portfolio performance\* Share price and NTA profile CPS Disc/prem Total 2.15 return 3m 6m 1yr N/A N/A N/A 2.00 Pre-tax 1.95 NTA performance 1.90 3m 6m 1yr Nov-17 Nov-17 Nov-17 Dec-17 Dec-17 Jan-18 Prem/disc (RHS) Share price (LHS) N/A N/A N/A NTA (LHS) Avg prem/disc (RHS)

# **Industry allocation**







2%

1%

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Source: Wilsons, company data, IRESS

share price and dividends paid.

\*NTA performance is exclusive of dividends paid. Total return is

# Specialist: Blue Sky Alternative (BAF)

Key data	
Investment style	Alternative assets
Benchmark	8% per annum
Management fee	1.12%
Performance fee	17.5% fee on returns above hurdle rate of 8%
Market cap	\$241.3m
Listing date	16 June 2014
Share price	
As at 14/01/2018	\$1.20
NTA at 31/12/2017	
Pre-tax NTA	\$1.14
Post-tax NTA	N/A

Share price premium/dis	scount to NTA
Pre-tax NTA	5%
Post-tax	N/A

# 12-month historical

3-year average

Dividend yield 4.2% Gross dividend yield 6.0%

Source: Wilsons, company data, IRESS

\*NTA performance is exclusive of dividends paid. Total return is share price and dividends paid.

1%

#### **Fund description**

Blue Sky Alternative is an ASX-listed (ASX:BLA) alternative asset manager with more than \$2bn in assets under management. Blue Sky has built a strong investment track record across private equity, venture capital, hedge funds, private real estate and real assets (primarily water and water infrastructure) of 16.7% per annum compounding (net of fees).

The Fund Limited is mandated to invest in a diversified portfolio of alternative assets, including: 1) private equity and venture capital, 2) real assets, 3) private real estate, and 4) hedge funds.

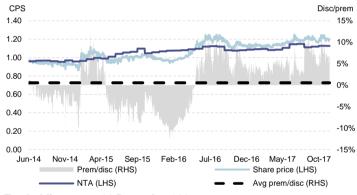
## Portfolio performance\*

	Total return	
3m	6m	1yr
1%	8%	13%

#### Pre-tax NTA performance

;	3m	6m	1yr
_	2%	4%	5%

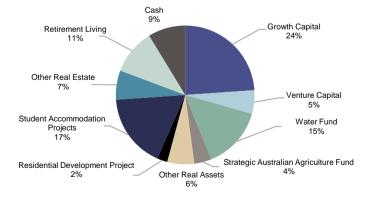
#### **Share price and NTA profile**



Top holdings as at 31 December 2017

Not disclosed

#### Sector allocation



# LIC key metrics

Company	ASX code	Investment focus	Listing date	Mcap (\$Am)	Last price \$A	Pre-tax NTA \$A	Pre-tax NTA prem/disc		Post-tax NTA \$A	Post-tax NTA prem/disc	Diluted NTA \$A	Diluted discount/ premium	Options exercise price \$A	Options expiry date	Dividend yield	Gross dividend yield	Mgmt fee	Perf fee
Australian Equities																		
Aberdeen Leaders	ALR	Large Cap	25-Aug-97	75	1.26	1.35	-7%	-9%	1.27	-1%					4.0%	5.7%	2.40%	No
AFIC	AFI	Large Cap	01-Jan-36	7506	6.32	6.15	3%	2%	5.24	21%					3.8%	5.4%	0.18%	No
Aust Gov Masters Index Funds	AQF	Large Cap	10-Feb-10	50	1.99	2.02	-2%	-1%	1.87	6%					4.5%	6.5%	0.49%	No
Argo Inv	ARG	Large Cap	01-Jan-47	5784	8.24	8.06	2%	3%	7.05	17%					3.2%	4.5%	0.18%	No
Aust United Inv	AUI	Large Cap	01-Jan-74	1109	8.81	9.04	-3%	-5%	7.79	13%					3.9%	5.5%	0.13%	No
Contrarian Value Fund	CVF	Large Cap	05-Jan-15	79	1.15	1.21	-5%	-5%	1.14	1%					4.8%	4.8%	1.00%	Yes
Century Aust Inv	CYA	Large Cap	08-Apr-04	92	0.98	1.03	-5%	-5%	1.07	-9%							1.08%	No
Djerriwarrh Inv	DJW	Large Cap	28-Jun-95	795	3.62	3.36	8%	23%	3.32	9%					5.5%	7.9%	0.39%	No
Milton Corp	MLT	Large Cap	30-Jan-62	3122	4.75	4.67	2%	0%	4.14	15%					3.9%	5.6%	0.14%	No
Plato Income Maximiser	PL8	Large Cap	05-May-17	335	1.12	1.07	5%	1%	1.08	4%	1.09	3%	1.10	29-Apr-19	4.8%	4.8%	0.80%	No
AMCIL	AMH	Large/Medium Cap	10-Feb-00	241	0.92	0.97	-6%	-2%	0.89	3%				•	3.8%	5.5%	0.77%	No
BKI Inv Co	BKI	Large/Medium Cap	12-Dec-03	1086	1.76	1.67	5%	2%	1.56	13%					4.2%	5.9%	0.19%	No
Carlton Inv	CIN	Large/Medium Cap	28-Feb-71	913	34.05	37.38	-9%	-12%	31.01	10%					3.4%	4.9%	0.10%	No
Clime Capital	CAM	Large/Medium Cap	03-Feb-01	80	0.89	0.95	-7%	-7%	0.93	-5%					5.6%	8.1%	1.00%	Yes
CBG Capital Limited	CBC	Large/Medium Cap	19-Dec-14	22	0.90	1.02	-12%	-4%	1.00	-10%					2.8%	4.0%	1.00%	Yes
Diversified United Inv	DUI	Large/Medium Cap	19-Dec-91	858	4.11	4.23	-3%	-6%	3.63	13%					3.5%	5.0%	0.17%	No
Flagship Inv	FSI	Large/Medium Cap	20-Dec-00	44	1.72	1.94	-12%	-16%	1.82	-5%					4.2%	6.0%	No Fee	Yes
Perpetual Inv Co	PIC	Large/Medium Cap	18-Dec-14	300	1.18	1.18	0%	-6%	1.15	2%					4.3%	6.1%	1.00%	No
QV Equities	QVE	Large/Medium Cap	22-Aug-14	352	1.26	1.24	2%	3%	1.18	7%					3.2%	4.5%	1.00%	No
WAM Leaders	WLE	Large/Medium Cap	27-May-16	815	1.16	1.19	-3%	-1%	1.12	3%					2.6%	2.6%	1.00%	Yes
Whitefield	WHF	Large/Medium Cap	02-Aug-71	421	4.80	5.03	-5%	-8%	4.60	4%					3.6%	3.6%	0.35%	No
Mcap weighted average				<u></u> -			1%	1%		15%		0%			3.7%	5.2%		
Simple average							-2%	-2%		5%		3%			4.0%	5.4%		
Acorn Capital Inv Fund	ACQ	Medium/Small Cap	01-May-14	56	1.14	1.33	-14%	-15%	1.24	-8%					3.1%	4.4%	0.95%	Yes
Contango Income Generator	CIE	Medium/Small Cap	14-Aug-15	95	0.96	1.03	-7%	-3%	1.01	-5%	1.03	-7%	1.00	30-Mar-18			0.95%	No
Mirrabooka Inv	MIR	Medium/Small Cap	28-Jun-01	434	2.77	2.49	11%	15%	2.21	25%					5.1%	7.2%	0.70%	No
Ozgrowth	OZG	Medium/Small Cap	02-Jan-08	66	0.19	0.22	-17%	-17%	0.21	-14%					2.7%	3.9%	1.00%	Yes
WAM Capital	WAM	Medium/Small Cap	12-Aug-03	1605	2.45	2.05	19%	15%	1.99	23%					6.1%	8.7%	1.00%	Yes
WAM Research	WAX	Medium/Small Cap	19-Aug-13	286	1.54	1.28	20%	15%	1.26	22%					5.8%	8.3%	1.00%	Yes
Westoz Inv Co	WIC	Medium/Small Cap	16-Sep-09	156	1.20	1.27	-5%	-12%	1.21	0%					5.0%	7.1%	1.28%	Yes
8lp Emerging Companies Limited	8EC	Small Cap	01-Dec-15	41	0.99	1.18	-16%		1.12	-12%					3.0%	3.0%	1.25%	Yes
NAOS Small Cap Opportunities	NSC	Small Cap	25-Mar-14	155	0.92	1.00	-8%	-9%	0.97	-5%					7.2%	8.4%	1.25%	Yes
Glennon Small Cos	GC1	Small Cap	21-Aug-15	45	0.99	1.12	-12%	-5%	1.07	-7%					4.0%	5.8%	1.00%	Yes
Mercantile Inv Co	MVT	Small Cap	26-Aug-08	48	0.17	0.21	-19%	-15%	0.18	-6%								
NAOS Absolute Opps Co	NAC	Small Cap	12-Nov-14	56	1.06	1.18	-11%	-9%	1.13	-7%					4.7%	6.8%	1.75%	Yes
NAOS Emerging Opps Co	NCC	Small Cap	26-Feb-13	89	1.49	1.38	8%	-5%	1.32	13%					4.7%	6.7%	1.25%	Yes
NGE Capital	NGE	Small Cap	30-Nov-16	17	0.46	0.63	-27%	-9%	0.63	-27%							No Fee	No
Spheria Emerging Companies	SEC	Small Cap	04-Dec-17	131	2.00	2.06	-3%	0%	2.04	-2%							1.00%	Yes
Sandon Capital Inv	SNC	Small Cap	23-Dec-13	47	0.97	1.01	-4%	-7%	0.97	0%					7.2%	10.3%	1.25%	Yes
Mcap weighted average		·					11%	9%		16%		0%			5.4%	7.6%		
Simple average							-4%	-4%	-	1%		-7%			4.7%	6.4%		

Source: IRESS, Capital IQ, company data. Previous 12-month dividend yield. NTA as at 31/12/2017. Share price as at close 14/01/2018.



Company	ASX code	Investment focus	Listing date	Mcap (\$Am)	Last price \$A	Pre-tax NTA \$A	Pre-tax NTA prem/disc		Post-tax NTA \$A	Post-tax NTA prem/disc	Diluted NTA \$A	Diluted discount/ premium	Options exercise price \$A	Options expiry date	Dividend yield	Gross dividend yield	Mgmt fee	Perf fee
Absolute Return Funds										<u> </u>						<u> </u>		
Absolute Equity Performance Fund	AEG	Absolute Return	16-Dec-15	108	1.06	1.11	-4%	4%	1.12	-5%							1.50%	Yes
Ironbark Capital	IBC	Absolute Return	02-Apr-87	72	0.52	0.54	-4%	-9%	0.54	-3%					5.8%	8.2%	0.65%	Yes
Katana Capital	KAT	Absolute Return	23-Dec-05	37	0.81	0.94	-14%	-10%	0.94	-14%					2.5%	3.5%	1.25%	Yes
Thorney Opps	TOP	Absolute Return	22-Mar-00	142	0.73	0.79	-8%	-7%	0.75	-3%					1.8%	2.5%	0.75%	Yes
Aust Leaders Fund	ALF	Long/Short	10-Feb-04	282	1.04	1.19	-13%	2%	1.20	-13%					7.7%	11.0%	1.50%	Yes
Cadence Capital	CDM	Long/Short	05-Dec-06	426	1.36	1.27	6%	7%	1.31	3%					5.9%	8.4%	1.00%	Yes
Monash Absolute Investment Co	MA1	Long/Short	12-Apr-16	44	0.88	1.01	-14%	-4%	1.02	-14%							1.50%	Yes
VGI Partners Global Investments	VG1	Long/Short	28-Sep-17	589	2.12	2.02	5%	0%	2.02	5%							1.50%	Yes
WAM Active	WAA	Long/Short	11-Jan-08	46	1.14	1.09	5%	2%	1.09	5%					4.8%	6.9%	1.00%	Yes
Watermark Market Neutral Fund	WMK	Market Neutral	18-Jul-13	75	0.88	0.95	-8%	-5%	0.96	-9%					6.3%	7.4%	1.00%	Yes
Mcap weighted average							-1%	0%		-1%			-		3.4%	4.9%		
Simple average							-5%	-2%		-5%					5.0%	6.9%		
International Equities																		
Asian MastersFund	AUF	Asia	04-Dec-07	192	1.46	1.41	4%	1%	1.30	12%					4.9%	7.0%	1.00%	Yes
Ellerston Asian Inv	EAI	Asia	15-Sep-15	120	1.14	1.17	-3%	-7%	1.14	0%	1.10	3%	1.00	28-Feb-19			0.95%	Yes
PM Capital Asian Opps Fund	PAF	Asia	22-May-14	76	1.34	1.31	2%	-12%	1.22	10%					3.4%	4.8%	1.00%	Yes
Platinum Asia Inv	PAI	Asia	21-Sep-15	463	1.30	1.26	3%	-1%	1.21	7%					0.8%	0.8%	1.10%	Yes
Emerging Markets Masters Fund	EMF	Emerging Markets	11-Oct-12	206	2.17	2.02	7%	3%	0.00						2.8%	2.8%	1.08%	No
Argo Global Listed Infrastructure	ALI	Global	03-Jul-15	263	1.82	2.10	-13%	-8%	2.07	-12%					1.9%	1.9%	1.20%	No
Antipodes Global Investment Company	APL	Global	18-Oct-16	427	1.28	1.26	2%	0%	1.21	6%	1.19	7%	1.10	15-Oct-18			1.10%	Yes
Ellerston Global Inv	EGI	Global	20-Oct-14	91	1.15	1.26	-9%	-7%	1.22	-5%	1.19	-3%	1.00	10-Apr-18	2.2%	3.1%	0.75%	Yes
Future Generation Global Inv Co	FGG	Global	10-Sep-15	373	1.26	1.23	3%	0%	1.19	6%					0.8%	1.1%	No Fee	No
Global Value Fund	GVF	Global	21-Jul-14	142	1.16	1.11	4%	-4%	1.09	6%					5.5%	7.8%	1.50%	Yes
Magellan Flagship Fund	MFF	Global	19-Dec-06	1243	2.29	2.48	-7%	-11%	2.11	8%					0.9%	1.2%	1.25%	Yes
Magellan Global Trust	MGG	Global	17-Oct-17	1631	1.62	1.54	6%	0%									1.35%	Yes
PM Capital Global Opps Fund	PGF	Global	12-Dec-13	441	1.26	1.35	-7%	-13%	1.25	1%					2.7%	3.9%	1.09%	Yes
Pengana International Equities	PIA	Global	19-Mar-04	293	1.19	1.22	-3%	-8%	1.20	-1%	1.20	-1%	1.18	10-May-19	5.9%	8.4%	1.77%	Yes
Platinum Capital	PMC	Global	29-Jun-94	610	2.11	1.79	18%	8%	1.67	27%					5.7%	8.1%	1.50%	Yes
Templeton Global Growth	TGG	Global	28-May-97	324	1.42	1.54	-8%	-10%	1.46	-3%					3.2%	3.2%	1.00%	No
Mcap weighted average							1%	-4%		5%		0%			1.8%	2.4%		
Simple average							0%	-4%		4%		1%			3.1%	4.2%		
Specialist Shares																		
Aust Enhanced Income Fund	AYF	Hybrids	17-Oct-06	20	6.05	6.16	-2%	0%	0.00						5.8%	6.4%	0.85%	No
Blue Sky Alternatives Access Fund	BAF	Alternative Assets	16-Jun-14	257	1.20	1.14	5%	1%	0.00						4.2%	6.0%	1.12%	Yes
Balidor Technology Inv	BTI	Internet-Related Co's	21-Nov-14	111	0.94	1.08	-13%	-15%	1.04	-10%							1.75%	Yes
Future Generation Inv Fund	FGX	Fund of Funds	12-Sep-14	412	1.18	1.23	-5%		1.21	-3%					3.7%	5.3%	1.00%	No
Lion Selection Group	LSX	Junior Mining/Exploration	13-Mar-13	44	0.37	0.00			0.34	9%							0.75%	Yes
MCP Master Income Trust	MXT	Fixed Income	09-Oct-17	545	2.11	2.00	5%		0.00								0.60%	Yes
Mcap weighted average							1%	-1%		-1%					2.0%	2.8%		
Simple average							-2%	-7%		-1%					4.6%	5.9%		

Source: IRESS, Capital IQ, company data. Previous 12-month dividend yield. NTA as at 31/12/2017. Share price as at close 14/01/2018.



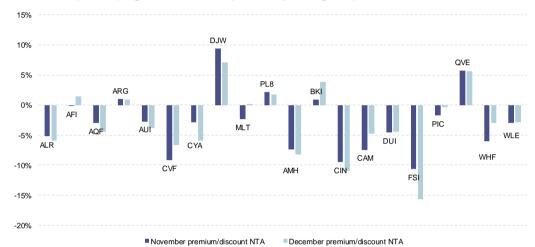
# **Outstanding options**

Company	Options ASX code	Shares on issue	Mcap (\$Am)	Last price \$A (options)	Last price \$A	Options exercise price \$A	Pre-tax NTA \$A	Potential raising \$A	Options expiry date
Australian Equities									
Contango Income Generator	CIEO	98,210,411	95	0.00	0.96	1.00	1.03	\$20,353,881	30-Mar-18
Plato Income Maximiser	PL8O	296,405,408	329	0.01	1.12	1.10	1.07	\$325,744,548	29-Apr-19
International Equities									
Ellerston Asian Inv	EAIO	105,018,342	120	0.13	1.14	1.00	1.17	\$64,751,551	28-Feb-19
Antipodes Global Investment Company	APLO	333,724,842	427	0.17	1.28	1.10	1.26	\$259,535,174	15-Oct-18
Pengana International Equities	PIAO	244,930,849	294	0.03	1.19	1.18	1.22	\$288,551,511	10-May-19
Ellerston Global Inv	EGIO	78,859,071 91		0.15	1.15	1.00	1.26	\$30,757,626	10-Apr-18
								\$989,694,291	

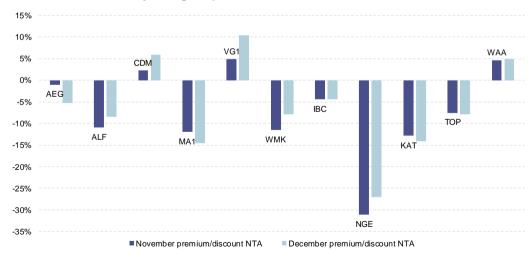
Source: IRESS, company data. NTA as at 31/12/2017. Share price as at close 14/01/2018.

# Monthly change in premium/discount to NTA

## Domestic equities (large/medium focus): Monthly change in premium/discount to NTA



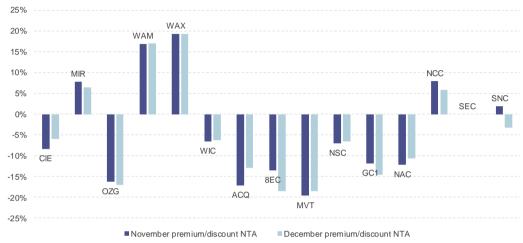
## Absolute return: Monthly change in premium/discount to NTA



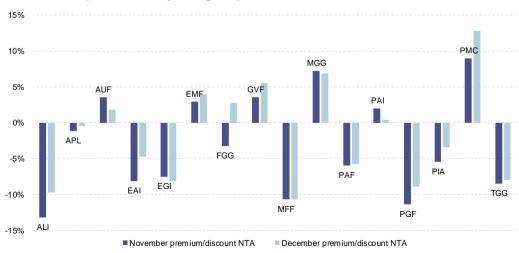
Source: IRESS, company data



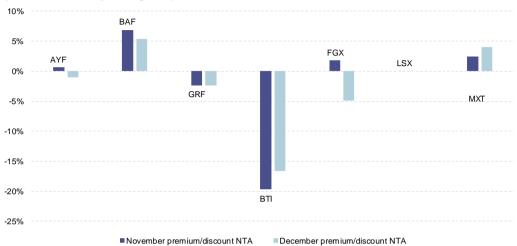
# Domestic equities (medium/small focus): Monthly change in premium/discount to NTA



## International equities: Monthly change in premium/discount to NTA



# Specialist: Monthly change in premium/discount to NTA





# Performance metrics

Company	ASX code			Total return				out/		return erforma	ance				-tax TA			Pr out/und	re-tax N ler-perfo			Benchmark
Australian Equities - Large/Med	lium	3m	6m	1yr	3yr	5yr	3m	6m	1yr	3yr	5yr	3m	6m	1yr	3yr	5yr	3m	6m	1yr	3yr	5yr	
AFIC	AFI	8%	10%	13%	16%	50%	0%	2%	2%	-31%	-32%	7%	4%	5%	6%	25%	0%	-1%	-1%	-5%	-5%	S&P/ASX 200 Accumulation
Aberdeen Leaders	ALR	10%	9%	17%	33%	42%	2%	2%	6%	-14%	-41%	8%	6%	8%	14%	19%	1%	1%	2%	4%	-10%	S&P/ASX 200 Accumulation
AMCIL	AMH	2%	1%	-2%	13%	60%	-6%	-7%	-13%	-34%	-23%	8%	2%	4%	12%	16%	1%	-3%	-2%	1%	-13%	S&P/ASX 200 Accumulation
Aust Gov Masters Index Funds	AQF	1%	5%	8%	15%	44%	-7%	-3%	-3%	-32%	-39%	5%	4%	5%	6%	25%	-2%	-2%	-2%	-5%	-5%	S&P/ASX 200 Accumulation
Argo Inv	ARG	4%	8%	13%	18%	60%	-3%	0%	2%	-29%	-22%	7%	5%	6%	10%	29%	0%	-1%	-1%	-1%	-1%	S&P/ASX 200 Accumulation
Aust United Inv	AUI	5%	10%	18%	26%	65%	-3%	2%	7%	-21%	-17%	7%	5%	8%	7%	26%	0%	0%	2%	-4%	-3%	S&P/ASX 200 Accumulation
Contrarian Value Fund	CVF	14%	30%	28%		Ì	6%	22%	17%			12%	17%	21%			5%	12%	15%			S&P/ASX 200 Accumulation
BKI Inv Co	BKI	5%	9%	12%	25%	58%	-2%	2%	0%	-23%	-25%	6%	4%	4%	2%	15%	-1%	-2%	-3%	-9%	-15%	S&P/ASX 200 Accumulation
Clime Capital	CAM	6%	7%	9%	11%	17%	-3%	-2%	-3%	-18%	-46%	7%	7%	1%	-3%	-17%	-1%	0%	-6%	-16%	-49%	All Ordinaries Accumulation
CBG Capital	CBC	-3%	-1%	6%	-2%		-11%	-9%	-5%	-49%		0%	0%	0%	0%	0%	-7%	-5%	-6%	-11%	-30%	S&P/ASX 200 Accumulation
Carlton Inv	CIN	9%	8%	9%	32%	103%	1%	0%	-2%	-16%	21%	5%	2%	1%	17%	62%	-2%	-3%	-5%	6%	32%	S&P/ASX 200 Accumulation
Century Aust Inv	CYA	4%	4%	9%	22%	65%	-4%	-4%	-2%	-5%	4%	9%	9%	9%	10%	32%	1%	3%	3%	-1%	2%	S&P/ASX 300 Accumulation
Djerriwarrh Inv	DJW	2%	1%	0%	-8%	17%	-6%	-7%	-11%	-55%	-66%	7%	4%	2%	-6%	-3%	0%	-2%	-4%	-16%	-32%	S&P/ASX 200 Accumulation
Diversified United Inv	DUI	6%	11%	20%	34%	78%	-2%	3%	8%	7%	17%	7%	6%	11%	15%	36%	0%	0%	4%	4%	6%	S&P/ASX 300 Accumulation
Flagship Inv	FSI	0%	9%	6%	26%	66%	-8%	0%	-6%	-3%	3%	10%	6%	7%	13%	36%	2%	0%	0%	-1%	5%	All Ordinaries Accumulation
Milton Corp	MLT	4%	6%	12%	19%	63%	-4%	-3%	0%	-10%	0%	5%	4%	4%	9%	27%	-3%	-3%	-3%	-4%	-5%	All Ordinaries Accumulation
Perpetual Inv Co	PIC	11%	16%	24%	30%		3%	8%	13%	2%		6%	7%	7%	20%		-1%	1%	0%	9%		S&P/ASX 300 Accumulation
Plato Income Maximiser	PL8	0%	1%				-8%	-7%				4%					-3%					S&P/ASX 200 Accumulation
Whitefield	WHF	10%	9%	18%	29%	93%	2%	2%	7%	-18%	10%	4%	2%	4%	10%	48%	-3%	-3%	-2%	0%	18%	S&P/ASX 200 Accumulation
WAM Leaders	WLE	7%	6%	4%		Ì	-1%	-2%	-8%			2%	0%	4%			-5%	-5%	-2%			S&P/ASX 200 Accumulation
Australian Equities - Medium/Sı	mall	3m	6m	1yr	3yr	5yr	3m	6m	1yr	3yr	5yr	3m	6m	1yr	3yr	5yr	3m	6m	1yr	3yr	5yr	
Blp Emerging Companies	8EC	-4%	10%	-1%			-4%	8%	-5%			0%	0%	0%	0%	0%	-1%	-2%	-4%	-4%	-4%	RBA Cash rate + 200bps
Acorn Capital	ACQ	19%	28%	12%	67%	Ì	6%	12%	-4%	32%		19%	22%	12%	52%		5%	6%	-5%	18%		S&P/ASX Small Ords Accumulati
Contango Income Generator	CIE	1%	6%	11%		Ì	-7%	-3%	-1%			3%	0%	1%			-4%	-6%	-6%			All Ordinaries Accumulation
NAOS Small Cap Opportunities	NSC	1%	8%	-11%	10%	33%	-13%	-8%	-28%	-25%	12%	-2%	1%	-13%	-9%	-15%	-16%	-15%	-30%	-44%	-36%	S&P/ASX Small Ords Accumulati
Glennon Small Companies	GC1	10%	10%	2%		Ì	-4%	-6%	-15%			12%	14%	11%			-1%	-2%	-6%			S&P/ASX Small Ords Accumulati
Mirabooka	MIR	3%	2%	-6%	23%	75%	-10%	-14%	-23%	-12%	54%	8%	4%	6%	12%	23%	-5%	-12%	-11%	-23%	2%	S&P/ASX Small Ords Accumulati
Mercantile	MVT	10%	10%	-3%	31%	42%	1%	1%	-15%	2%	-21%						-8%	-6%	-7%	-13%	-32%	All Ordinaries Accumulation
NAOS Absolute Opps Co	NAC	7%	4%	-4%	19%	j	6%	2%	-8%	15%		6%	7%	2%	19%		5%	5%	-2%	15%		RBA Cash rate + 250bps
NAOS Emerging Opps Co	NCC	5%	13%	14%	66%		-9%	-4%	-3%	31%		1%	7%	-1%	17%		-12%	-9%	-18%	-18%		S&P/ASX Small Ords Accumulat
Ozgrowth	OZG	12%	17%	16%	21%	41%	4%	9%	4%	-8%	-22%	7%	15%	14%	29%	-6%	-1%	9%	6%	16%	-38%	All Ordinaries Accumulation
QV Equities	QVE	4%	-1%	8%	36%		-4%	-9%	-4%	9%		4%	3%	9%	23%		-3%	-3%	2%	11%		S&P/ASX 300 Accumulation
Spheria Emerging Companies	SEC											ĺ										S&P/ASX Small Ords Accumulat
Sandon Capital	SNC	-1%	7%	7%	29%		-14%	-9%	-9%	-6%		0%	2%	-2%	0%		-13%	-14%	-19%	-35%		S&P/ASX Small Ords Accumulat
NAM Capital	WAM	-2%	4%	6%	45%	99%	-10%	-5%	-6%	16%	36%	4%	6%	4%	14%	18%	-4%	-1%	-4%	1%	-14%	All Ordinaries Accumulation
WAM Research	WAX	-3%	5%	4%	58%	129%	-11%	-4%	-8%	29%	66%	4%	5%	2%	17%	33%	-3%	-1%	-6%	4%	1%	All Ordinaries Accumulation
WestOz Investment Co.	WIC	19%	27%	29%	40%	60%	11%	18%	17%	11%	-3%	8%	18%	18%	24%	-11%	1%	12%	10%	11%	-43%	All Ordinaries Accumulation

Source: IRESS, company data. Performance base date 31/12/2017 and is before management fees have been deducted. NTA performance does not include dividends paid.



Company	ASX code			Total return					otal retu ler-perfo	ırn ormance	:			Pre-tax NTA				Pi out/unc	re-tax N ler-perfo		;	Benchmark
Absolute Return		3m	6m	1yr	3yr	5yr	3m	6m	1yr	3yr	5yr	3m	6m	1yr	3yr	5yr	3m	6m	1yr	3yr	5yr	
Aurora Absolute Return Fund	ABW	29%	33%	-31%	-42%	-37%	21%	26%	-39%	-55%	-37%	-6%	-9%	-22%	-34%	-39%	-13%	-16%	-29%	-47%	-39%	RBA Cash Rate
Aust Leaders Fund	ALF	-5%	-10%	-22%	-9%	17%	-19%	-26%	-39%	-44%	-4%	-4%	-6%	-8%	-9%	-11%	-18%	-22%	-25%	-44%	-32%	S&P/ASX Small Ords Accumulation
Cadence Capital	CDM	4%	13%	17%	17%	37%	-5%	4%	5%	-12%	-26%	10%	9%	10%	-5%	-6%	2%	3%	3%	-19%	-37%	All Ordinaries Accumulation
Ironbark Capital	IBC	0%	6%	16%	9%	26%	-2%	2%	8%	1%	17%	2%	1%	-3%	-1%	-3%	0%	-3%	-11%	-9%	-12%	1YR SWAP +6%
Katana Capital	KAT	13%	15%	14%	-2%	62%	4%	6%	2%	-31%	-1%	7%	10%	9%	0%	1%	-1%	4%	2%	-13%	-30%	All Ordinaries Accumulation
NGE Capital	NGE	0%	2%	18%			-8%	-6%				0%	6%	27%			-7%	1%	20%			S&P/ASX 200 Accumulation
Thorney Opportunities Fund	TOP	4%	6%	4%	74%	105%						2%	5%	8%	63%	79%						N/A
VGI Partners Global Investments	VG1	12%																				Zero
WAM Active	WAA	1%	6%	6%	22%	44%	-8%	-3%	-6%	-7%	-19%	2%	3%	3%	7%	-2%	-6%	-3%	-4%	-7%	-33%	All Ordinaries Accumulation
Watermark Neutral Fund	WMK	-4%	-11%	-12%	16%		-4%	-12%	-14%	14%		-5%	-4%	-8%	0%		-5%	-5%	-9%	-2%		RBA Cash Rate

Source: IRESS, company data. Performance base date 31/12/2017 and is before management fees have been deducted. NTA performance does not include dividends paid.



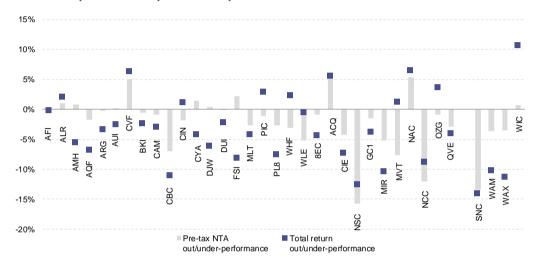
Company	ASX code				Total return					Pre-tax NTA			Benchmark
International Equities			3m	6m	1yr	3yr	5yr	3m	6m	1yr	3yr	5yr	
ARGO Infrastructure	ALI	Global	3%	1%	6%			4%	2%	11%			A\$ benchmark 90% FTSE Global Core Infra. 50/50 index & 10% Merrill Lynch Fixed Rate Pref. Sec. index
Antipodes Global Investment Company	APL	Global	3%	6%	19%			4%	4%	16%			MSCI All Country World Net Index
Ellerston Global Investments	EGI	Global	10%	17%	13%	7%		4%	5%	11%	24%		MSCI World Index Local
Future Generation Global	FGG	Global	3%	9%	7%			7%	5%	16%			MSCI World Total Return Index, net dividends reinvested, AUD
Global Value Fund	GVF	Global	4%	7%	13%	30%		1%	1%	2%	9%		BBSW 1yr rate +4%
Magellan Flagship Fund	MFF	Global	6%	12%	23%	44%	145%	3%	-3%	-13%	-6%	30%	MSCI World (AUD)
Magellan Global Trust	MGG	Global											MSCI World Total Return and/or AUS 10-yr Bond
PM Capital Global Opportunities Fund	PGF	Global	5%	14%	38%	31%		0%	0%	0%	0%	0%	MSCI All Country World Net Index
Pengana International Equities	PIA	Global	4%	8%	-8%	31%	109%	7%	6%	31%	26%		MSCI World Return, net dividends reinvested, AUD
Platinum Capital	PMC	Global	12%	26%	31%	27%	147%	8%	12%	20%	12%	61%	MSCI All Country World TR (AUD)
Templeton Global Growth	TGG	Global	5%	9%	24%	18%	119%	4%	3%	18%	14%	68%	MSCI World
Asian MastersFund	AUF	Asia	8%	12%	17%	45%	73%	8%	8%	14%	31%	60%	MSCI Asia Ex Japan
Ellerston Asia Fund	EAI	Asia	9%	15%	15%			10%	13%	19%			MSCI All Country ASIA Ex Japan Net Index AUD
PM Capital Asian Opportunities Fund	PAF	Asia	10%	23%	38%	40%		6%	10%	26%	29%		MSCI AC Asia Index (AUD)
Platinum Asia	PAI	Asia	12%	20%	29%			15%	15%	27%			MSCI AC Asia Ex Japan Index
Emerging Markets Masters Fund	EMF	Emerging Markets	8%	11%	16%	31%	53%	9%	8%	13%	20%	35%	MSCI Emerging Markets
Specialist			3m	6m	1yr	3yr	5yr	3m	6m	1yr	3yr	5yr	
Aust Enhanced Income Fund	AYF	Hybrids	3%	5%	9%	16%	39%	0%	0%	2%	-5%	-4%	UBS \$A Bank Bill Index
Blue Sky Alternatives Access Fund	BAF	Alternative Assets	1%	8%	13%	41%		-2%	4%	5%	18%		8% per annum
Balidor Technology Inv	BTI	Internet-related cos	-1%	-9%	-23%			1%	-3%	-4%			8% pa compounded annually
Future Generation Inv Fund	FGX	Fund of Funds	5%	2%	0%	18%		4%	3%	5%	10%		All Ordinaries Accumulation
Lion Selection Group	LSX	Junior Mining/Exploration	-5%	-7%	9%	31%		N/A	N/A	N/A	N/A	N/A	ASX Small Resources
MCP Master Income Trust	MXT	Fixed Income											90-day BBSW

Source: IRESS, company data. Performance base date 31/12/2017 and is before management fees have been deducted. NTA performance does not include dividends paid.

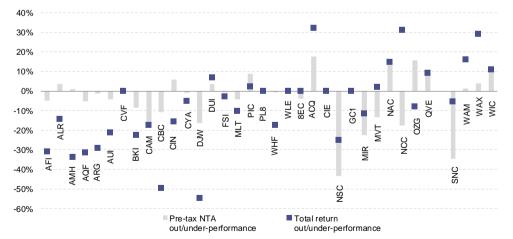


# Pre-tax NTA premium/discount and total return vs benchmark

## Domestic equities: 3-mth pre-tax NTA prem/disc and total return vs benchmark



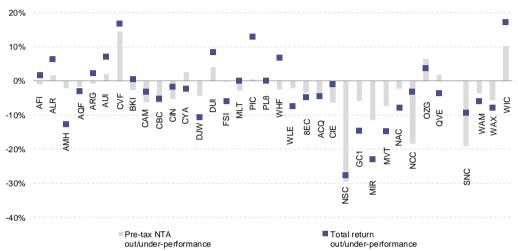
#### Domestic equities: 3-yr pre-tax NTA prem/disc and total return vs benchmark



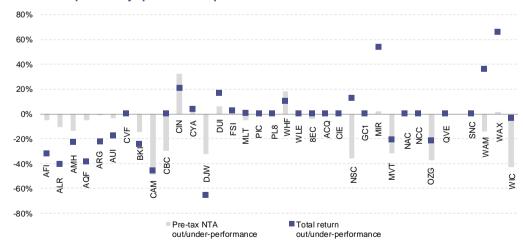
Source: IRESS, company data



## Domestic equities: 1-yr pre-tax NTA prem/disc and total return vs benchmark

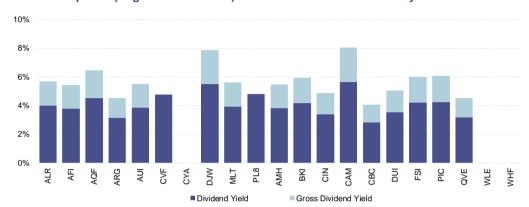


#### Domestic equities: 5-yr pre-tax NTA prem/disc and total return vs benchmark

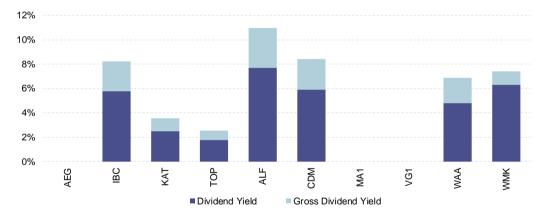


# 12-month historical dividend yield

# Domestic equities (large/medium focus): 12-month historical dividend yield

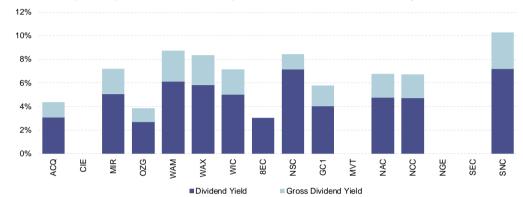


Absolute return: 12-month historical dividend yield

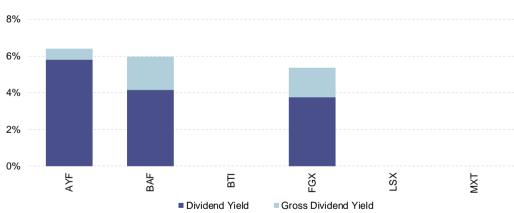


Source: Capital IQ, company data

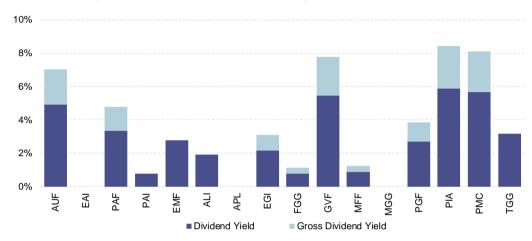




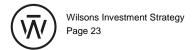
Specialist: 12-month historical dividend yield



# International equities: 12-month historical dividend yield

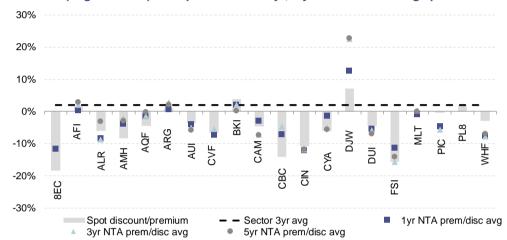


Source: Capital IQ, company data

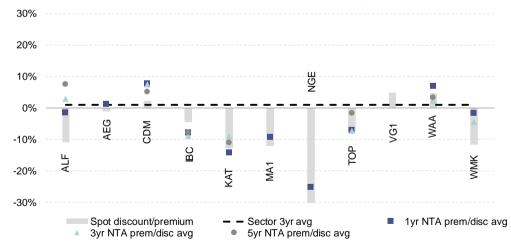


# Pre-tax NTA premium/discount vs long-term averages

#### Domestic (large/medium): NTA prem/disc vs 3-yr, 5-yr and sector average prem/disc

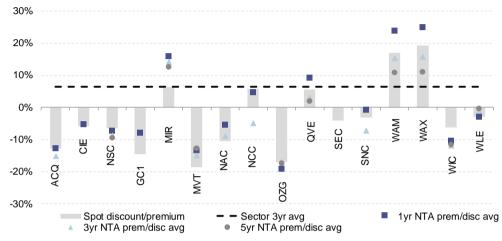


## Absolute return: NTA prem/disc vs 3-yr, 5-yr and sector average prem/disc

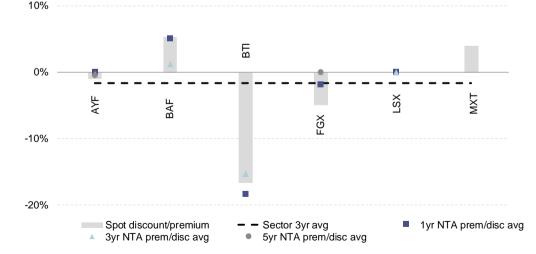


Source: IRESS, company data



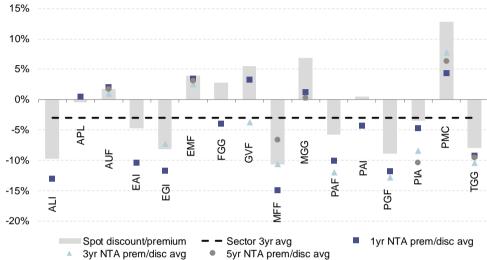


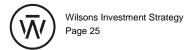
#### Specialist: NTA prem/disc vs 3-yr, 5-yr and sector average prem/disc





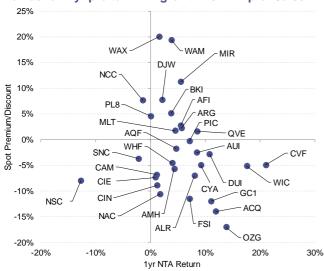
# International: NTA prem/disc vs 3-yr, 5-yr and sector average prem/disc



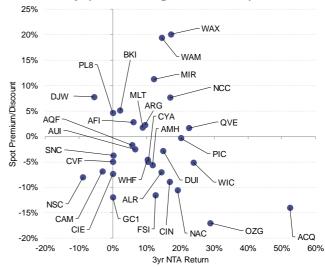


# Pre-tax NTA growth vs NTA premium/discount

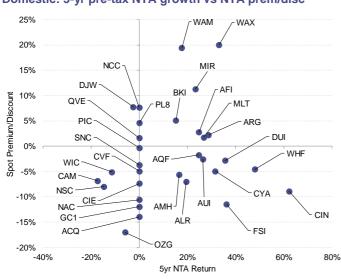
# Domestic: 1-yr pre-tax NTA growth vs NTA prem/disc



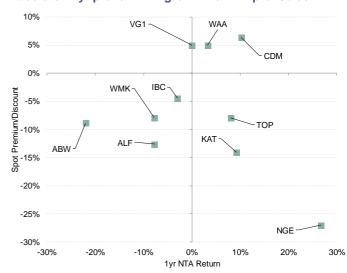
Domestic: 3-yr pre-tax NTA growth vs NTA prem/disc



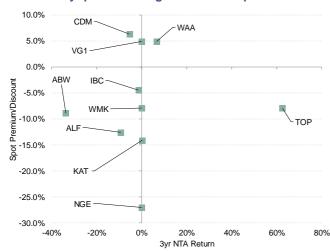
Domestic: 5-yr pre-tax NTA growth vs NTA prem/disc



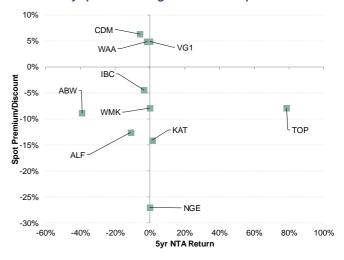
Absolute: 1-yr pre-tax NTA growth vs NTA prem/disc



Absolute: 3-yr pre-tax NTA growth vs NTA prem/disc

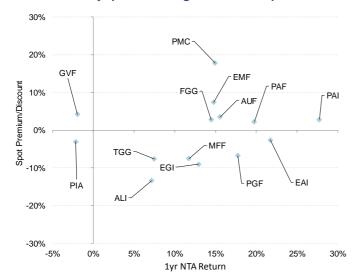


Absolute: 5-yr pre-tax NTA growth vs NTA prem/disc

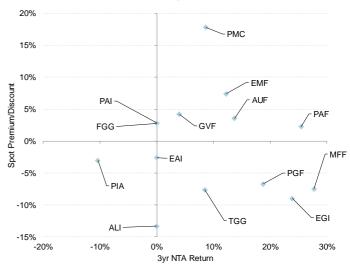




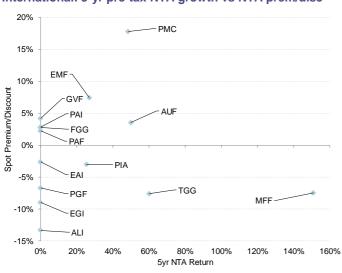
## International: 1-yr pre-tax NTA growth vs NTA prem/disc



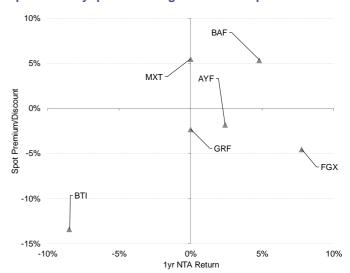
## International: 3-yr pre-tax NTA growth vs NTA prem/disc



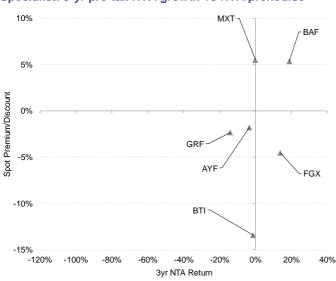
# International: 5-yr pre-tax NTA growth vs NTA prem/disc



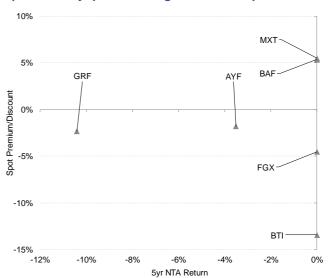
Specialist: 1-yr pre-tax NTA growth vs NTA prem/disc



## Specialist: 3-yr pre-tax NTA growth vs NTA prem/disc



Specialist: 5-yr pre-tax NTA growth vs NTA prem/disc





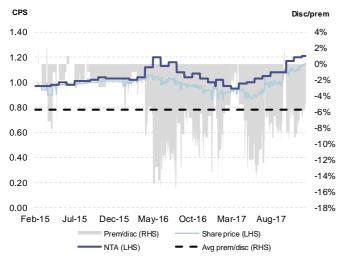
# Domestic LICs: Large/medium cap-focused







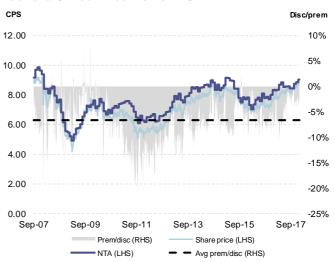
#### **Contrarian Value Fund - CVF**



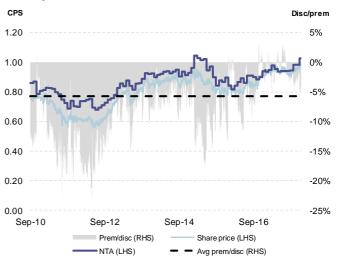
Source: IRESS, company data



#### **Australia United Investments - AUI**

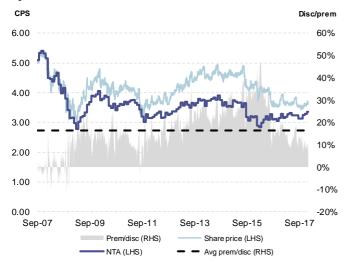


#### **Century Australia Investments - CYA**

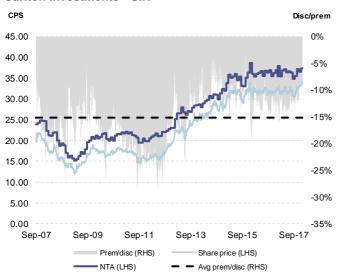




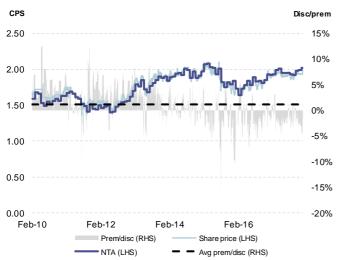
#### **Djerriwarrh Investments - DJW**



#### **Carlton Investments - CIN**

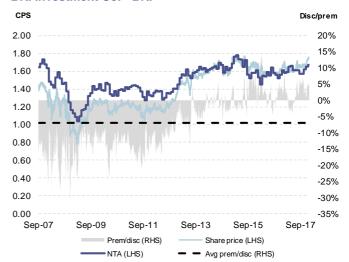


## **Australian Government Masters Index Fund - AQF**

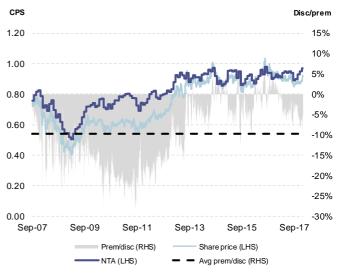


Source: IRESS, company data

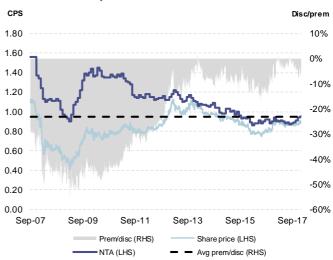
#### **BKI Investment Co. - BKI**



# **AMCIL- AMH**



#### **Carlton Clime Capital - CAM**





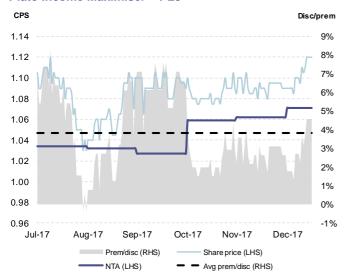
#### **Diversified United Investments - DUI**



#### **Milton Corporation - MLT**

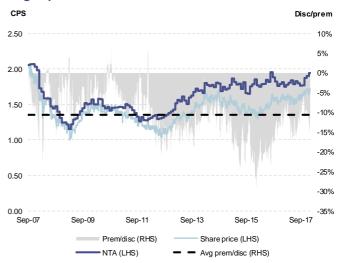


#### Plato Income Maximiser - PL8

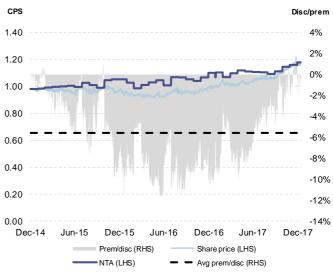


## Source: IRESS, company data

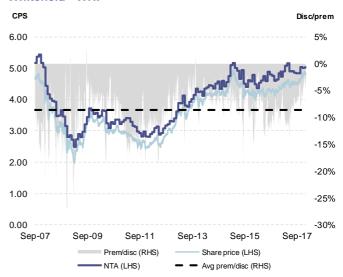
#### Flagship Investments - FSI



## Perpetual Investment Co. - PIC

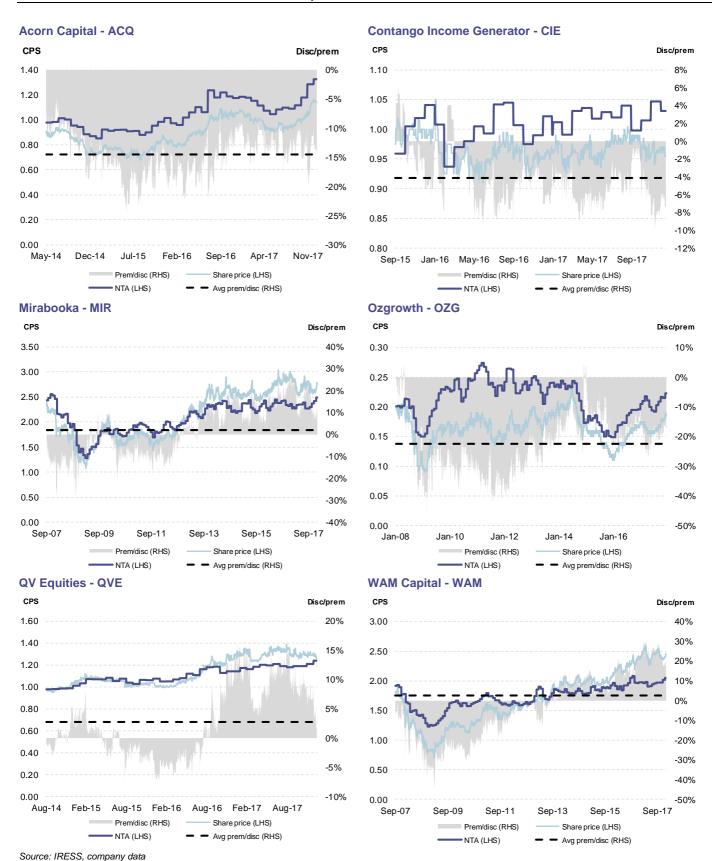


# Whitefield - WHF



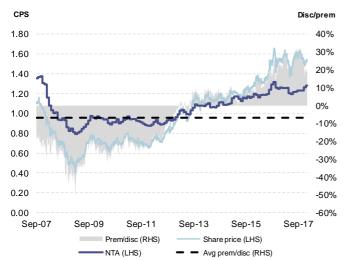


# Domestic LICs: Medium/small cap-focused

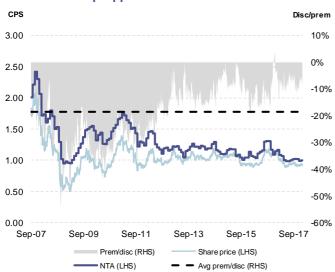




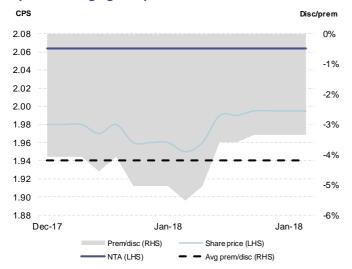
#### **WAM Research - WAX**



# **NAOS Small Cap Opportunies - NSC**

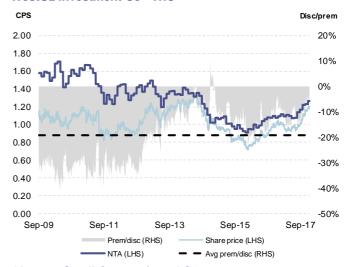


#### **Spheria Emerging Companies - SEC**

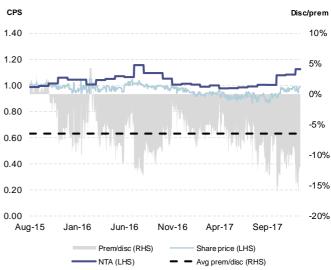


Source: IRESS, company data

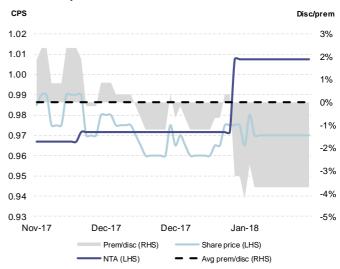
#### WestOz Investment Co - WIC



## **Glennon Small Companies - GC1**



#### Sandon Capital - SNC

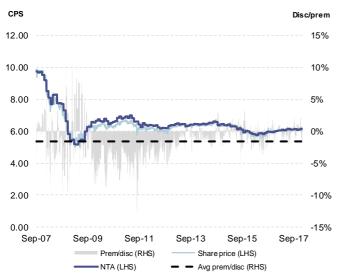




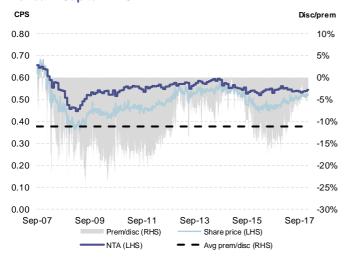
# Absolute-focused LICs







## **Ironbark Capital - IBC**



Source: IRESS, company data



Sep-13

Sep-11

Prem/disc (RHS)

NTA (LHS)

-50%

Sep-17

Sep-15

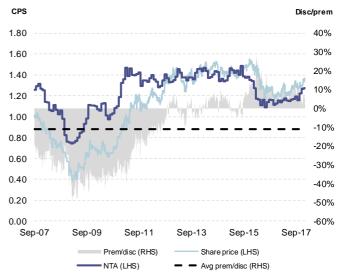
Share price (LHS)

Avg prem/disc (RHS)

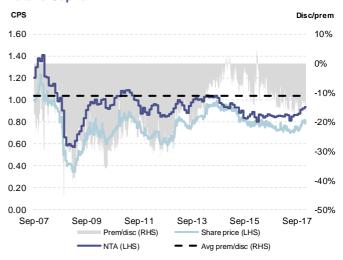
# **Cadence Capital - CDM**

Sep-09

Sep-07

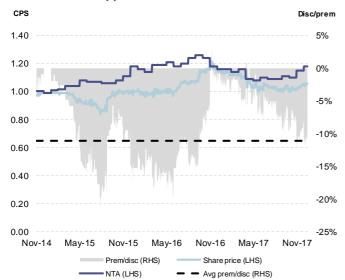


## **Katana Capital - KAT**





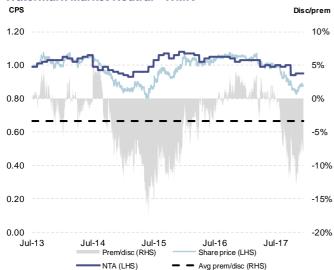
#### **Naos Absolute Opportunities Fund - NAC**



## **Thorney Opportunities Fund - TOP**

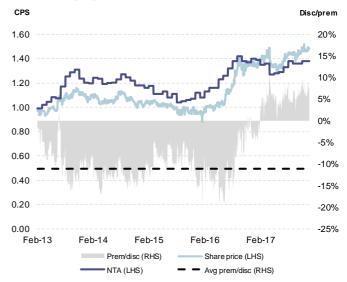


#### **Watermark Market Neutral - WMK**

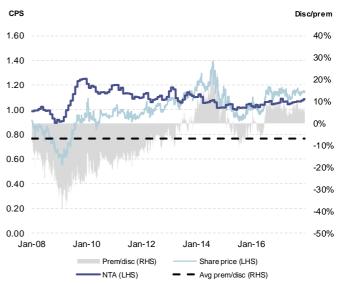


# Source: IRESS, company data

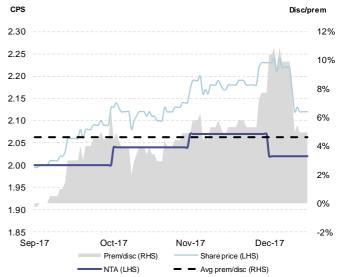
## **Naos Emerging Opportunities Fund - NCC**



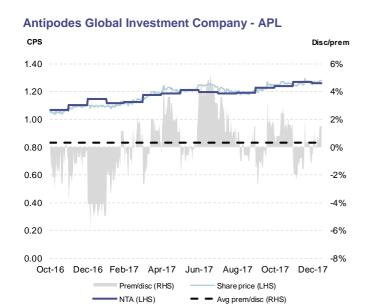
## **WAM Active - WAA**



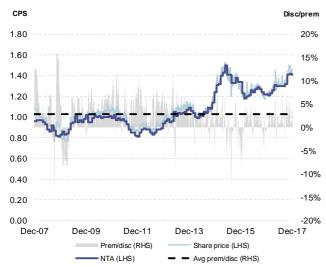
#### **VGI Partners Global Investments - VGI**



# International-focused LICs



## **Asian Masters Fund - AUF**

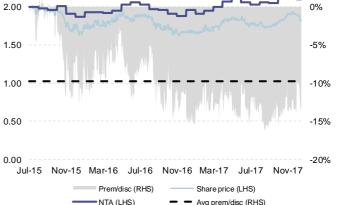


## **Emerging Markets Masters Fund - EMF**



Source: IRESS, company data

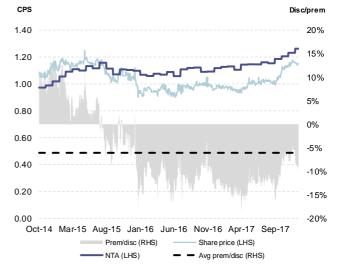
# Argo Global Listed Infrastructure - ALI cps 2.50



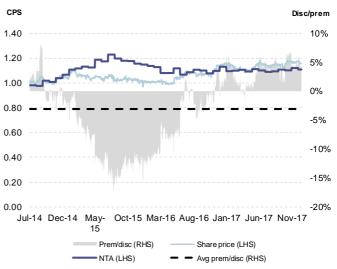
Disc/prem

5%

## **Ellerston Global Investments - EGI**

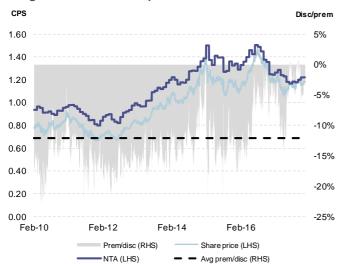


## **Global Value Fund - GVF**

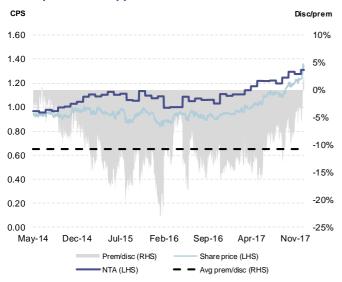




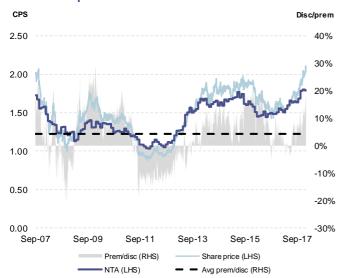
#### **Pengana International Equities - PIA**



## **PM Capital Asian Opportunities Fund - PAF**

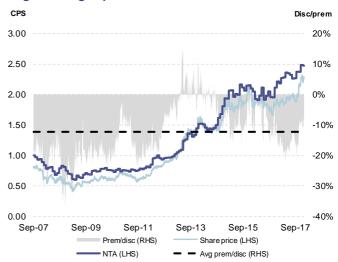


#### **Platinum Capital - PMC**

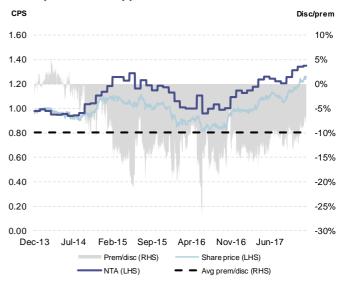


Source: IRESS, company data

## Magellan Flagship Fund - MFF



## **PM Capital Global Opportunities Fund - PGF**

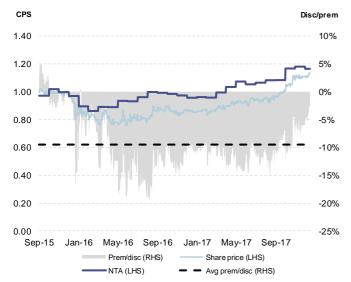


#### **Templeton Global Growth - TGG**

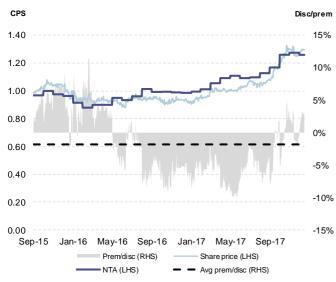




#### **Ellerston Asian Investments - EAI**

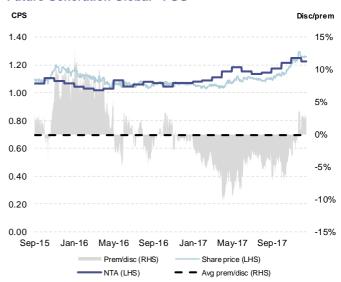


## **Platinum Asia Investments - PAI**

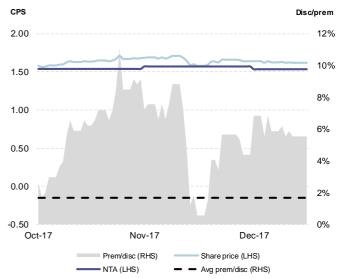


Source: IRESS, company data

#### **Future Generation Global - FGG**

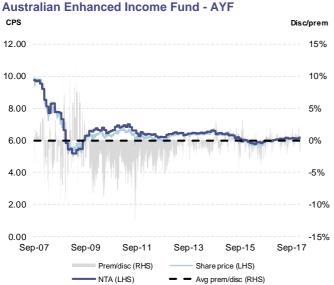


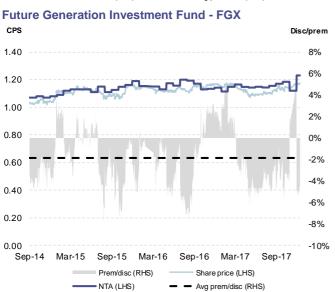
# Magellan Global Trust - MGG



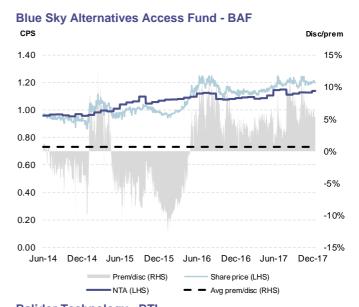


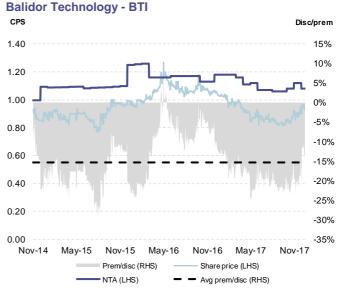
# Specialist-focused LICs













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